## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES BALANCE SHEETS AS AT 30<sup>th</sup> SEPTEMBER 2002 (UNAUDITED/REVIEWED ONLY) AND AS AT 31<sup>st</sup> DECEMBER 2001 (AUDITED)

		Conso	lidated nd Baht)	Parent company (Thousand Baht)	
Assets	Note	•	31 <sup>st</sup> December	30 <sup>th</sup> September	31 <sup>st</sup> December
		30 <sup>th</sup> September		•	
		2002	2001	2002	2001
Current assets					
Cash and cash equivalents		287,604	57,224	187,883	13,466
Short-term investments	3	541,468	248,826	525,000	155,453
Trade accounts and notes receivable –					
net		310,541	38,702	306,699	32,311
Short-term loans to related parties	4	2,250	29,219	754,492	554,461
Inventories	5	17,622,515	18,726,433	15,386,193	16,487,610
Other current assets					
Accrued interest income - net		407	27,569	20,078	58,629
Withholding income tax		266,621	262,576	250,135	250,135
Others		428,584	213,549	417,754	206,068
Total current assets		19,459,990	19,604,098	17,848,234	17,758,133
Non-current assets					
Investments in subsidiaries and affiliates	6	1,486,964	1,584,624	2,173,279	2,115,070
Long-term investments	7	4,504,257	2,683,681	4,358,147	2,489,461
Land under contracts to buy and to sell		226,000	226,000	226,000	226,000
Property, plant and equipment - net	8	301,269	312,662	238,765	243,496
Other non-current assets		35,241	67,733	19,299	57,266
Total non-current assets		6,553,731	4,874,700	7,015,490	5,131,293
Total assets		26,013,721	24,478,798	24,863,724	22,889,426

# LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES BALANCE SHEETS (Cont.) AS AT 30<sup>th</sup> SEPTEMBER 2002 (UNAUDITED/REVIEWED ONLY) AND AS AT 31<sup>st</sup> DECEMBER 2001 (AUDITED)

		Conso	lidated	Parent co	ompany
Liabilities and shareholders' equity	Note	(Thousa	nd Baht)	(Thousar	nd Baht)
Liabilities and shareholders' equity	NOLE	30 <sup>th</sup> September	31 <sup>st</sup> December	30 <sup>th</sup> September	31 <sup>st</sup> December
		2002	2001	2002	2001
Current liabilities					
Banks overdraft and short-term loans	9	1,820,412	974,823	1,791,734	821,838
from financial institutions	,				
Trade accounts and notes payable		254,314	174,369	196,498	107,662
Current portion of long-term debt	10-12	726,222	295,210	726,202	200,000
Short-term loans from related parties		868	868	0	0
Other current liabilities					
Unearned revenue		431,320	933,352	358,410	814,486
Accrued income tax		342,218	0	331,140	0
Accrued interest expense		153,028	309,242	13,756	45,750
Others		459,322	352,167	381,370	307,918
Total current liabilities		4,187,704	3,040,031	3,799,110	2,297,654
Non-current liabilities					
Long-term loans	10	3,572,630	5,888,376	2,988,032	5,031,664
Domestic debentures	11	1,578,750	2,100,000	1,578,750	2,100,000
Convertible debentures	12	0	204,952	0	204,952
Other non-current liabilities					
Excess loss from investments in	6	0	163,030	0	337,410
subsidiaries and affiliates					
Others		74,337	75,244	0	0
Total non-current liabilities		5,225,717	8,431,602	4,566,782	7,674,026
Total liabilities		9,413,421	11,471,633	8,365,892	9,971,680

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES BALANCE SHEETS (Cont.) AS AT 30<sup>th</sup> SEPTEMBER 2002 (UNAUDITED/REVIEWED ONLY) AND AS AT 31<sup>st</sup> DECEMBER 2001 (AUDITED)

Liabilities and chareholders' equity		Conso		Parent co	. ,
Liabilities and shareholders' equity	Note	(Thousa	. *	(Thousar	
(cont.)		30 <sup>th</sup> September	31 <sup>st</sup> December	30 <sup>th</sup> September	31 <sup>st</sup> December
Charles II and an in		2002	2001	2002	2001
Shareholders' equity					
Share capital					
Authorized share capital					
1,080,673,720 common shares					
of Baht 10 each		10,806,737	10,806,737	10,806,737	10,806,737
Issued and paid-up share capital					
631,104,756 common shares of					
Baht 10 each		6,311,048		6,311,048	
623,617,911 common shares of					
Baht 10 each			6,236,179		6,236,179
Paid-in capital					
Premium on share capital		6,244,266	6,219,991	6,244,266	6,219,991
Retained earnings					
Appropriated					
Legal reserve		136,750	0	136,750	0
Unappropriated		2,381,869	224,877	2,381,869	224,877
Other premium on share					
Revaluation increment in assets	14	112,494	118,960	112,494	118,960
Unrealized gain (loss) of investments	15	1,311,405	117,739	1,311,405	117,739
Total shareholders' equity		16,497,832	12,917,746	16,497,832	12,917,746
Minority interest		102,468	89,419	0	0
Total shareholders' equity and					
minority interest		16,600,300	13,007,165	16,497,832	12,917,746
Total liabilities and shareholders'					
equity		26,013,721	24,478,798	24,863,724	22,889,426

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF INCOME FOR THREE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

	Note	Consolic (Thousand		Parent co (Thousan	• •
	Note	2002	2001	2002	2001
Revenues					
Sales and hire of works		4,088,569	2,623,556	3,737,993	2,447,442
Other income					
Equity gain from investments in subsidiaries and affiliates		166,587	33,646	227,164	43,527
Gain from sales of investment		94,178	71,671	86,194	58,857
Others		55,631	24,133	60,770	32,079
Total revenues		4,404,965	2,753,006	4,112,121	2,581,905
Expenses					
Cost of sales and hire of works		2,512,512	1,769,291	2,258,460	1,623,203
Selling and administrative expenses		305,042	269,209	279,407	236,707
Equity loss from investments in subsidiaries and affiliates		5,140	76,466	6,929	127,886
Loss from exchange rate		0	12,414	0	11,975
Specific business tax		4,511	2,874	4,107	2,682
Loss from impairment	7	0	45,099	0	0
Total expenses		2,827,205	2,175,353	2,548,903	2,002,453
Profit before interest expenses and		1,577,760	577,653	1,563,218	579,452
income tax					
Interest expenses		(33,328)	(92,367)	(27,884)	(75,894)
Income tax		(370,243)	0	(368,632)	0
Profit after income tax		1,174,189	485,286	1,166,702	503,558
Profit of minority interest		(7,487)	18,272	0	0
Net profit from ordinary activities		1,166,702	503,558	1,166,702	503,558
Basic earnings per share (Baht/share)	18				
Net profit		1.85	0.81	1.85	0.81
Diluted earnings per share (Baht/share)	18				
Net profit		1.44	0.81	1.44	0.81

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF INCOME FOR NINE MONTHS ENDED 30th SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

	Note	Consolida (Thousand		Parent con (Thousand	•
		2002	2001	2002	2001
Revenues					
Sales and hire of works		11,238,739	7,218,526	10,274,033	6,665,181
Other income					
Equity gain from investments in					
subsidiaries and affiliates		264,313	67,927	560,884	86,906
Gain from sales of investment		519,297	48,699	435,730	27,896
Gain from exchange rate		667	1,171	667	872
Others		183,017	81,470	202,549	127,977
Total revenues		12,206,033	7,417,793	11,473,863	6,908,832
Expenses					
Cost of sales and hire of works		7,084,658	4,894,100	6,411,354	4,465,383
Selling and administrative expenses		873,374	714,722	759,361	635,653
Equity loss from investments in					
subsidiaries and affiliates		162	119,716	162	190,836
Specific business tax		13,796	7,895	11,384	7,297
Loss from inpairment		792,640	45,099	784,427	0
Doubtful accounts		61,821	0	61,821	0
Total expenses		8,826,451	5,781,532	8,028,509	5,299,169
Profit before interest expenses and		3,379,582	1,636,261	3,435,354	1,609,663
income tax					
Interest expenses		(166,303)	(326,455)	(132,756)	(283,220)
Income tax		(589,969)	0	(567,598)	0
Profit after income tax		2,623,310	1,309,806	2,735,000	1,326,443
Profit of minority interest		(13,054)	16,637	0	0
Net profit from ordinary activities		2,610,256	1,326,443	2,735,000	1,326,443
Extraordinary items	17	124,748	0	0	0
Less Minority interest-net		(4)	0	0	0
Net (from minority interest)		124,744	0	0	0
Net profit		2,735,000	1,326,443	2,735,000	1,326,443

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF INCOME (Cont.) FOR NINE MONTHS ENDED 30th SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

	Note	Consolidated Note (Thousand Baht)		Parent company (Thousand Baht)	
		2002	2001	2002	2001
Basic earnings per share (Baht/share)	18				
Profit before extraordinary items		4.16	2.13	4.36	2.13
Extraordinary items-net (from minority		0.20	0.00	0.00	0.00
interest)					
Net profit		4.36	2.13	4.36	2.13
Diluted earnings per share (Baht/share)	18				
Profit before extraordinary items		3.23	2.13	3.39	2.13
Extraordinary items-net (from minority		0.16	0.00	0.00	0.00
interest)					
Net profit		3.39	2.13	3.39	2.13

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR NINE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

(Unit : Thousand Baht)

Parent company	Issued and	Premium	Legal	Retained	Revaluation	Unrealized	Total
	paid-up	(Discount)	reserve	earnings	increment in	gain on non-	
	share capital	on share		(Deficit)	assets	current	
		capital				marketable	
						securities	
Balance as at January 1, 2001	6,236,179	8,720,127	162,241	(3,988,820)	0	(166,294)	10,963,433
Revaluation increment in	0	0	0	0	121,659	0	121,659
assets							
Unrealized gain (loss) on non-	0	0	0	0	0	109,305	109,305
current marketable securities							
Net profit	0	0	0	0	0	0	0
Balance as at September 30,							
2001	6,236,179	8,720,127	162,241	(3,988,820)	121,659	(56,989)	11,194,397
Balance as at January 1, 2002	6,236,179	6,219,991	0	224,877	118,960	117,739	12,917,746
Common share	74,869	0	0	0	0	0	74,869
Premium (Discount) on share	0	24,275	0	0	0	0	24,275
capital							
Legal reserve	0	0	136,750	(136,750)	0	0	0
Dividend paid	0	0	0	(441,258)	0	0	(441,258)
Net profit	0	0	0	2,735,000	0	0	2,735,000
Revaluation increment in	0	0	0	0	(6,466)	0	(6,466)
assets							
Unrealized gain on non-current	0	0	0	0	0	0	1,193,666
marketable securities							
Balance as at September 30,	6,311,048	6,244,266	136,750	2,381,869	112,494	1,311,405	16,497,832
2002							

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR NINE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

(Unit: Thousand Baht)

Consolidated	Issued	Premium	Legal	Retained	Revaluation	Unrealized	Minority	Total
Conconductou	and paid-	(Discount)	reserve	earnings	increment in	gain on non-	interest	Total
	up share	on share	1000110	(Deficit)	assets	current	microst	
	capital	capital		(2 0.10.1)	400010	marketable		
	oupitui	ouphui				securities		
Balance as at	6,236,179	8,720,127	162,241	(3,988,820)	0	(166,294)	31,685	10,995,118
January 1, 2001	7,207,111	27. 227.2.	/	(0):00/0_0/	-	(100)=1.7	5.,7555	,,
Revaluation	0	0	0	0	121,659	0	0	121,659
increment in assets								·
Unrealized gain (loss)	0	0	0	0	0	109,305	(16,630)	92,675
on non-current							, , ,	
marketable securities								
Net profit	0	0	0	0	0	0	0	0
Balance as at								
September 30, 2001	6,236,179	8,720,127	162,241	(3,988,820)	121,659	(56,989)	15,055	11,209,452
Balance as at	6,236,179	6,219,991	0	224,877	118,960	117,739	89,419	13,007,165
January 1, 2002								
Common share	74,869	0	0	0	0	0	0	74,869
Premium (Discount)	0	24,275	0	0	0	0	0	24,275
on share capital								
Legal reserve	0	0	136,750	(136,750)	0	0	0	0
Dividend paid	0	0	0	(441,258)	0	0	0	(441,258)
Minority interest							13,049	13,049
Net profit	0	0	0	2,735,000	0	0	0	2,735,000
Revaluation	0	0	0	0	(6,466)	0	0	(6,466)
increment in assets								
Unrealized gain on	0	0	0	0	0	0	0	1,193,666
non-current								
marketable securities								
Balance as at	6,311,048	6,244,266	136,750	2,381,869	112,494	1,311,405	102,468	16,600,300
September 30, 2002								

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF RETAINED EARNINGS FOR NINE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

		Conso	lidated	Parent c	ompany
	Note	(Thousai	nd Baht)	(Thousand Baht)	
		2002	2001	2002	2001
Unappropriated retained earnings					
Beginning of the period		224,877	(3,988,820)	224,877	(3,988,820)
Net profit for the fiscal period		2,156,992	1,326,443	2,156,992	1,326,443
Total unappropriated retained		2,381,869	(2,662,377)	2,381,869	(2,662,377)
earnings					
Appropriated retained earnings					
Legal reserve		136,750	0	136,750	0
Total appropriated retained earnings		136,750	0	136,750	0
Total retained earnings (deficit)		2,518,619	(2,662,377)	2,518,619	(2,662,377)

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CASH FLOWS FOR NINE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

	Note	Consolida (Thousand		Parent com (Thousand I	•
		2002	2001	2002	2001
Cash flows from operating activities					
Net profit (loss)		2,735,000	1,326,443	2,735,000	1,326,443
Minority interest		13,058	(16,637)	0	0
Adjustments of net profit to cash receipt (disbursement) from operations					
Depreciation		89,029	74,049	76,716	63,262
Unrealized (gain) loss from exchange rate		0	(1,171)	0	(872)
Equity (gain) loss from subsidiaries and affiliates		(264,151)	51,789	(560,722)	103,930
Loss from impairment		792,640	45,099	784,427	0
Doubtful accounts		61,821	0	61,821	0
Dividend receiver from long-term invertment		(25,652)	0	0	0
(Gain) Loss from sales of invertments		(519,297)	(48,699)	(435,730)	(27,896)
(Gain) Loss from sales of assets		(425)	7,016	215	7,328
Gain from debt restructuring		(124,748)	0	0	0
Decrease (Increase) in accounts and notes receivable		(271,840)	(252,797)	(274,389)	(242,905)
Decrease (Increase) in inventories		1,111,228	463,241	1,112,836	402,531
Decrease (Increase) in other current assets		(204,520)	(148,133)	(187,553)	(192,157)
Decrease (Increase) in other assets		(7,508)	(163)	(2,032)	(795)
Increase (Decrease) in accounts and notes payables		61,743	75,331	70,635	66,911
Increase (Decrease) in other current liabilities		(84,123)	165,921	(83,478)	94,794
Increase (Decrease) in other liabilities		4,342	1,852	0	0
Net cash received (used in) operating activities		3,366,597	1,743,141	3,297,746	1,600,574

## LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CASH FLOWS (Cont.) FOR NINE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

	Note	Consolid (Thousand		Parent cor (Thousand	•
		2002	2001	2002	2001
Cash flows from investing activities					
(Decrease (Increase) in short-term					
investments		(285,609)	451,666	(368,987)	451,666
Decrease (Increase) in loans to employees		0	40,000	0	0
Decrease (Increase) in loans to related parties		17,750	0	(321,250)	(57,800)
Cash received from sales of investments in subsidiaries and affiliates		225,500	82,352	250,591	82,352
Cash paid to purchase of investment in affiliates		(211,066)	(72,141)	(211,066)	(72,141)
Cash received from decrease share capital of affiliates		0	45,466	0	45,466
Dividend received from affiliates		1,472	9,000	1,472	9,000
Dividend received from long-term investment		25,652	0	0	0
Cash received from sales of long-term investment		459,210	362,784	354,312	319,801
Cash paid for purchase of long-term investment		(1,187,133)	(121,472)	(1,147,133)	(70,011)
Cash received from sales of building and equipment		2,157	417	1,522	81
Cash paid to purchase of building and equipment		(94,889)	(52,296)	(85,141)	(48,337)
Net cash provided by (used in) investing activies		(1,046,956)	745,776	(1,525,680)	660,077

#### LAND AND HOUSES PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CASH FLOWS (Cont.) FOR NINE MONTHS ENDED 30<sup>th</sup> SEPTEMBER 2002 AND 2001 UNAUDITED/REVIEWED ONLY

		Consolida	ted	Parent com	pany
'	Note	(Thousand	Baht)	(Thousand	Baht)
		2002	2001	2002	2001
Cash flows from financing activities					
Share capital issuance		74,868	0	74,868	0
Premium on share capital		24,274	0	24,274	0
Dividend paid		(441,258)	0	(441,258)	0
Increase (Decrease) in banks overdraft and loans from financial institutions		845,589	442,030	969,897	433,544
Decrease in domestic debentures		(200,000)	0	(200,000)	0
Increase (Decrease) in loans from related parties		0	(235)	0	0
Increase (Decrease) in long-term loans		(2,410,936)	(2,885,207)	(2,043,632)	(2,674,482)
Increase (Decrease) in notes payable		18,202	(29,641)	18,202	(29,641)
Net cash received (used in) financing activities		(2,089,261)	(2,473,053)	(1,597,649)	(2,270,579)
Net increase in cash and cash equivalent		230,380	15,864	174,417	(9,928)
Cash and cash equivalent, beginning of the period		57,224	19,973	13,466	14,986
Cash and cash equivalent, end of the period		287,604	35,837	187,883	5,058
Additional disclosures of cash flows					
information					
Cash paid during the period					
Interest expenses		460,715	719,749	388,504	674,871
Corporate income tax		588,475	71,841	567,598	66,383

#### Non-cash transactions

For nine months ended 30th September 2002, the Company transferred fixed assets - furnitures of sample houses to goods for sales. The net value of furnitures in the consolidated and parent financial statements is Baht 15.52 million and Baht 11.42 million, respectively (as at 30th September 2001, in the consolidated and parent financial statements were Baht 47.69 million and Baht 44.37 million, respectively).