



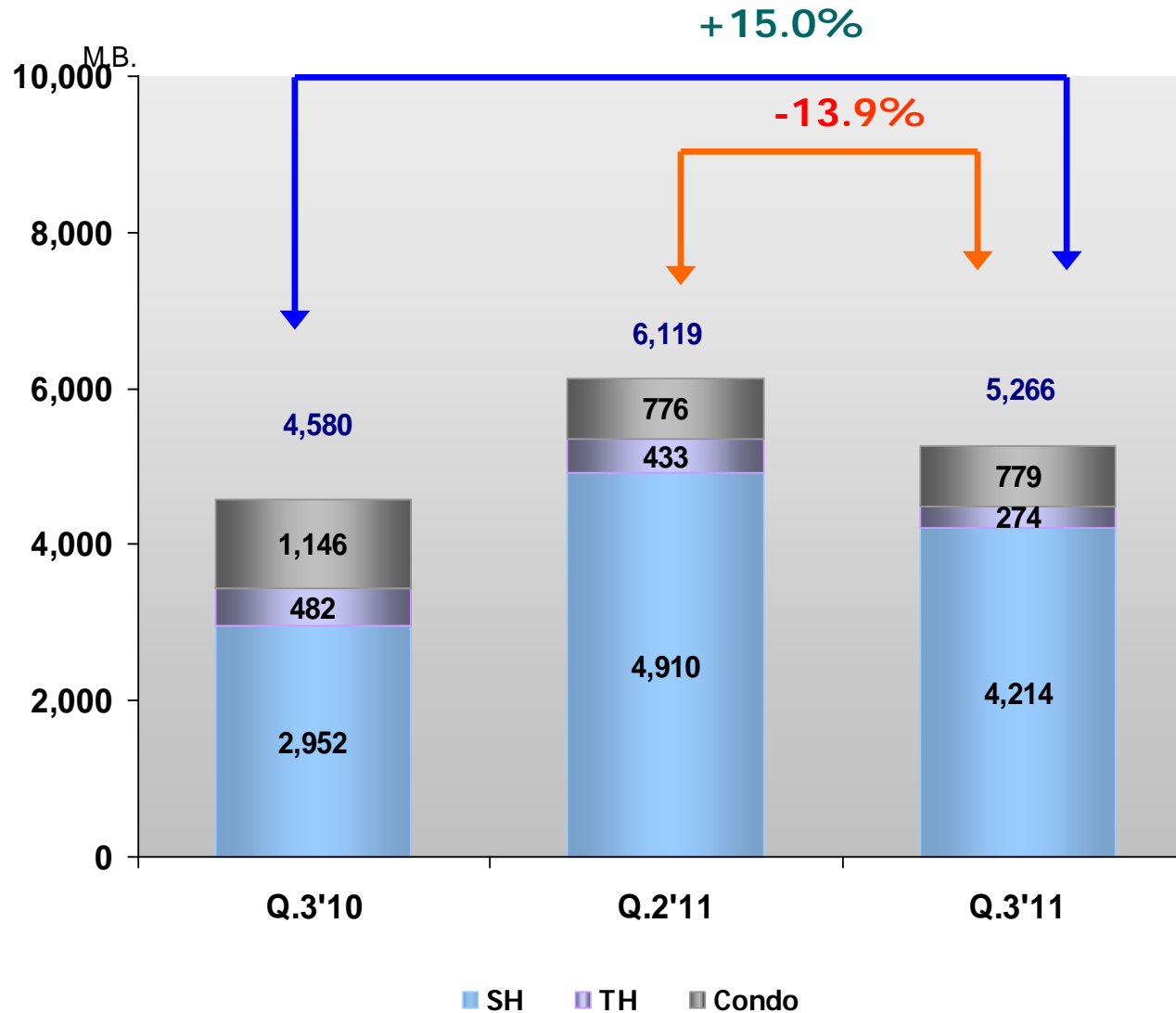
LAND & HOUSES

Analyst Meeting...Q.3'11

15 Nov. 11



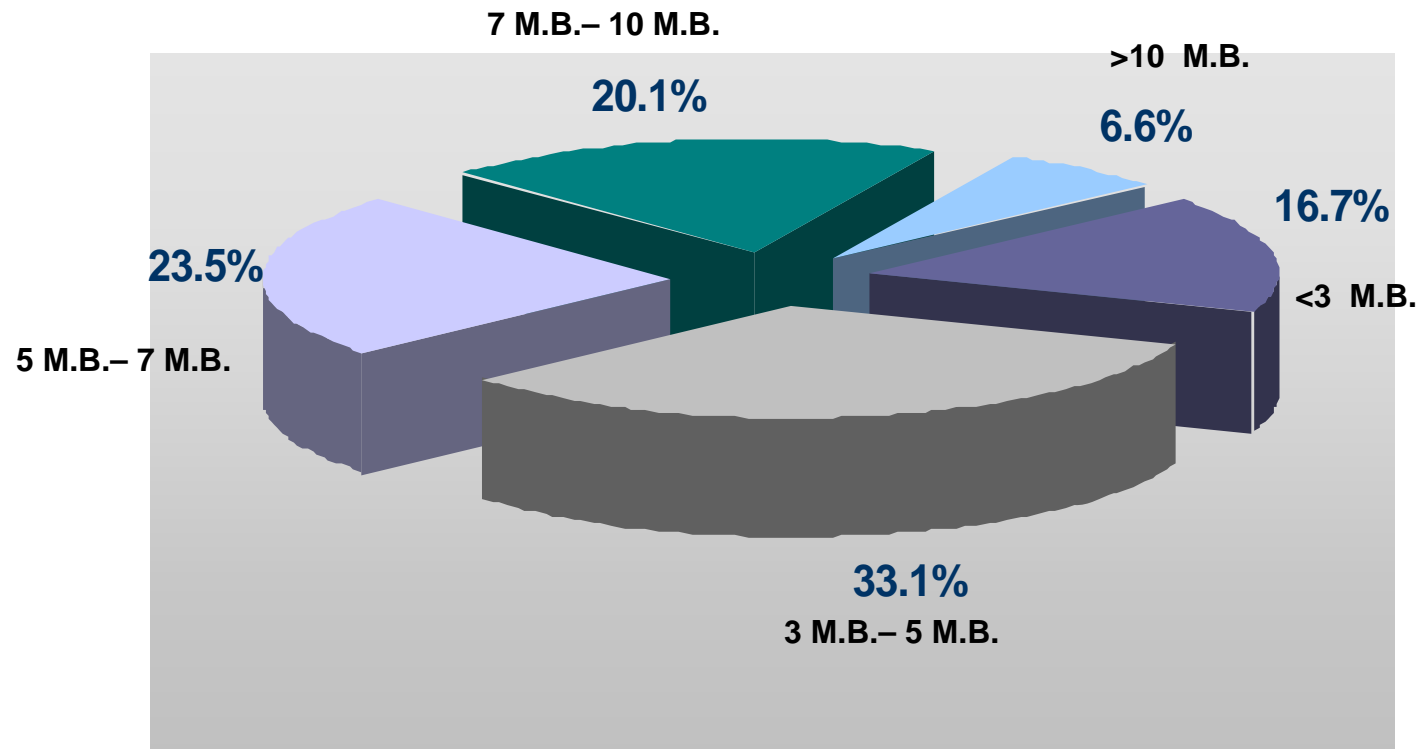
Sales Growth (Booking)



	Unit
SH+L	836
TH	109
CD	200
Total	1,145

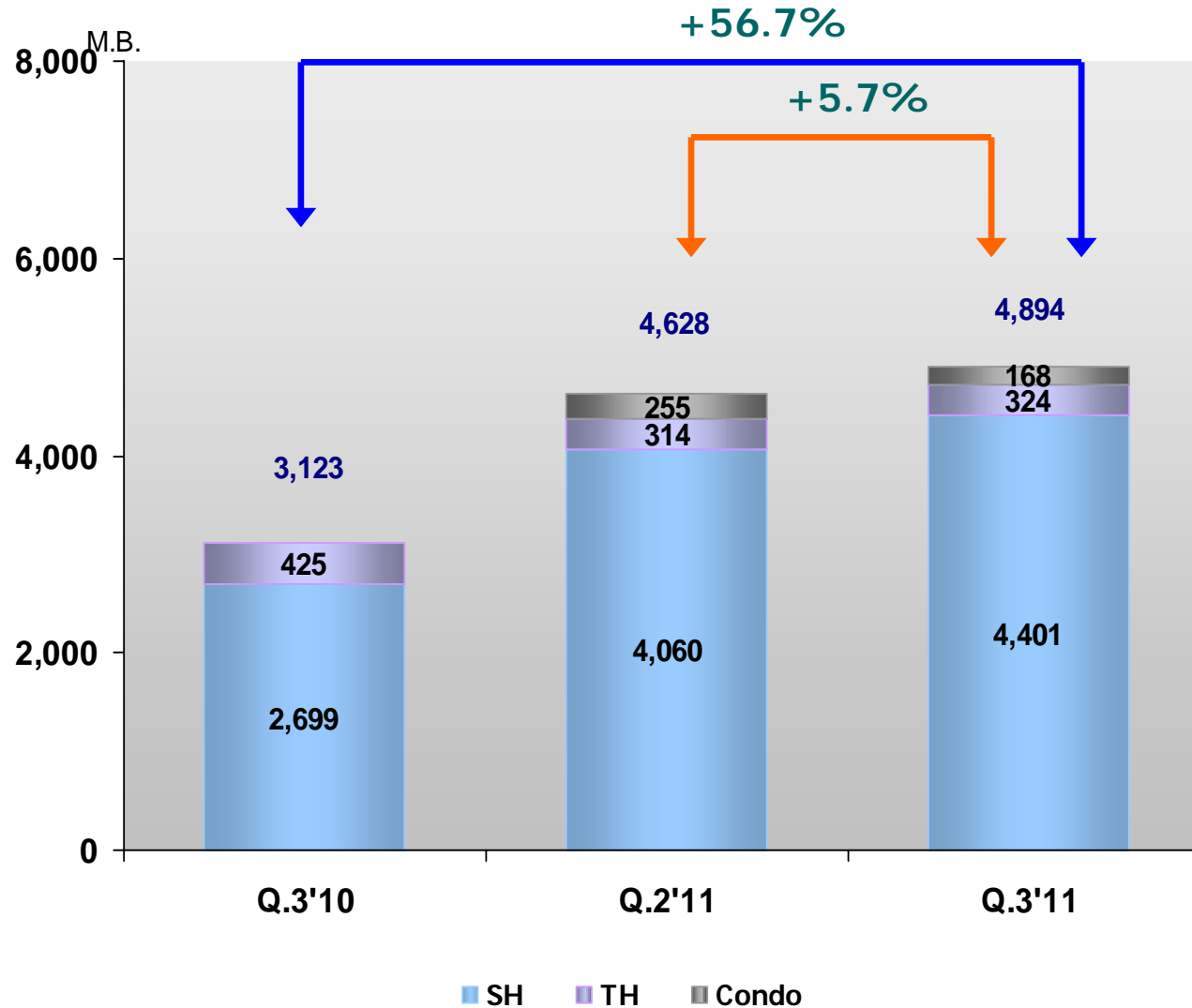


Booking by Segmentation : YTD Q.3'11





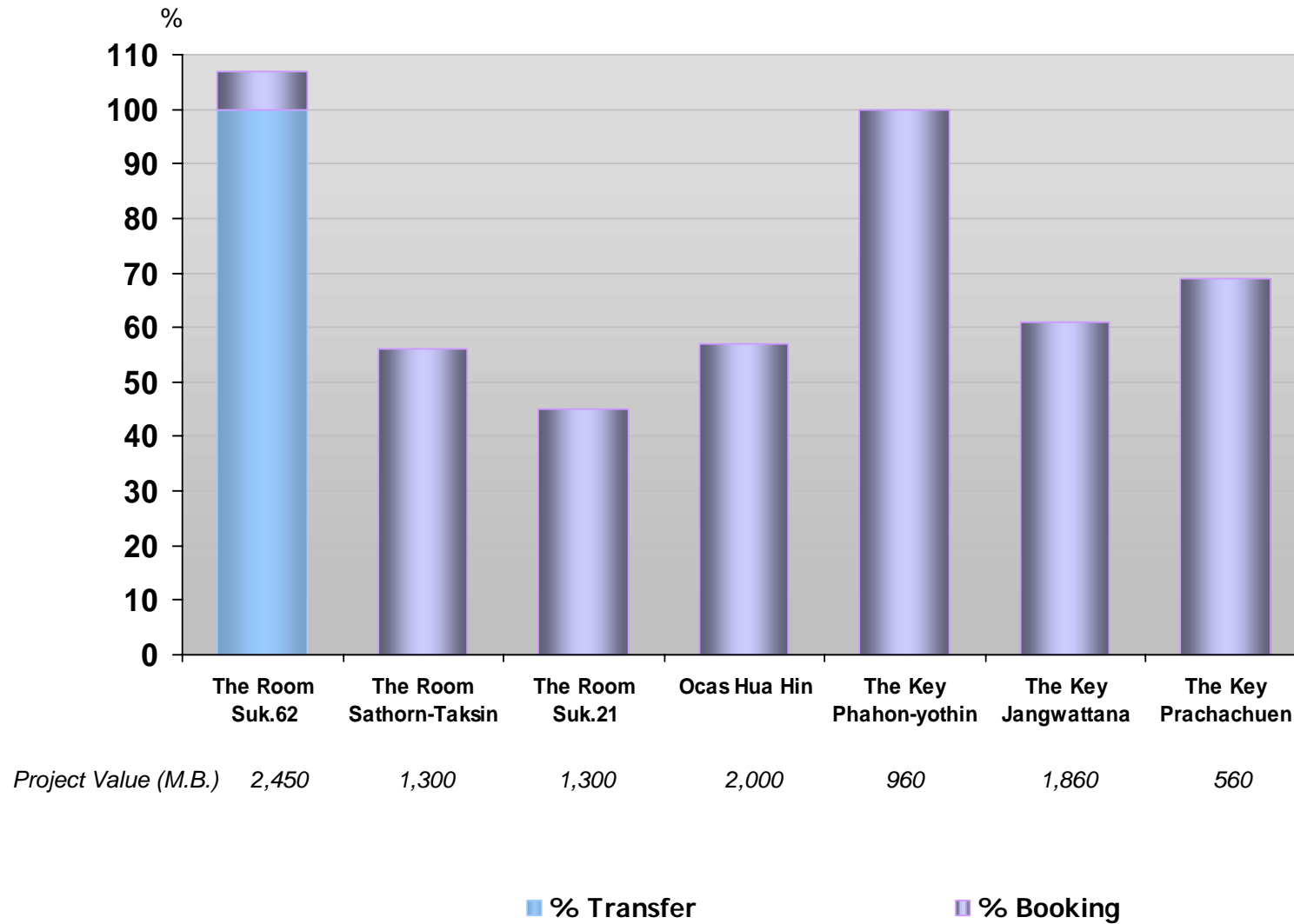
Recognized Sales Growth (Transfer)



	Unit
SH	860
TH	148
CD	24
Total	1,032

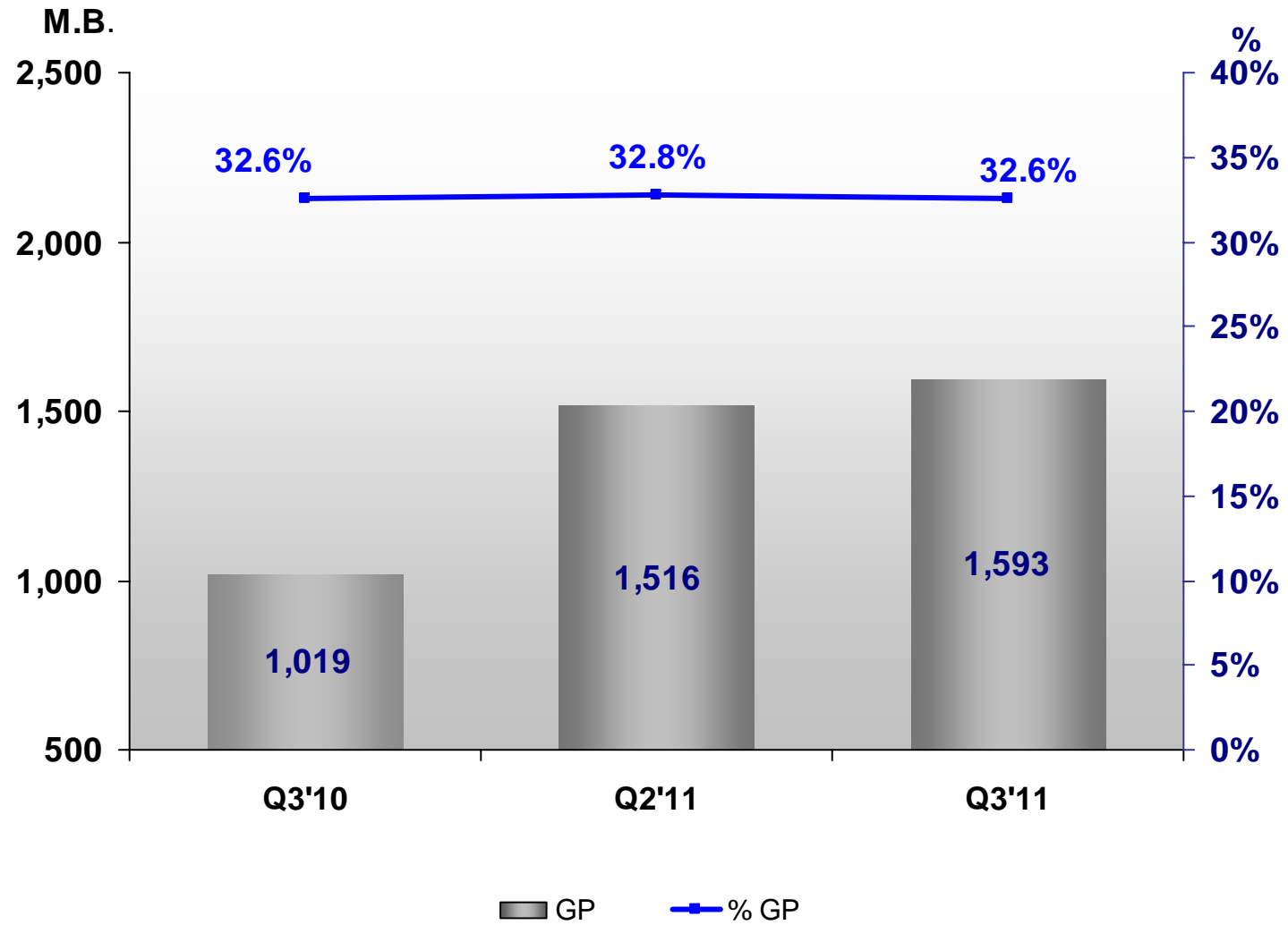


Condominium Booking & Transfer Status



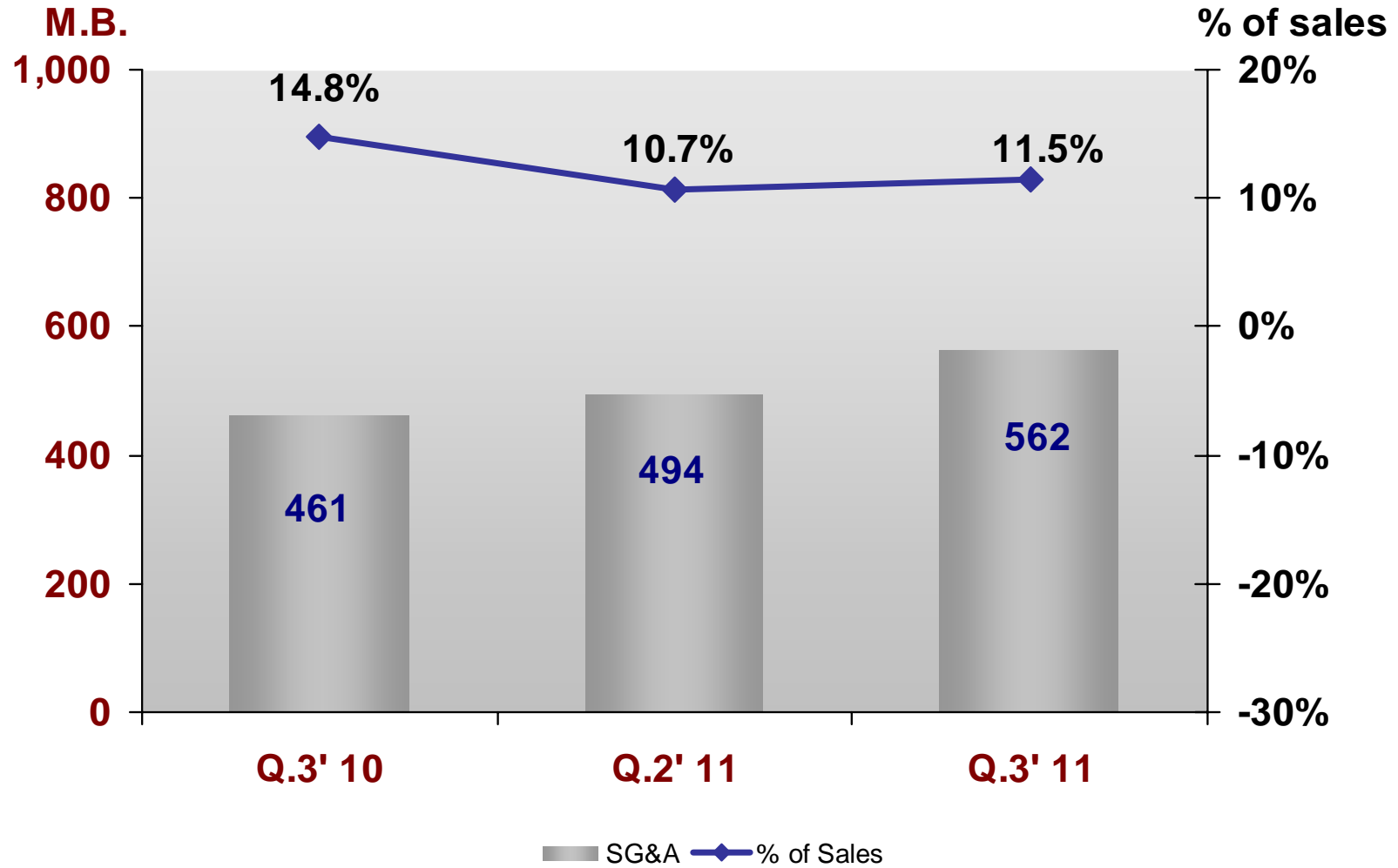


G.P



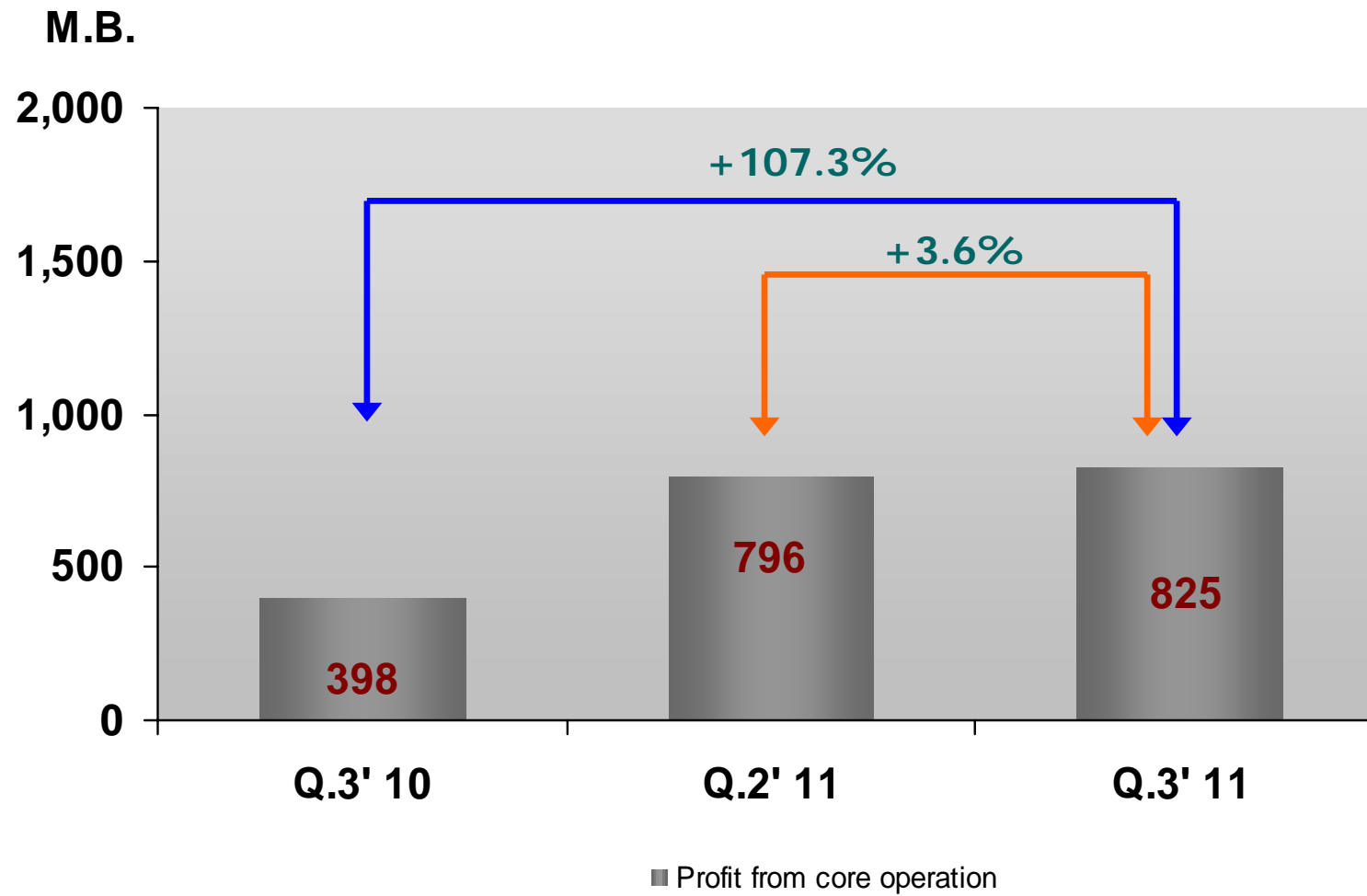


SG&A Exp. (excl. B/T)



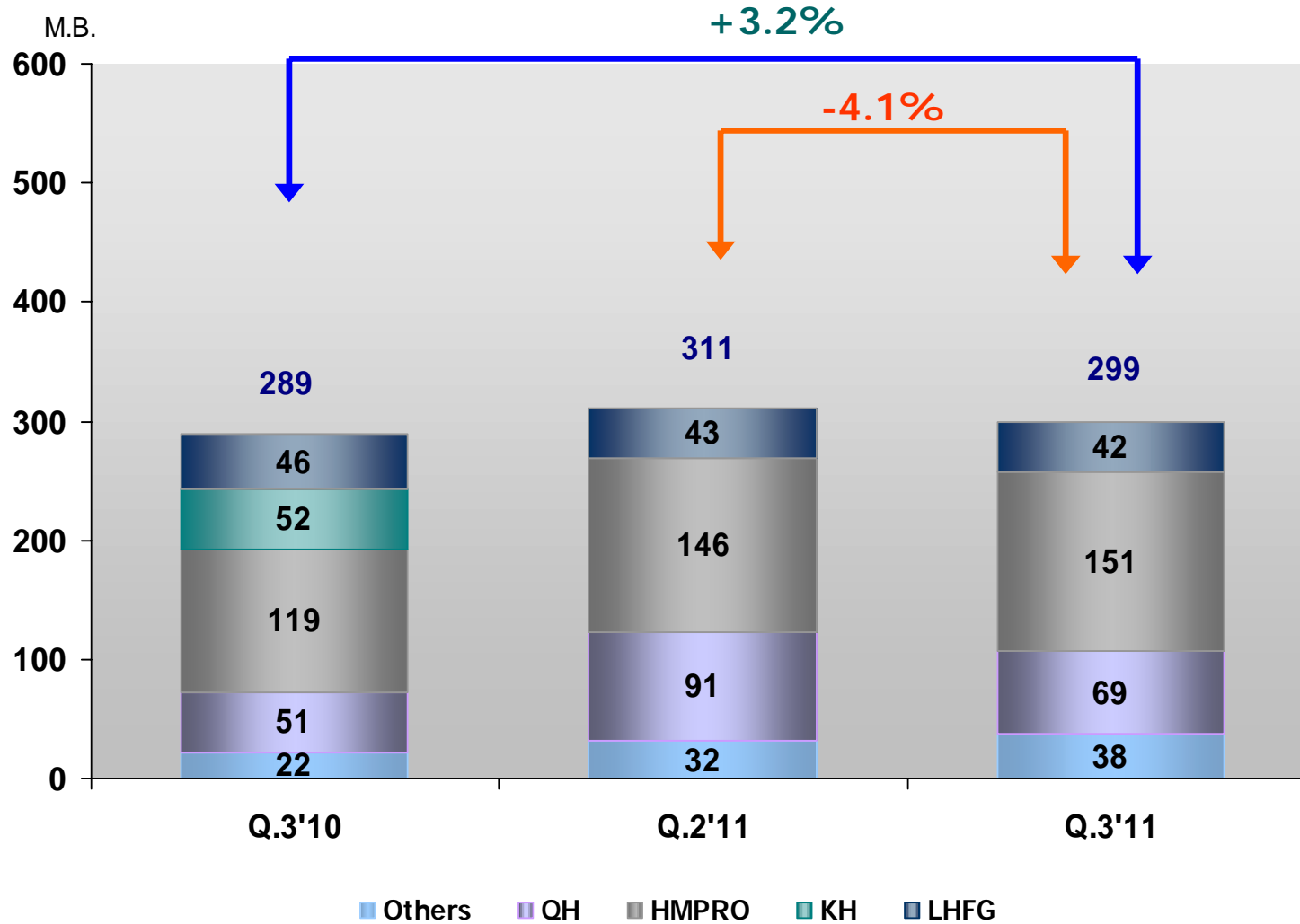


Profit from Core Operation



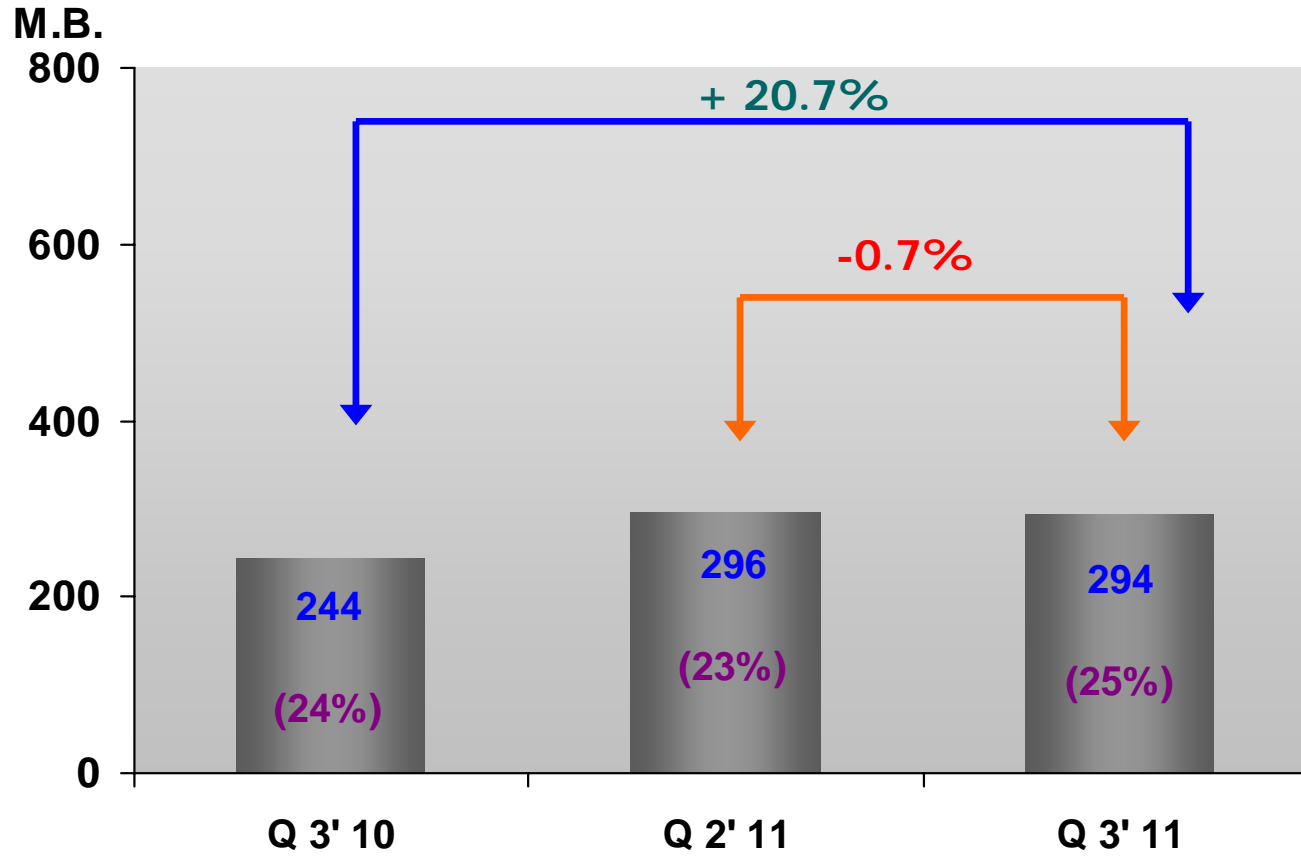


Share of Income from Investments



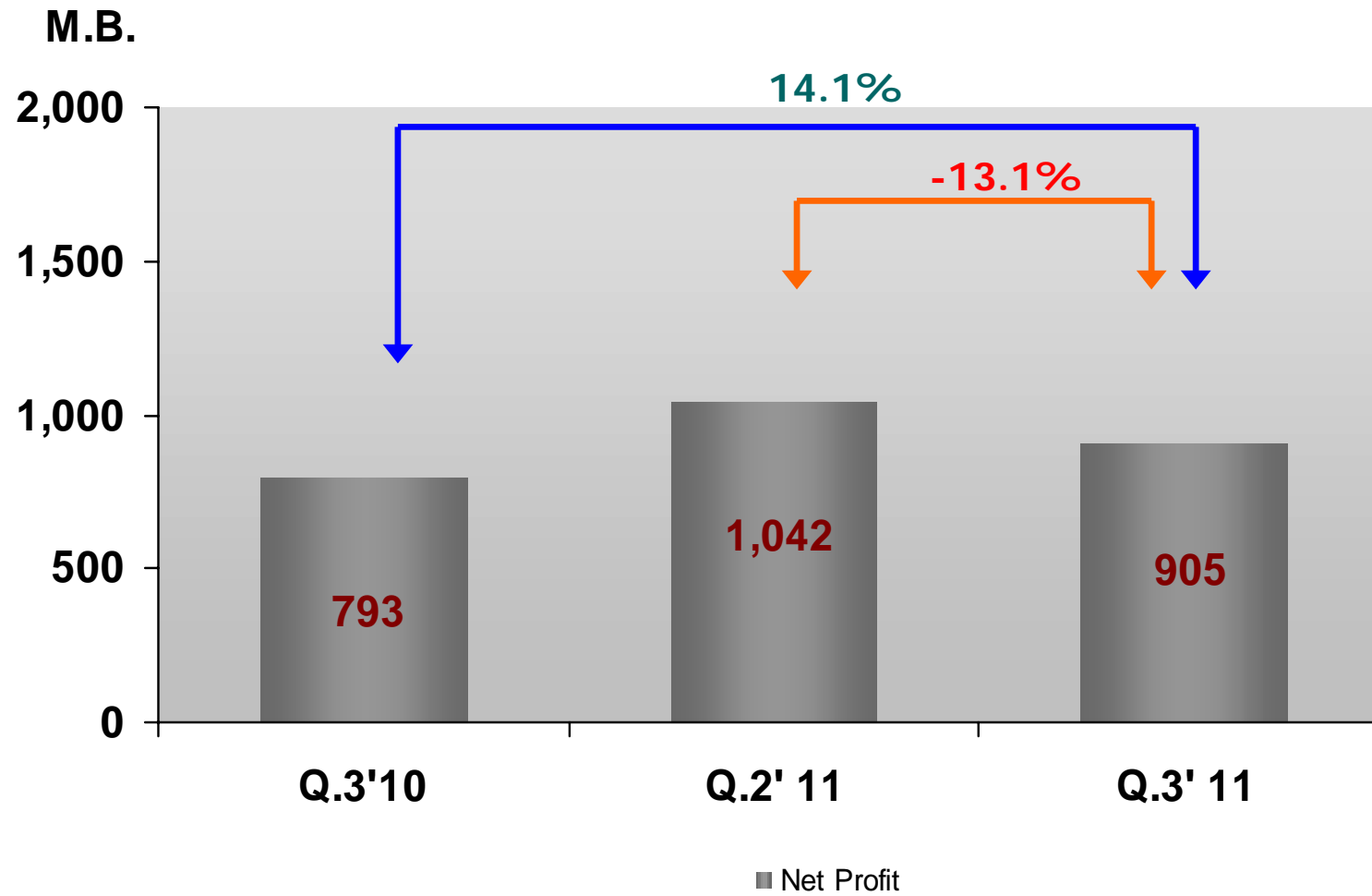


Corporate Tax



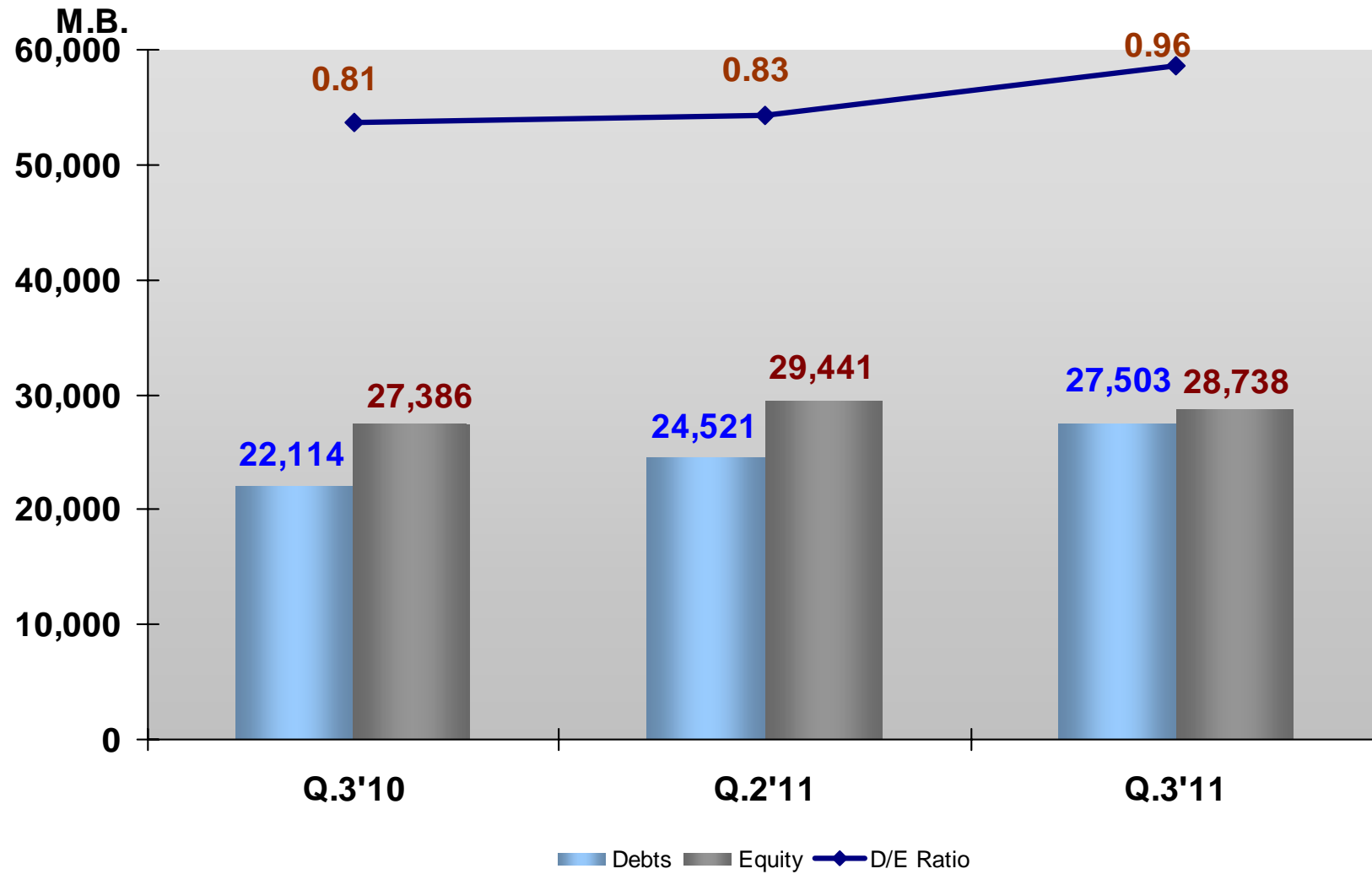


Net Profit



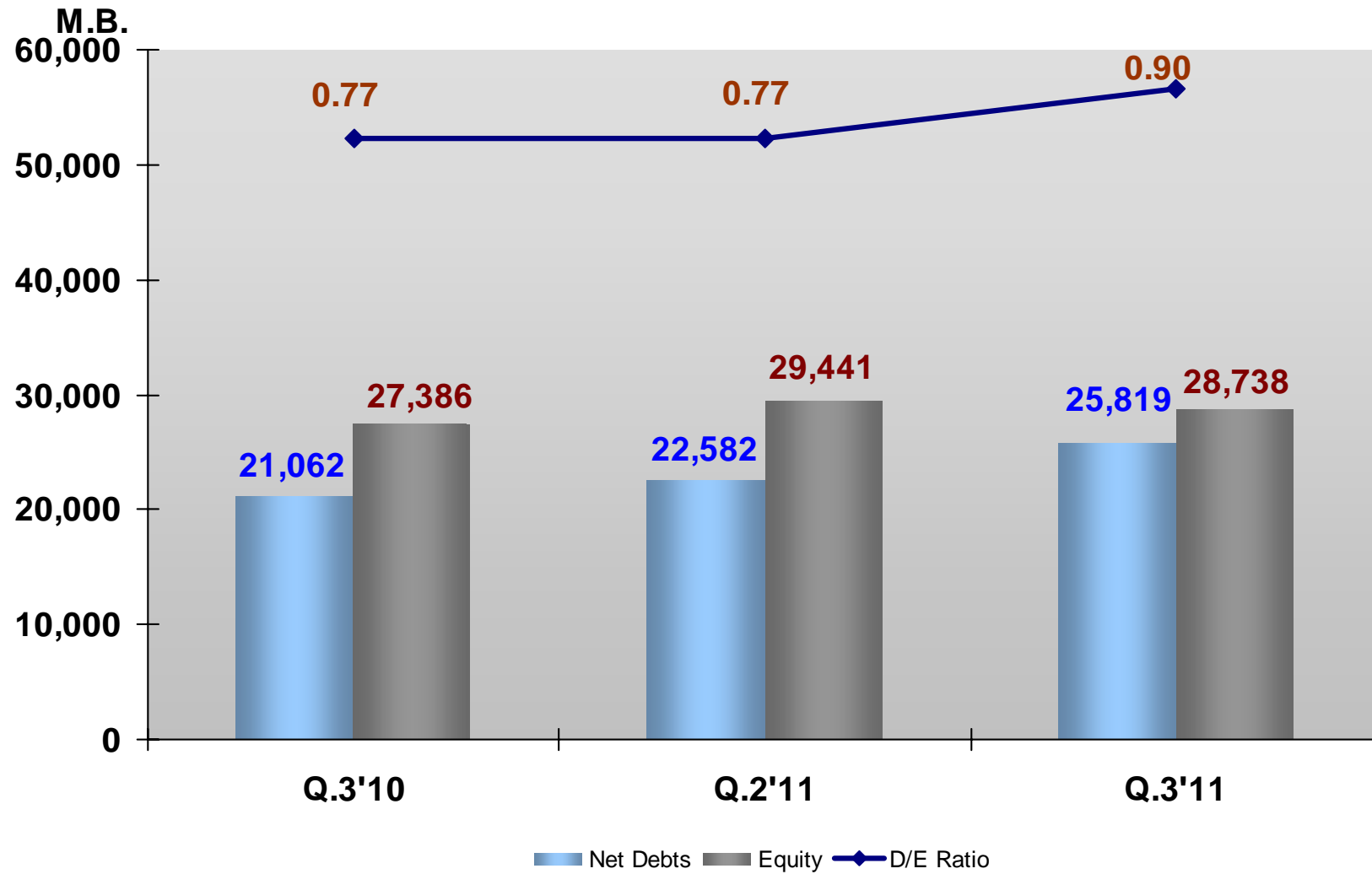


Debt to Equity





Debt to Equity





Existing Project as of Sep.2011

TYPE	LOCATION	NO. OF PROJECT	SIZE (Rai)	UNIT	% AVAILABLE FOR SALES	UNIT PRICE	REMAINING PRJ. VALUE
SDH	1. Inizio	3	256.1	1,290	61%	2.8	2,206
	2. Pruklada	7	742.4	3,383	51%	3.7	6,451
	3. Chaiyapruk	4	365.5	1,629	45%	4.5	3,281
	4. Chollada	2	436.4	1,504	21%	3.8	1,211
	5. Parichart	1	209.8	707	3%	4.5	99
	6. Mantana	9	1,040.9	3,748	49%	6.9	12,928
	7. Seewalee	5	549.0	2,186	47%	5.0	5,078
	8. Nantawan	4	891.4	1,722	23%	10.8	4,303
	9. Ladawan	2	97.1	129	64%	35.4	2,900
	10. L&H Park	3	834.9	2,189	1%	3.8	114
	11. 88 Land&Houses	1	14	63	22%	6.7	94
TH	12. Indy	2	48.9	600	42%	1.7	426
	13. Terrace	2	48.4	397	69%	4.8	1,317
	14. The Landmark	1	4.8	24	50%	22.9	275
Condo	15. The Key	3	16.7	1,799	29%	1.9	997
	16. The Room	3	10.0	970	28%	5.4	1,485
	17. Ocas	1	17.6	179	50%	11.2	1,098
	TOTAL	53	5,584	22,519		5.2	<u>44,162</u>



New Project Planned to Launch 2011

PROJECT NAME	LOCATION	TY PE	SIZE (Rai)	UNIT	UNIT PRICE	PRJ. VALUE	LAUNCH DATE
1. Seewalee	Bangna	SH	97.2	399	5.3	2,100	19 Mar.
2. Mantana	Wacharaphon	SH	279.0	799	7.5	6,000	19 Mar.
3. Inizio	Pinklao Wongwhan	SH	71.1	357	3.1	1,100	21 Mar.
4. Seewalee	Ramkamhaeng	SH	51.2	221	5.4	1,200	24 Mar.
5. 88 Land and Houses	Phuket	SH	14.0	63	6.7	420	26 Mar.
6. Indy	Bangna K.M26	TH	28.0	348	1.7	580	27 Mar.
7. Terrace	Ram Indra 65	TH	29.7	292	4.9	1,420	6 Apr.
8. Pruklada2	Chieng Mai	SH	13.2	45	3.8	170	23 May
9. Pruklada	Pracha-u-tid 90	SH	166.1	735	4.2	3,100	28 May
10. Mantana	Bangyai	SH	30.6	132	6.8	900	18 Jun.
11. Mantana	Buddhabucha	SH	34.0	116	8.6	1,000	18 Jun.
12. Inizio	Rama II	SH	92.0	451	3.0	1,350	18 Jun.
13. Ladawan	Rattanathibet	SH	41.8	46	40.0	1,840	29 Aug.
14. Seewalee	Meechok Chieng Mai	SH	67.0	254	4.5	1,150	Q.4
15. Seewalee	Sankhampaeng Chieng Mai	SH	86.3	309	4.6	1,450	Q.4
16. Baan Mai	Buddhabucha	TH	20.3	207	3.1	650	Q.4
TOTAL			1,121.5	4,774	5.1	24,430	
17. Ladawan	Rajapruk	SH	207.9	245	42.0	10,290	Shift to 12
18. Inizio	Salaya	SH	68.7	355	2.8	980	Shift to 12
19. Mantana	Wong Whan Onnuch3	SH	99.0	450	6.0	2,700	Shift to 12
20. The Key	Chieng Mai	CD	5.4	174	2.0	400	Shift to 12



Prj. Impacted from flooding (as at 14/11/11)

	<u>Project</u>	<u>Location</u>	<u>Type</u>	<u>Size (rai)</u>	<u>No. of Units</u>	<u>% of Available for Sales</u>	<u>Price per Unit</u>	<u>Remaining Prj. Value (For sales)</u>
<i>Already flooded into the projects</i>								
1	Pruklada	Tiwanon-Rajapruk	DH	167	723	1%	3.5	18
2	Mantana	Jangwattana-Rajapruk	DH	96	377	55%	5.8	1,195
3	Chaiyapruk	Rattanathibet	DH	58	369	61%	4.8	1,076
4	Mantana	Bangyai	DH	31	132	84%	6.80	755
5	Parichat	Suwintawongse	DH	210	707	3%	4.5	99
6	Nantawan	Udhayan-Acsa	DH	78	206	54%	10.7	1,198
				639	2,514			4,340
								10%
<i>Flooded outside the projects</i>								
7	Nantawan	Jangwattana-Rajapruk	DH	39	96	67%	11.5	736
8	Pruklada	Buddamonthon 5	DH	129	590	25%	3.9	577
9	Mantana	Pinklao Rama V	DH	209	760	1%	5.2	36
10	Inizio	Pinklao Wongwhan	DH	71	357	59%	2.77	582
11	Pruklada	Bangyai	DH	156	700	71%	3.5	1,740
12	Inizio	Rangsit Klong 3	DH	93	482	45%	2.6	558
13	Chaiyapruk	Watcharaphon	DH	91	369	13%	4.7	226
14	Mantana	Wacharaphon	DH	279	799	94%	7.51	5,648
15	The Key	Phahonyotin	CD	7	505	3%	1.9	29
16	Ladawan	Kaset-Navamin	DH	55.3	83	46%	30.0	1,140
17	Terrace	Petchkasem	TH	19	105	13%	3.8	53
18	Ladawan	Rattanathibet	DH	41.8	46	96%	40.0	1,760
				1,190	4,892			13,085
								30%
	Total sites impacted from flooding			1,829	7,406			17,425
						% of Total		39%