



LAND & HOUSES



Analyst Meeting Q.3' 08

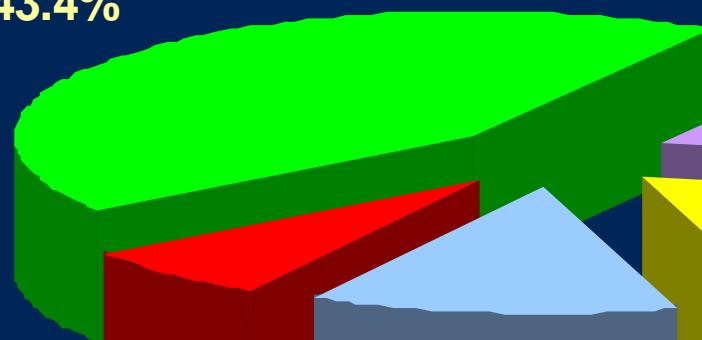
10 Nov. 08



Pre-Sales of DH by segment – 3Q08

3 M.B.– 5 M.B.

43.4%



19.3%

5 M.B.– 7 M.B.

6.9%

< 3.0 M.B.

13.1%

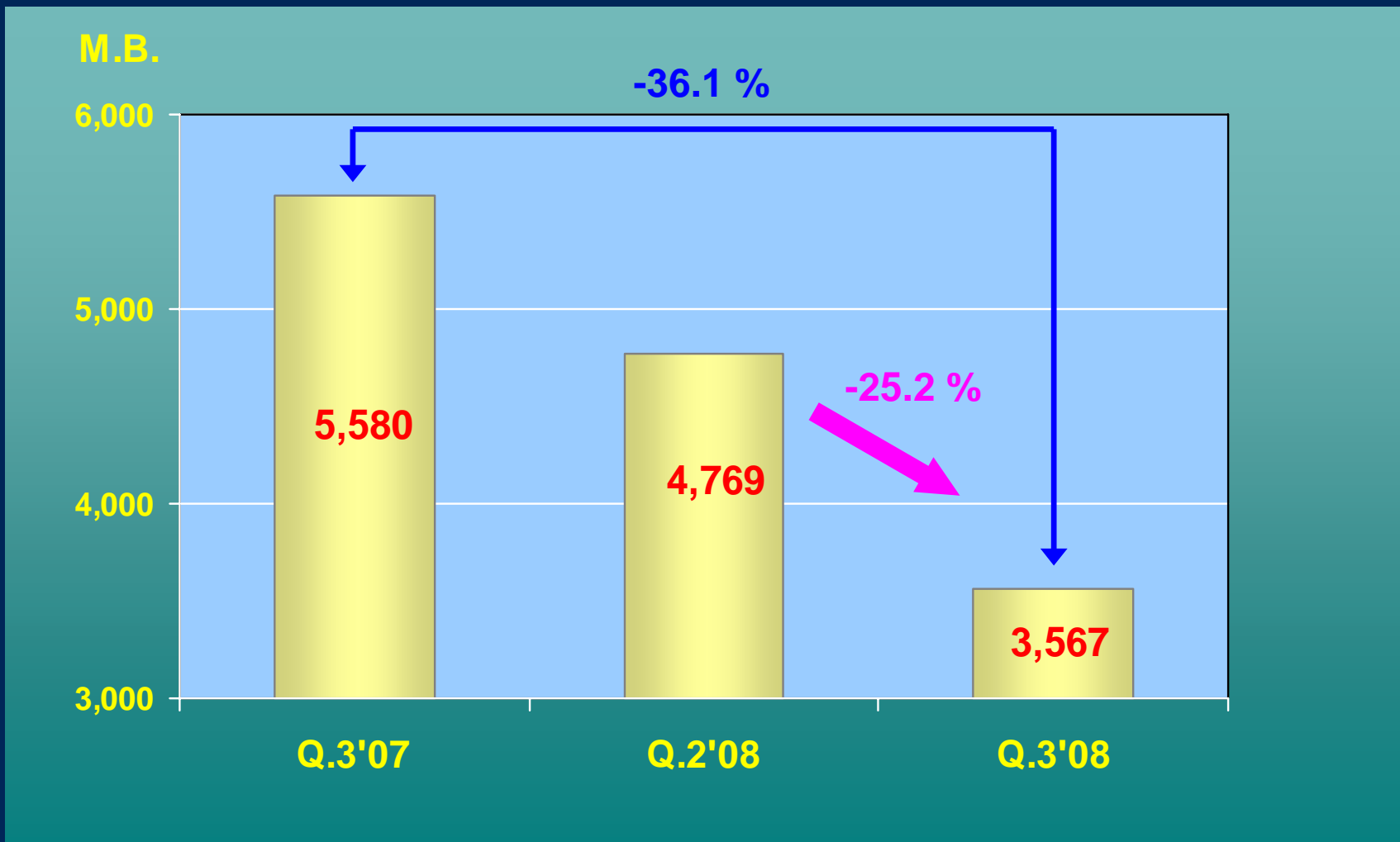
Over 10 M.B.

17.3%

7 M.B.– 10 M.B.

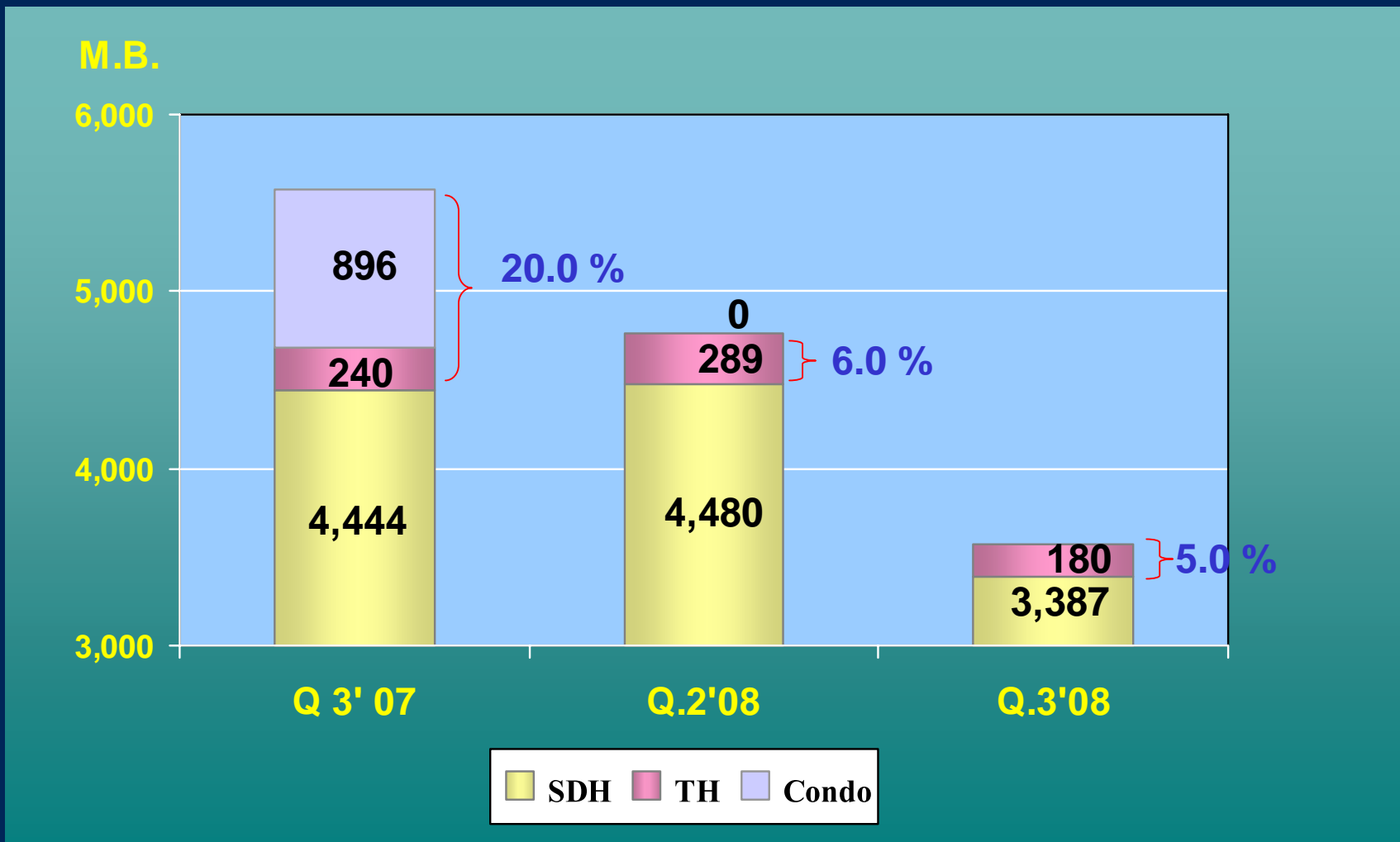


Sales Growth



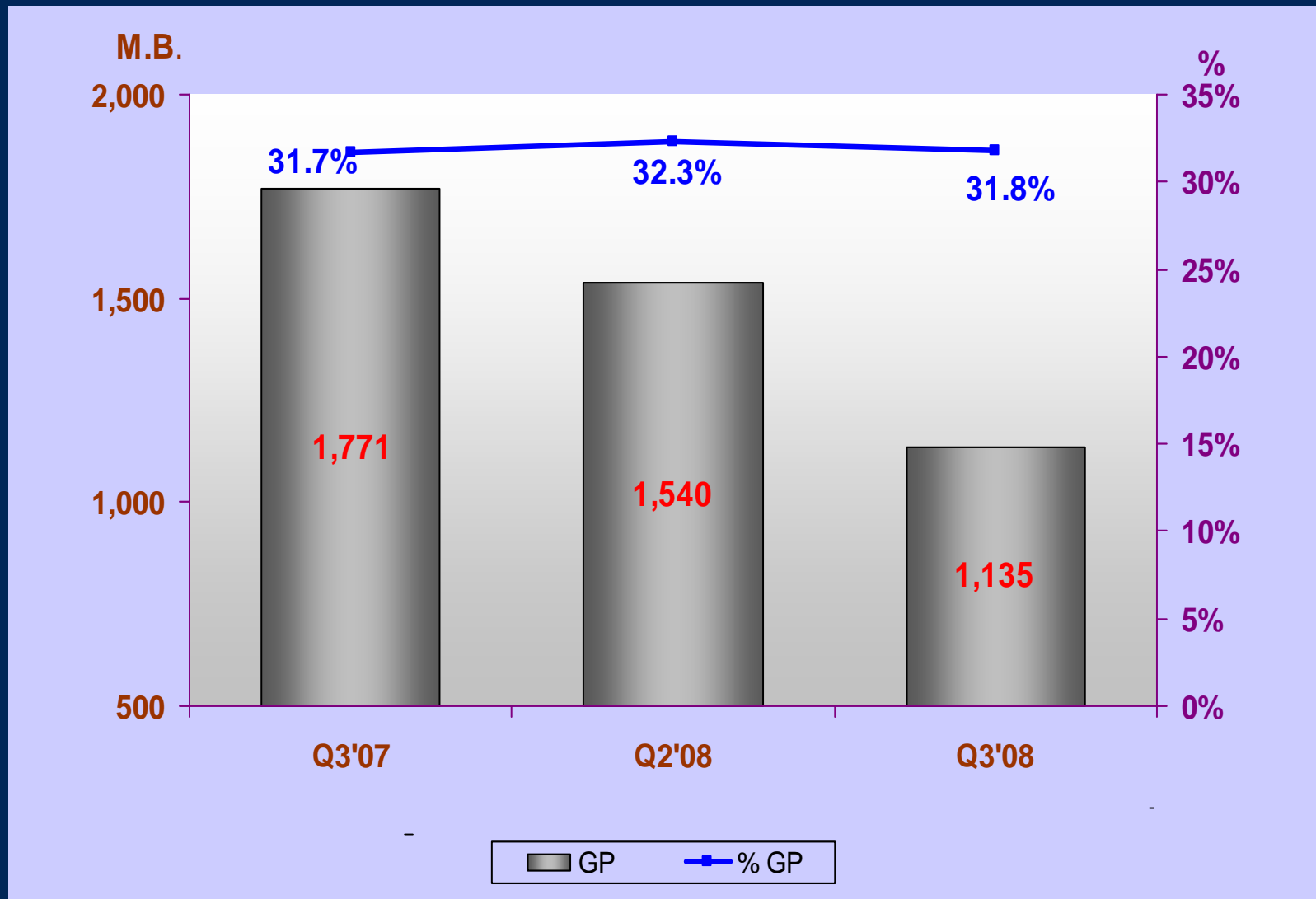


Sales by type



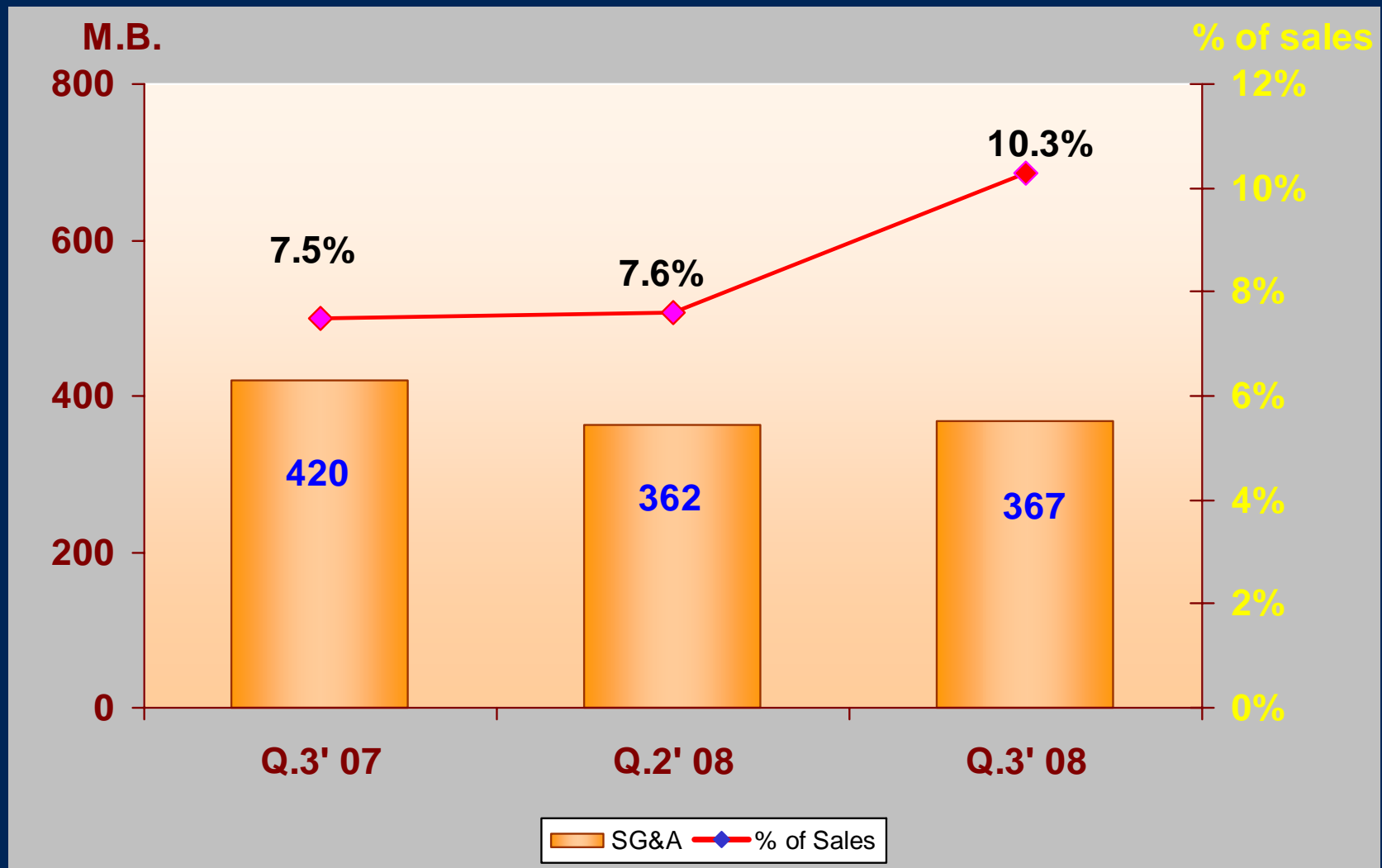


G.P.



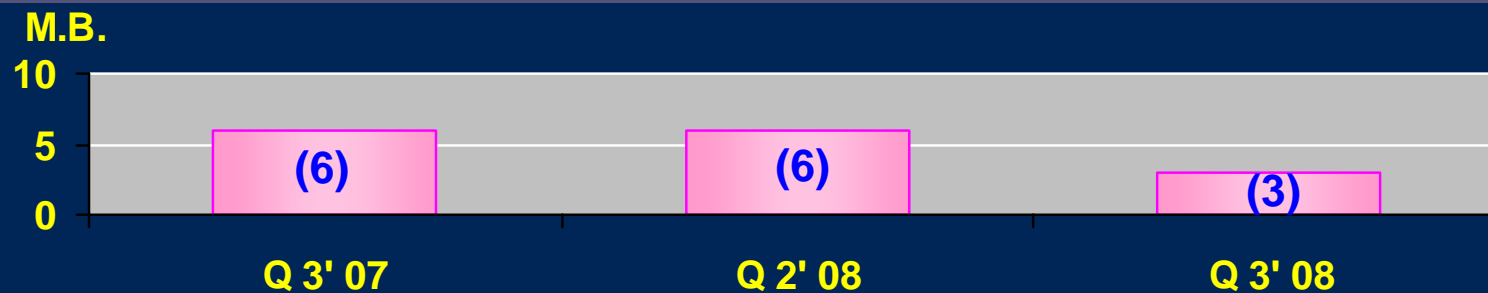
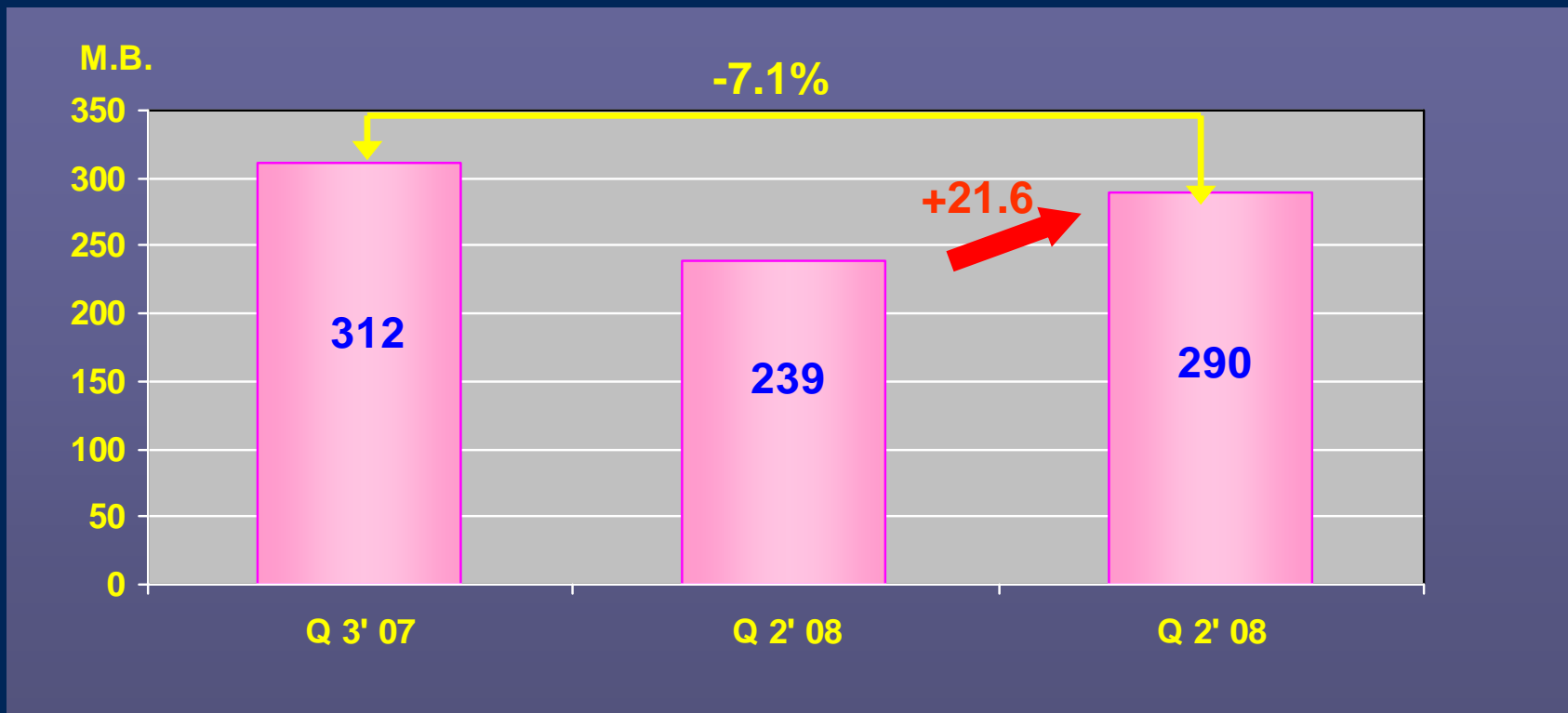


SG&A Exp. (excl. B/T)



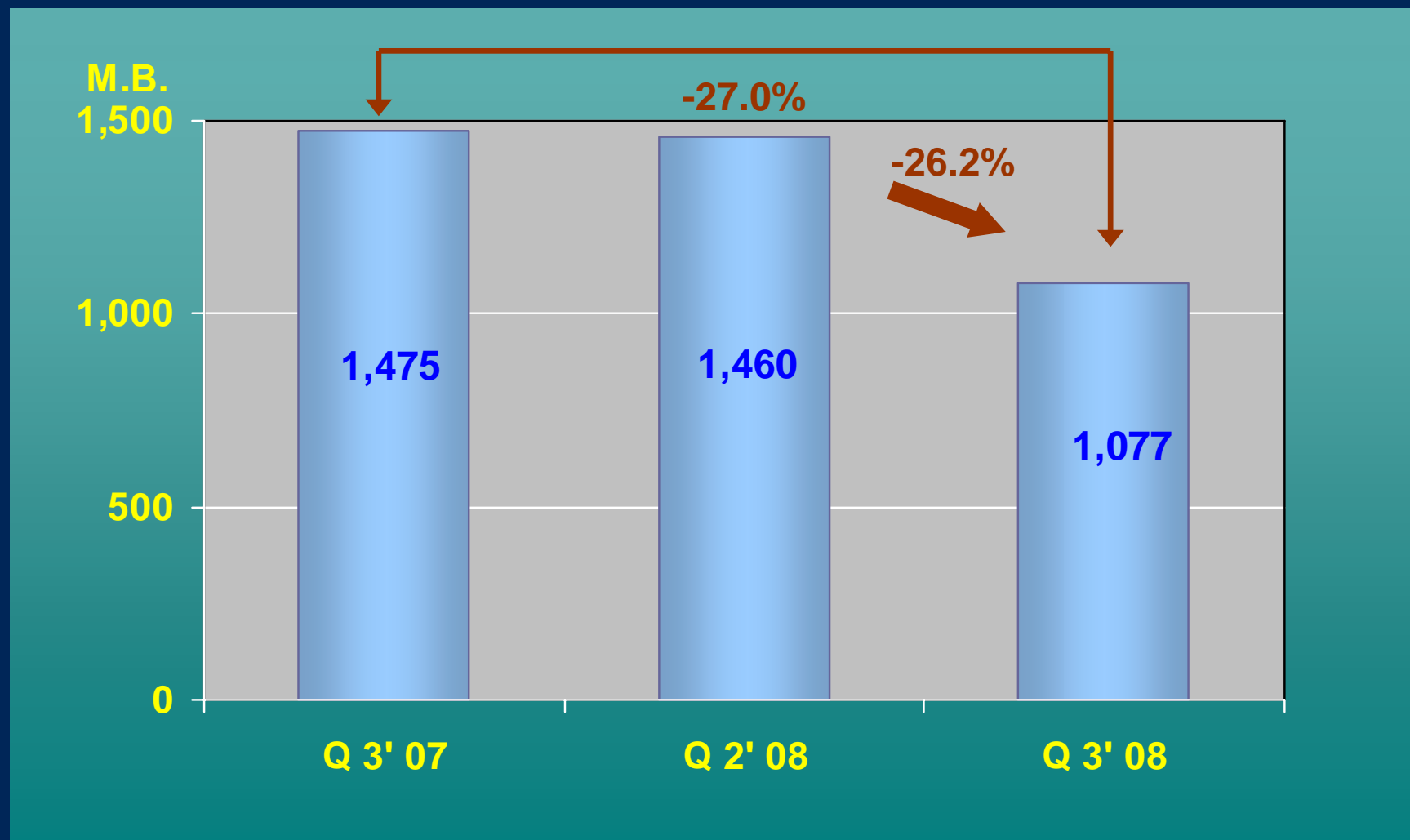


Equity gain (loss) on invest.



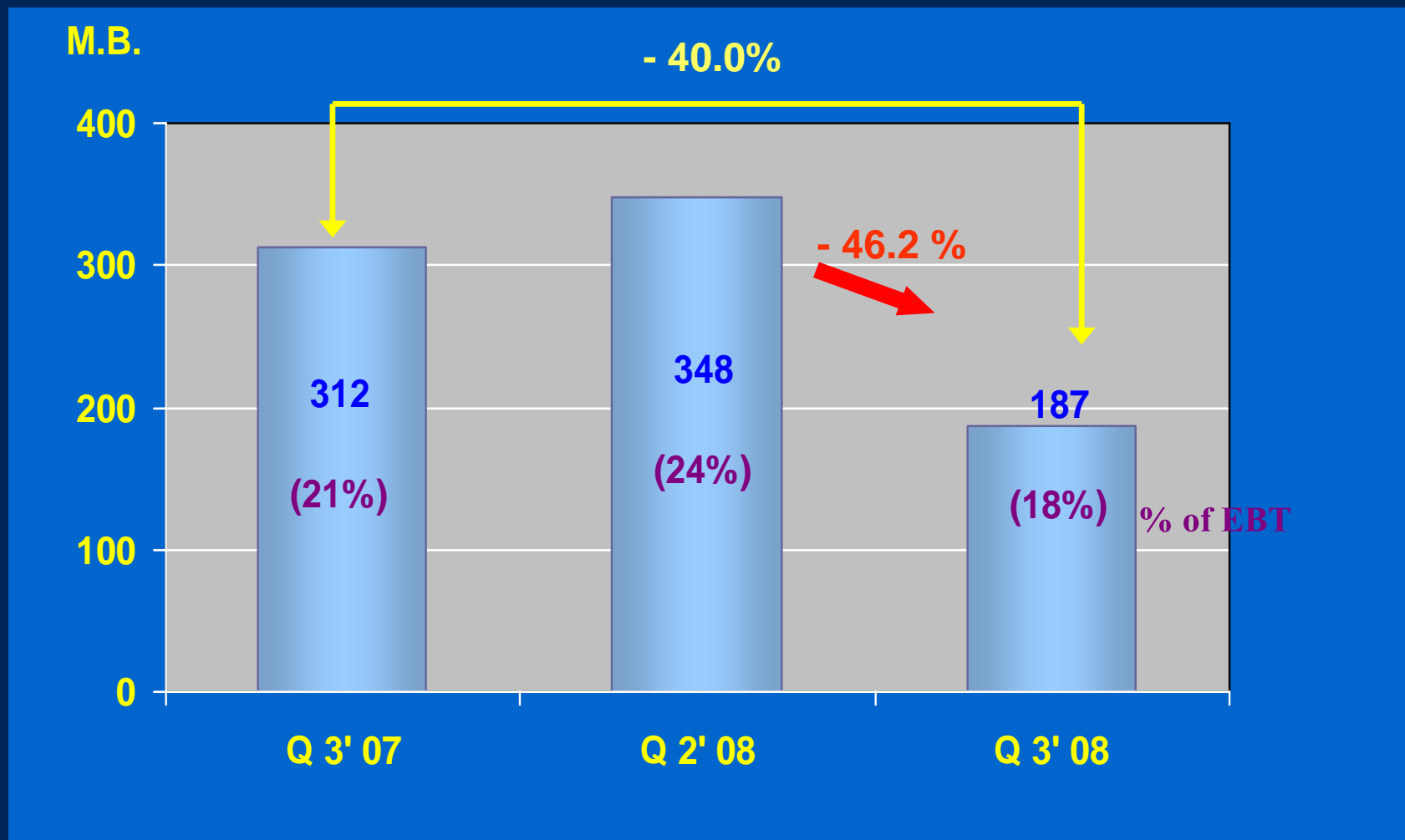


Profit from Operation





Corporate Tax



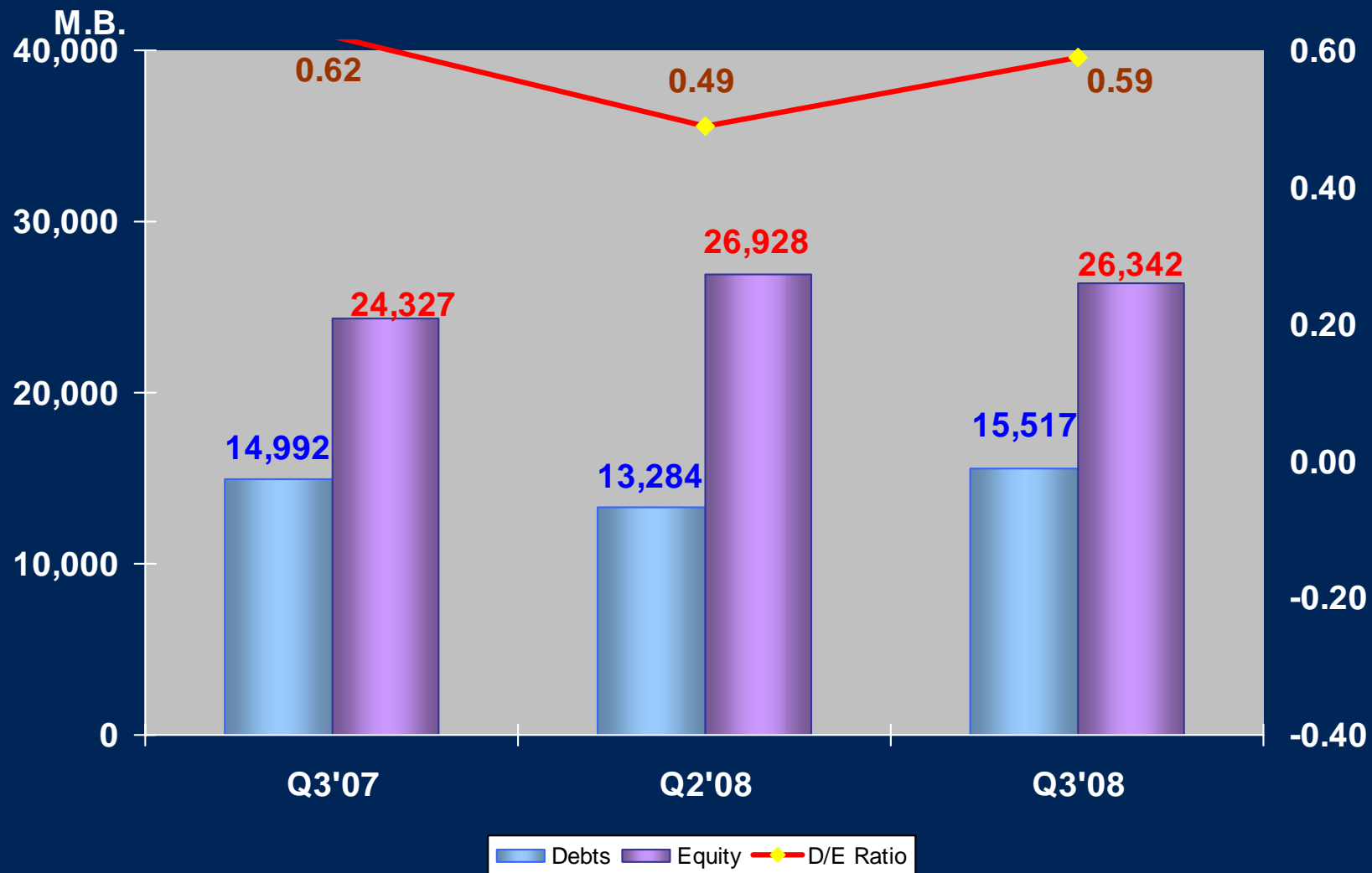


Net Profit



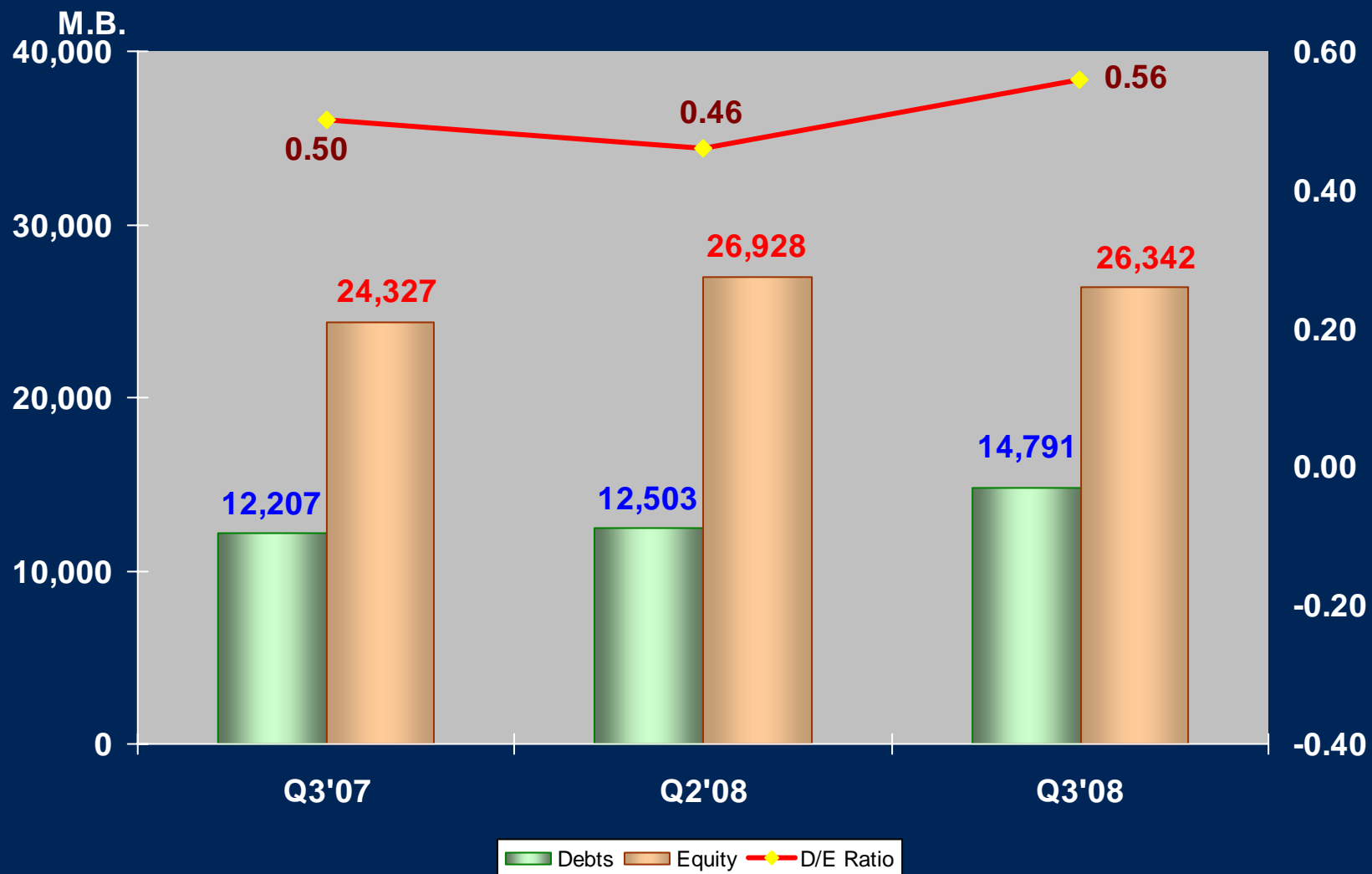


Debts : Equity





Debts : Equity (Net)





Project launched in 2008

PROJECT		SIZE (Rai)	UNIT	PRICE/ UNIT	PRJ. VALUE	LAUNCH DATE
1. Pruklada	Pracha-u-tid	47.3	200	3.8	760	Jan'08
2. Baan mai	Teparak*	21.4	213	3.2	680	Mar'08
3. Mantana	Bangna	48.9	190	7.5	1,420	Apr'08
4. Nantawan	Khonkaen	23.2	56	6.6	370	Jun'08
5. Baan mai	Rama IX-Wongwhan*	10.7	111	3.4	380	Jul'08
6. Mantana	Teparak	61.6	248	5.4	1,340	Aug'08
7. Mantana	Jangwattana-Rajapruk	96.2	382	5.8	2,370	Oct'08

* Townhouses ** Condo



Project launched in 2008

PROJECT		SIZE (Rai)	UNIT	PRICE/ UNIT	PRJ. VALUE	LAUNCH DATE
8. The Landmark	Rachada Ladpraw*	4.8	24	17.9	430	Q.4
9. Baan mai	Rama II (2)*	16.0	163	3.3	540	Q.4
10. Chaiyapruk	Wongwhan-Ram Indra	28.5	129	4.6	590	Q.4
11. Baan mai	Ram Indra*	11.3	120	3.3	396	Q.4
12. The Bangkok	Sathorn-Taksin **	4.1	214	5.2	1,110	Q.4
13. The Room	Sukhumvit 64 **	1.3	105	2.8	290	Q.4
14. Mantana	Wongwhan Onnuch2	51.4	214	6.2	1,330	Q.4

Total Project launched in 2008

2,369 Unit

12,006 M.B.

* Townhouses ** Condo