Land and Houses Public Company Limited and its subsidiaries
Notes to consolidated financial statements
For the three-month period ended 31 March 2017

#### 1. General information

#### 1.1 The Company's general information

Land and Houses Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company is principally engaged in property development. The registered office of the Company is at No. 1 South Sathon Road, 37th Floor, Q. House Lumpini Building, Tungmahamek, Sathon, Bangkok.

## 1.2 Basis of preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2016) Interim Financial Reporting, with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, income statement, comprehensive income, changes in shareholders' equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language financial statements.

#### 1.3 Basis of consolidation

These consolidated interim financial statements are prepared by applying the same basis as that applied for the preparation of the consolidated financial statements for the year ended 31 December 2016, with there being no changes in the structure of shareholding in subsidiaries during the period.

#### 1.4 New financial reporting standards

During the period, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements. However, one standard involves changes to key principles, which are summarised below.

# TAS 27 (revised 2016) Separate Financial Statements

This revised standard stipulates an additional option to account for investments in subsidiaries, joint ventures and associates in separate financial statements under the equity method, as described in TAS 28 (revised 2016) Investments in Associates and Joint Ventures. However, the entity is to apply the same accounting treatment for each category of investment. If an entity elects to account for such investments using the equity method in the separate financial statements, it has to adjust the transaction retrospectively.

The Company has decided to change its accounting policy for investment in subsidiaries and associates in separate financial statements from cost method to equity method since 1 January 2017. The Company adjusted the transaction retrospectively. The cumulative effect of the change is described in Note 3.

## 2. Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2016, except change in accounting policy as described in Note 1.4 to the financial statements.

# 3. Cumulative effect of change in accounting policy due to the adoption of new accounting standard

During the current period, as described in Note 1.4 and Note 2, the Company has changed its significant accounting policy, as a result of the adoption of the revised financial reporting standards. The cumulative effect of the change in the accounting policy has been separately presented in the statements of changes in shareholders' equity.

The amounts of adjustments affecting the statements of financial position and the statements of comprehensive income are summarised below.

(Unit: Million Baht)

|  | (Ornt: Willion Bant)          |                  |  |  |
|--|-------------------------------|------------------|--|--|
|  | Separate financial statements |                  |  |  |
|  | 31 March 31 December          |                  |  |  |
|  | 2017                          | 2016             |  |  |
| Statements of financial position             |                               |                  |  |  |
| Increase in investments in subsidiaries      | 709                           | 802              |  |  |
| Increase in investments in associates        | 10,657                        | 10,025           |  |  |
| Increase in unappropriated retained earnings | 11,093                        | 10,500           |  |  |
| Increase in other components of              |                               |                  |  |  |
| shareholders' equity                         | 273                           | 327              |  |  |
| (Unit: Million Baht, except earning          | ngs per share ex              | pressed in Baht) |  |  |
|  | Separate financial statements |                  |  |  |
|  | For the three-month period    |                  |  |  |
|  | ended 3                       | 31 March         |  |  |
|  |                               |                  |  |  |

|  | For the three-month period |      |  |
|--|----------------------------|------|--|
|  | ended 31 March             |      |  |
|  | 2017                       | 2016 |  |
| Statements of comprehensive income                         |                            |      |  |
| Profit or loss:  |                            |      |  |
| Decrease in gain on exchange rate                          | -                          | (59) |  |
| Decrease in dividend income from associates                | (44)                       | -    |  |
| Increase in share of profit (loss) from investments in     |                            |      |  |
| subsidiaries   | (55)                       | 25   |  |
| Increase in share of profit from investments in associates | 692                        | 654  |  |
| Decrease in finance cost                                   | -                          | 1    |  |
| Increase in profit for the period                          | 593                        | 621  |  |
| Other comprehensive income:                                |                            |      |  |
| Increase in share of other comprehensive income            |                            |      |  |
| of subsidiaries  | (38)                       | 137  |  |
| Increase in share of other comprehensive income            |                            |      |  |
| of associates  | (16)                       | 119  |  |
| Earnings per share:  |                            |      |  |
| Increase in basic earnings per share                       | 0.05                       | 0.05 |  |
| Increase in diluted earnings per share                     | 0.05                       | 0.05 |  |

# 4. Related party transactions

The relationships between the Company and its related parties are summarised below.

| Name of related parties                   | Relationship                                      |
|---|---|
| Atlantic Real Estate Co., Ltd.            | Subsidiary  |
| LH Mall & Hotel Co., Ltd.                 | Subsidiary  |
| L&H Retail Management Co., Ltd.           | Subsidiary (99.95 percent held by LH Mall & Hotel |
|   | Co., Ltd.)  |
| L&H Management Co., Ltd.                  | Subsidiary (99.93 percent held by LH Mall & Hotel |
|   | Co., Ltd.)  |
| Land and Houses North Co., Ltd.           | Subsidiary  |
| Land and Houses Northeast Co., Ltd.       | Subsidiary  |
| Siam Tanee Property Co., Ltd.             | Subsidiary  |
| Siam Tanee Real Estate Co., Ltd.          | Subsidiary (99.99 percent held by Siam Tanee      |
|   | Property Co., Ltd.)                               |
| L H Real Estate Co., Ltd.                 | Subsidiary  |
| L H Asset Co., Ltd.                       | Subsidiary  |
| L H Muang Mai Co., Ltd.                   | Subsidiary  |
| Phuket Future Plan Co., Ltd.              | Subsidiary (99.99 percent held by L H Muang Mai   |
|   | Co., Ltd.)  |
| Double Tree Co., Ltd.                     | Subsidiary (99.99 percent held by L H Muang Mai   |
|   | Co., Ltd.)  |
| L&H Property Co., Ltd.                    | Subsidiary  |
| L&H Hotel Management Co., Ltd.            | Subsidiary (99.99 percent held by L&H Property    |
|   | Co., Ltd.)  |
| Land and Houses U.S.A., Inc.              | Subsidiary  |
| Asia Asset Advisory Co., Ltd.             | Subsidiary  |
| LH Financial Group Plc.                   | Associate   |
| Land and Houses Bank Plc.                 | Associate (99.99 percent held by LH Financial     |
|   | Group Plc.)                                       |
| Land and Houses Fund Management Co., Ltd. | Associate (99.99 percent held by LH Financial     |
|   | Group Plc.)                                       |
| Quality Construction Products Plc.        | Associate   |
| Home Product Center Plc.                  | Associate   |
| Land and Houses Property and Loan Fund-II | Associate   |
| Quality Houses Plc.                       | Associate   |
| Q.H. International Co., Ltd.              | Associate (99.99 percent held by Quality Houses   |
|   | Plc.)   |
|   |   |

| Name of related parties                         | Relationship              |
|---|---------------------------|
| Muang Mai Property Co., Ltd.                    | Shareholder of subsidiary |
| Reco Resorts Pte Ltd.                           | Shareholder of subsidiary |
| Siam Retail Development Co., Ltd.               | Common shareholder        |
| Land and Houses Freehold and Leasehold          | Common shareholder        |
| Property Fund                                   |                           |
| LH Shopping Centers Leasehold Real Estate       | Related company           |
| Investment Trust                                |                           |
| LH Hotel Leasehold Real Estate Investment Trust | Related company           |
| Trinity Securities Company Limited              | Common director           |

During the periods, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and those related parties.

For the three-month periods ended 31 March

(Unit: Million Baht)

| _   | Consol       | idated   | Sepa          | rate     |  |
|---|--------------|----------|---------------|----------|--|
|   | financial st | atements | financial sta | atements | Transfer pricing policy                      |
|   | 2017         | 2016     | 2017          | 2016     |  |
| Transactions with subsidiaries              |              |          |               |          |  |
| (Eliminated from the consolidated finance   | ial stateme  | nts)     |               |          |  |
| Interest income                             | -            | -        | 96            | 53       | 3.5% - 4.48% p.a. (2016: 4.00% - 5.50% p.a.) |
| Management fee income                       | -            | -        | 2             | 2        | Approximate cost                             |
| Transactions with associates                |              |          |               |          |  |
| Management fee                              | 1            | -        | -             | -        | Contract price                               |
| Interest income                             | 3            | 12       | 1             | 6        | The interest rate as declared by the bank    |
| Purchases of goods                          | 12           | 28       | 12            | 25       | Market price                                 |
| Property rental fee expenses                | 45           | 45       | -             | -        | Contract price                               |
| Transactions with related companies         |              |          |               |          |  |
| Property management fee income              | 37           | 27       | -             | -        | Contract price                               |
| Human-resources management                  |              |          |               |          |  |
| income                                      | 6            | 6        | -             | -        | Contract price                               |
| Dividend income                             | 26           | 41       | 11            | 23       | Declared rate                                |
| Rental and services expenses                | 16           | 16       | 13            | 13       | Baht 250 - 880 per square meter per month    |
| Property rental fee expenses                | 104          | 98       | -             | -        | Contract price                               |
| Commission expenses                         | -            | 1        | -             | -        | Contract price                               |
| Project management fee expenses             | -            | 2        | -             | -        | Contract price                               |
| Transactions with directors of subsidiaries | <u>es</u>    |          |               |          |  |
| Interest expenses                           | -            | 1        | -             | -        | 5.50% p.a.                                   |

As at 31 March 2017 and 31 December 2016, the balances of the accounts between the Company and those related companies are as follows:

|   |                      |                  | (Un                           | it: Million Baht) |  |
|---|----------------------|------------------|-------------------------------|-------------------|--|
|   | Consolidated fina    | ncial statements | Separate financial statements |                   |  |
|   | 31 March             | 31 December      | 31 March                      | 31 December       |  |
|   | 2017                 | 2016             | 2017                          | 2016              |  |
| Deposit at financial institution              |                      |                  |                               |                   |  |
| (shown under cash and cash equivalents)       |                      |                  |                               |                   |  |
| Associate                                     | 1,692                | 1,420            | 1,014                         | 589               |  |
| Current investments (Note 6)                  |                      |                  |                               |                   |  |
| Associate.                                    | 103                  | 70               | -                             | -                 |  |
| Amounts due from and accounts receivables     | - related parties (N | <br>Note 7)      |                               |                   |  |
| Subsidiaries                                  | -                    | -<br>-           | 1                             | -                 |  |
| Associates                                    | 1                    | 1                | -                             | -                 |  |
| Related companies                             | 18                   | 28               | -                             | -                 |  |
| Total   | 19                   | 29               | 1                             | -                 |  |
| Short-term loans and accrued interest receive | ables - related part | ties             |                               |                   |  |
| Subsidiaries                                  | -                    | -                | 569                           | 266               |  |
| Associate                                     | 1                    | 1                | -                             | <u>-</u>          |  |
| Total   | 1                    | 1                | 569                           | 266               |  |
| Long-term loans and accrued interest receiva  | bles - related part  | <u></u>          |                               |                   |  |
| Subsidiary                                    |                      |                  | 9,788                         | 9,868             |  |
| Deposit to related companies                  |                      |                  |                               |                   |  |
| (shown under other non-current assets)        |                      |                  |                               |                   |  |
| Related company                               | 15                   | 15               | 12                            | 12                |  |
| Trade accounts payable - related parties (Not | e 18)                |                  |                               |                   |  |
| Associates                                    | 3                    | 5                | 3                             | 5                 |  |
| Amounts due to related parties (Note 18)      |                      |                  |                               |                   |  |
| Associates                                    | 45                   | 40               | -                             | -                 |  |
| Related companies                             | 105                  | 96               |                               |                   |  |
| Total   | 150                  | 136              | -                             |                   |  |
| Short-term loans and accrued interest payable | es - related parties | S                |                               |                   |  |
| Subsidiary                                    |                      |                  | 141                           |                   |  |

Short-term loans from/to - related parties are unsecured loans in the form of promissory notes without collateral. The loans are due within one year or at call.

Long-term loans - related party are unsecured loans to Land and Houses U.S.A. Inc. ("LH USA") in the form of promissory notes without collateral. Interest charged at the rate between 4% and 4.48% per annum. The current portion of long-term loans is presented in long-term loans - related party due to the Company has no intension to call for such loans from LH USA within next in 12 months.

During the three-month period ended 31 March 2017, movements of loans to/loans from the Company, subsidiaries and related companies were as follows:

(Unit: Million Baht) Consolidated financial statements 1 January 31 March 2017 Increase Decrease 2017 Short-term loans and accrued interest receivables - related party **Associate** Land and Houses Bank Plc. (3)(Unit: Million Baht) Separate financial statements 1 January 31 December 2017 2017 Increase Decrease Short-term loans and accrued interest receivables - related parties Subsidiaries Atlantic Real Estate Co., Ltd. 17 17 LH Mall & Hotel Co., Ltd. 133 307 440 L H Asset Co., Ltd. 116 (5) 112 266 308 (5) 569 Associate Land and Houses Bank Plc. (1) 266 309 569 Total (6) Long-term loan and accrued interest receivables - related party Subsidiary Land and Houses U.S.A., Inc. 304 (384)9,788 Short-term loans and accrued interest payables - related parties Subsidiaries L H Real Estate Co., Ltd. 16 16 Siam Tanee Property Co., Ltd. 110 110 Land and Houses North Co., Ltd. 15 15

## Directors and management's benefits

Total

During the three-month periods ended 31 March 2017 and 2016, the Company and its subsidiaries had employee benefit expenses payable to their directors and management as below.

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|                              |              | (Ur       | (Unit: Million Baht) |      |  |
|------------------------------|--------------|-----------|----------------------|------|--|
|                              | Consol       | lidated   | Separate             |      |  |
|                              | financial st | tatements | financial statements |      |  |
|                              | 2017         | 2016      | 2017                 | 2016 |  |
| Short-term employee benefits | 59           | 51        | 48                   | 45   |  |
| Post-employment benefits     | 2            | 2         | 1                    | 1    |  |
| Total                        | 61           | 53        | 49                   | 46   |  |

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# Commitments and contingent liabilities of related parties

The Company and its subsidiaries had commitments related to project management, consulting, and operating lease and service agreement with related companies as described in Note 28.

The Company had outstanding guarantee obligations with its related parties, as described in Note 28.3.

# 5. Cash and cash equivalents

(Unit: Thousand Baht)

|                        | Consc                | lidated    | Separate             |             |  |
|------------------------|----------------------|------------|----------------------|-------------|--|
|                        | financial s          | statements | financial statements |             |  |
|                        | 31 March 31 December |            | 31 March             | 31 December |  |
|                        | 2017                 | 2016       | 2017                 | 2016        |  |
| Cash                   | 4,265                | 4,128      | 2,170                | 2,015       |  |
| Bank deposits          | 1,931,311            | 2,261,662  | 1,011,916            | 1,312,945   |  |
| Cheques in transit     | 805,512              | 128,096    | 798,522              | 128,096     |  |
| Fixed deposits receipt | 994,143              | 206,692    | 400,000              |             |  |
| Total                  | 3,735,231            | 2,600,578  | 2,212,608            | 1,443,056   |  |

As at 31 March 2017, bank deposits and fixed deposits receipt carried interests between 0.25% and 2.76% per annum (31 December 2016: 0.25% and 1.40% per annum).

## 6. Current investments

(Unit: Thousand Baht)

|                                  | Consc                | lidated    | Separate    |             |  |
|----------------------------------|----------------------|------------|-------------|-------------|--|
|                                  | financial s          | statements | financial s | tatements   |  |
|                                  | 31 March 31 December |            | 31 March    | 31 December |  |
|                                  | 2017                 | 2016       | 2017        | 2016        |  |
| Fixed deposits over three months |                      |            |             |             |  |
| but not over one year            | 103,358              | 410,280    | -           |             |  |
| Total                            | 103,358              | 410,280    |             |             |  |

As at 31 March 2017, fixed deposits carried interests between 1.35% and 1.40% per annum (31 December 2016: between 1.35% and 1.40% per annum).

# 7. Trade and other receivables

| _                                     | Consolidated financial statements |             | (Unit: Thousand Ba<br>Separate<br>financial statements |             |  |
|---------------------------------------|-----------------------------------|-------------|--|-------------|--|
|                                       | 31 March                          | 31 December | 31 March   | 31 December |  |
| _                                     | 2017                              | 2016        | 2017   | 2016        |  |
| Trade receivables - unrelated parties |                                   |             |  |             |  |
| Not yet due                           | -                                 | -           | -  | -           |  |
| Past due                              |                                   |             |  |             |  |
| Less than 3 months                    | 84,191                            | 84,776      | -  | -           |  |
| 3 - 6 months                          | 206                               | 2,255       | -  | -           |  |
| 6 - 9 months                          | 6                                 | -           | -  | -           |  |
| 9 - 12 months                         | -                                 | -           | -  | -           |  |
| Over 12 months                        | 8,256                             | 8,622       | -  | -           |  |
| Total trade receivables -             |                                   |             |  |             |  |
| unrelated parties                     | 92,659                            | 95,653      | -  | -           |  |
| Less: Allowance for doubtful debts    | (2,000)                           |             | -  |             |  |
| Total trade receivables - unrelated   |                                   |             |  |             |  |
| parties, net                          | 90,659                            | 95,653      |  |             |  |
| Other receivables                     |                                   |             |  |             |  |
| Amounts due from and accounts         |                                   |             |  |             |  |
| receivables - related parties         | 19,168                            | 29,178      | 1,012  | 157         |  |
| Other                                 | 74,234                            | 32,098      | 70,393   | 25,908      |  |
| Other receivables                     | 93,402                            | 61,276      | 71,405   | 26,065      |  |
| Total trade and other receivables -   |                                   |             |  |             |  |
| net _                                 | 184,061                           | 156,929     | 71,405   | 26,065      |  |

# 8. Real estate development cost (inventories)

The Company and a subsidiary have mortgaged land and structures thereon to secure the loans and the overdraft facilities of the Company and its subsidiary, of with net book values as follows:

|                                       |                      |            | (Un                  | it: Million Baht) |  |
|---------------------------------------|----------------------|------------|----------------------|-------------------|--|
|                                       | Consc                | olidated   | Separate             |                   |  |
| _                                     | financial            | statements | financial statements |                   |  |
|                                       | 31 March 31 December |            | 31 March             | 31 December       |  |
| _                                     | 2017                 | 2016       | 2017                 | 2016              |  |
| Net book value of land and structures |                      |            |                      |                   |  |
| thereon mortgaged as collateral       | 835                  | 819        | -                    | -                 |  |

## 9. Investments in subsidiaries

# 9.1 Details of investments in subsidiaries as presented in the separate financial statements are as follows:

|                                |           |           |           |           |           |           | (Unit: Thou | usand Baht) |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|
|                                |           |           | Share     | holding   |           |           | Carrying an | nount based |
| Company's name                 | Paid-u    | p capital | perce     | entage    | C         | ost       | on equit    | y method    |
|                                | 31        | 31        | 31        | 31        | 31        | 31        | 31          | 31          |
|                                | March     | December  | March     | December  | March     | December  | March       | December    |
|                                | 2017      | 2016      | 2017      | 2016      | 2017      | 2016      | 2017        | 2016        |
|                                |           |           | (Percent) | (Percent) |           |           |             | (Restated)  |
| Atlantic Real Estate Co., Ltd. | 15,000    | 15,000    | 99.99     | 99.99     | 14,998    | 14,998    | (8,869)     | 3,758       |
| LH Mall & Hotel Co., Ltd.      |           |           |           |           |           |           |             |             |
| and it subsidiaries            | 2,000,000 | 2,000,000 | 99.99     | 99.99     | 2,000,000 | 2,000,000 | 2,245,021   | 2,210,556   |
| Land and Houses North          | 13,500    | 13,500    | 99.99     | 99.99     | 13,500    | 13,500    | 15,849      | 15,831      |
| Co., Ltd.                      |           |           |           |           |           |           |             |             |
| Land and Houses Northeast      | 150,000   | 150,000   | 99.99     | 99.99     | 149,999   | 149,999   | 308,890     | 301,166     |
| Co., Ltd.                      |           |           |           |           |           |           |             |             |
| Siam Tanee Property            | 100,000   | 100,000   | 99.99     | 99.99     | 64,859    | 64,859    | 237,000     | 237,055     |
| Co., Ltd. and its subsidiary   |           |           |           |           |           |           |             |             |
| L H Real Estate Co., Ltd.      | 58,000    | 58,000    | 99.99     | 99.99     | 25,000    | 25,000    | 18,993      | 19,123      |
| L H Asset Co., Ltd.            | 100,000   | 100,000   | 99.99     | 99.99     | 52,734    | 52,734    | 479,336     | 466,968     |
| L H Muang Mai Co., Ltd.        | 900,000   | 900,000   | 55.00     | 55.00     | 495,000   | 495,000   | 698,403     | 702,302     |
| and its subsidiaries           |           |           |           |           |           |           |             |             |
| L&H Property Co., Ltd.         | 1,638,000 | 1,638,000 | 60.00     | 60.00     | 1,078,800 | 1,078,800 | 701,129     | 669,892     |
| and its subsidiary             |           |           |           |           |           |           |             |             |
| Land and Houses U.S.A., Inc.   | (a)       | (a)       | 100.00    | 100.00    | 1,343,127 | 1,343,127 | 1,200,097   | 1,368,847   |
| Asia Asset Advisory Co., Ltd.  | 5,000     | 5,000     | 99.99     | 99.99     | 5,000     | 5,000     | 6,215       | (707)       |
|                                |           |           |           |           | 5,243,017 | 5,243,017 | 5,902,064   | 5,994,791   |

(a) As at 31 March 2017 and 31 December 2016, Land and Houses U.S.A., Inc. had paid-up capital amounted to USD 40 million, respectively.

# 9.2 Share of comprehensive income

During the periods, the Company has recognised its share of comprehensive income from investments in subsidiaries in the separate financial statements as follows:

(Unit: Thousand Baht)
For the three-month periods ended 31 March

|                                     |                         | -          |                |             |  |
|-------------------------------------|-------------------------|------------|----------------|-------------|--|
|                                     |                         |            | Share of other |             |  |
| Company's name                      | Share of profit or loss |            | compreher      | sive income |  |
|                                     | 2017                    | 2016       | 2017           | 2016        |  |
|                                     |                         | (Restated) |                | (Restated)  |  |
| Atlantic Real Estate Co., Ltd.      | (12,627)                | 453        | -              | -           |  |
| LH Mall & Hotel Co., Ltd. and its   |                         |            |                |             |  |
| subsidiaries                        | 21,918                  | 8,342      | 12,547         | 113,823     |  |
| Land and Houses North Co., Ltd.     | 18                      | (12)       | -              | -           |  |
| Land and Houses Northeast Co., Ltd. | 7,724                   | 17,716     | -              | -           |  |

(Unit: Thousand Baht)
For the three-month periods ended 31 March

|   |            |                         | Share    | of other    |
|---|------------|-------------------------|----------|-------------|
| Company's name                              | Share of p | Share of profit or loss |          | sive income |
|   | 2017       | 2016                    | 2017     | 2016        |
|   |            | (Restated)              |          | (Restated)  |
| Siam Tanee Property Co., Ltd. and its       |            |                         |          |             |
| subsidiary                                  | (55)       | (785)                   | -        | -           |
| L H Real Estate Co., Ltd.                   | (130)      | (158)                   | -        | -           |
| LH Asset Co., Ltd.                          | 12,368     | 573                     | -        | -           |
| L H Muang Mai Co., Ltd. and its             |            |                         |          |             |
| subsidiaries                                | (3,899)    | (4,394)                 | -        | -           |
| L&H Property Co., Ltd. and its subsidiaries | 31,237     | 29,865                  | -        | -           |
| Land and Houses U.S.A., Inc.                | (118,530)  | (27,415)                | (50,220) | 22,998      |
| Asia Asset Advisory Co., Ltd.               | 6,922      | 943                     |          |             |
|   | (55,054)   | 25,128                  | (37,673) | 136,821     |

# 10. Investments in associates

## 10.1 Details of investments in associates

|  |                                       |                          |                     |                        |                     |                        | (Unit: Tho          | ousand Baht)           |
|--|---------------------------------------|--------------------------|---------------------|------------------------|---------------------|------------------------|---------------------|------------------------|
| Company's name                               | Nature of business                    | Country of incorporation |                     | holding<br>entage      | c                   | Cost                   |                     | ounts based on method  |
|  |                                       |                          | 31<br>March<br>2017 | 31<br>December<br>2016 | 31<br>March<br>2017 | 31<br>December<br>2016 | 31<br>March<br>2017 | 31<br>December<br>2016 |
|  |                                       |                          | (Percent)           | (Percent)              |                     |                        |                     |                        |
| LH Financial Group Plc.                      | Holding company                       | Thai                     | 33.98               | 33.98                  | 4,538,712           | 4,538,712              | 7,099,221           | 6,913,223              |
| Quality Construction Products Plc.           | Manufacture of construction materials | Thai                     | 21.16               | 21.16                  | 179,178             | 179,178                | 375,864             | 378,263                |
| Home Product Center Plc.                     | Trading of construction materials     | Thai                     | 30.23               | 30.23                  | 1,489,020           | 1,489,020              | 6,222,632           | 5,906,439              |
| Land and Houses Property and<br>Loan Fund-II | Real estate business                  | Thai                     | 49.99               | 49.99                  | 743,925             | 743,925                | 438,106             | 467,359                |
| Quality Houses Plc.                          | Real estate business                  | Thai                     | 24.98               | 24.98                  | 3,282,682           | 3,282,682              | 6,754,633           | 6,593,696              |
|  |                                       |                          |                     |                        | 10,233,517          | 10,233,517             | 20,890,456          | 20,258,980             |

# 10.2 Share of comprehensive income

During the periods, the Company recognised its share of comprehensive income from investments in associate companies in the consolidated financial statements and separate financial statements as follows:

(Unit: Thousand Baht)

| For the three-month period | ide andad 31 March | ` |
|----------------------------|--------------------|---|

|   |                         |         | Share of other       |         |  |
|---|-------------------------|---------|----------------------|---------|--|
| Company's name                            | Share of profit or loss |         | comprehensive income |         |  |
|   | 2017                    | 2016    | 2017                 | 2016    |  |
| LH Financial Group Plc.                   | 199,351                 | 194,195 | (13,353)             | 92,915  |  |
| Quality Construction Products Plc.        | (2,399)                 | (2,757) | -                    | -       |  |
| Home Product Center Plc.                  | 316,296                 | 261,865 | (103)                | 9,688   |  |
| Land and Houses Property and Loan Fund-II | 15,315                  | 15,207  | -                    | -       |  |
| Quality Houses Plc.                       | 163,048                 | 185,919 | (2,111)              | 16,161  |  |
| Total                                     | 691,611                 | 654,429 | (15,567)             | 118,764 |  |

# 10.3 Significant changes in investments in associates

# LH Financial Group Public Company Limited

On 29 March 2016, LH Financial Group Public Company Limited ("LHFG") entered into a memorandum of understanding in relation to a share subscription agreement ("SSA MOU") with CTBC Bank Co., Ltd. ("CTBC"). Under the SSA MOU, LHFG agrees in principle to issue 7,545 million new ordinary shares ("Shares") through a private placement to CTBC and CTBC agrees in principle to subscribe to the Shares at Baht 2.20 per share (the "Transaction"), provided that certain conditions precedent are met. Moreover, the price and the Transaction are subject to change or cancellation should due diligence uncover material adverse findings related to the business or financial position of LHFG.

On the same date, a meeting of the Board of Directors of the Company passed a resolution to approve a memorandum of understanding in relation to the shareholders agreement ("SHA MOU") with Quality Houses Public Company Limited ("QH") and CTBC, in order to stipulate the respective rights and obligations as the shareholders of LHFG upon the completion of the Transaction. The SHA MOU was executed by the Company, QH and CTBC on 29 March 2016.

On 8 June 2016, LHFG entered into a share subscription agreement ("SSA") with CTBC, whereby key terms and conditions are in accordance with the SSA MOU. On the same date, a meeting of the Board of Directors of the Company passed a resolution to approve the entering into the shareholders agreement ("SHA") with QH and CTBC, in order to stipulate the respective rights and obligations as the shareholders of LHFG upon the completion of the Transaction, whereby key terms and conditions are in accordance with the SHA MOU.

Upon the completion of the Transaction, CTBC will hold 35.6% of the issued and paidup share capital of LHFG and the Company's shareholding in LHFG will be diluted to 21.9%. However, up to the date of the authorisation of these financial statements, the Transaction is still in process to perform under the terms and conditions as agreed.

On 23 December 2016, a meeting of the Board of Directors of LHFG has passed a resolution to agree the extension of the co-investment with CTBC period from 31 December 2016 to 30 September 2017 for the flexibility of the operational processes period.

#### Land and Houses Property and Loan Fund - II

During the current period, the Company received dividend income from Land and Houses Property and Loan Fund - II amounting to Baht 45 million.

#### 10.4 Fair values of investments in listed associates

In respect of investments in associated companies that are listed companies on the Stock Exchange, their fair values are as follows:

(Unit: Million Baht)

| Country of                         |         |                   |        |  |  |  |
|------------------------------------|---------|-------------------|--------|--|--|--|
| Company's name                     | listing | Fair values as at |        |  |  |  |
|                                    |         | 31 March 31 Decem |        |  |  |  |
|                                    |         | 2017              | 2016   |  |  |  |
| LH Financial Group Plc.            | Thai    | 8,250             | 7,972  |  |  |  |
| Quality Construction Products Plc. | Thai    | 470               | 418    |  |  |  |
| Home Product Center Plc.           | Thai    | 38,168            | 40,156 |  |  |  |
| Quality Houses Plc.                | Thai    | 6,957             | 6,904  |  |  |  |
| Total                              |         | 53,845            | 55,450 |  |  |  |

#### 11. Other long-term investments

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements 31 March 31 December 31 December 31 March 2017 2016 2017 2016 Available-for-sale securities 2,368,704 Equity securities - Overseas 2,368,704 2,368,704 2,368,704 Unit trust - Domestic 1,513,912 1,513,912 783,568 783,568 Add: Changes in fair value of securities 1,408,889 1,535,556 1,135,950 1,278,302 Available-for-sale securities - net 5,291,505 5,418,172 4,288,222 4,430,574

|                                | (Unit: Thousand      |           |                      |             |
|--------------------------------|----------------------|-----------|----------------------|-------------|
|                                | Consolidated         |           | Separate             |             |
| _                              | financial statements |           | financial statements |             |
|                                | 31 March 31 December |           | 31 March             | 31 December |
| _                              | 2017                 | 2016      | 2017                 | 2016        |
| Other investments              |                      |           |                      |             |
| Equity securities - Domestic   | 204,239              | 204,239   | 26,000               | 26,000      |
| Unit trust - Domestic          | 165                  | 165       | -                    | -           |
| Less: Allowance for impairment | (110,500)            | (110,500) | (26,000)             | (26,000)    |
| Other investments - net        | 93,904               | 93,904    | -                    |             |
| Total                          | 5,385,409            | 5,512,076 | 4,288,222            | 4,430,574   |

## 12. Land held for development

As at 31 March 2017 and 31 December 2016, the Company and its subsidiaries have mortgaged some of the land held for development to secure long-term loans with net book value as follows:

(Unit: Million Baht)

|                                      | Consc     | olidated    | Separate  |             |  |
|--------------------------------------|-----------|-------------|-----------|-------------|--|
|                                      | financial | statements  | financial | statements  |  |
|                                      | 31 March  | 31 December | 31 March  | 31 December |  |
|                                      | 2017      | 2016        | 2017      | 2016        |  |
| Net book value of mortgaged land     |           |             |           |             |  |
| held for development to secure loans | 2,551     | 2,551       | 2,551     | 2,551       |  |

# 13. Investment properties

Movements of the investment properties account during the three-month period ended 31 March 2017 are presented below.

|                                     | Consolidated         | Separate             |
|-------------------------------------|----------------------|----------------------|
|                                     | financial statements | financial statements |
| Net book value as at 1 January 2017 | 14,545,298           | 208,963              |
| Acquisition of at cost              | 107,919              | -                    |
| Depreciation charged                | (74,917)             | -                    |
| Translation adjustment              | (551,556)            |                      |
| Net book value as at 31 March 2017  | 14,026,744           | 208,963              |

The apartments with a total net book value as at 31 March 2017 of Baht 6,105 million (31 December 2016: Baht 6,277 million) have been used as collateral for long-term loans from overseas financial institutions.

## 14. Property, plant and equipment

Movements of the property, plant and equipment account during the three-month period ended 31 March 2017 are presented below.

(Unit: Thousand Baht)

|                                     | Consolidated         | Separate             |
|-------------------------------------|----------------------|----------------------|
|                                     | financial statements | financial statements |
| Net book value as at 1 January 2017 | 574,092              | 281,643              |
| Acquisitions - at cost              | 102,335              | 70,479               |
| Disposals - net book value          | (1,059)              | (96)                 |
| Depreciation                        | (28,406)             | (11,392)             |
| Translation adjustment              | (8)                  |                      |
| Net book value as at 31 March 2017  | 646,954              | 340,634              |

## 15. Leasehold rights

(Unit: Thousand Baht)

|                           | Consolidated financial statements |           |          |              |           |  |  |
|---------------------------|-----------------------------------|-----------|----------|--------------|-----------|--|--|
|                           | Remaining                         |           |          |              |           |  |  |
|                           | periods of                        |           |          |              |           |  |  |
|                           | leasehold                         |           |          |              |           |  |  |
|                           | rights                            | 1 January |          |              | 31 March  |  |  |
| Project                   | (years)                           | 2017      | Increase | Amortisation | 2017      |  |  |
| Grande Centre Point Hotel |                                   |           |          |              |           |  |  |
| Ratchadamri               | 21                                | 1,514,203 | -        | (22,502)     | 1,491,701 |  |  |
| Grande Centre Point Hotel |                                   |           |          |              |           |  |  |
| Sukhumvit 55              | 30                                | 1,613,201 | 32,936   | (6,283)      | 1,639,854 |  |  |
| Grande Centre Point Hotel |                                   |           |          |              |           |  |  |
| Pattaya and Terminal 21   |                                   |           |          |              |           |  |  |
| Shopping Centre Pattaya   | 31                                | 651,084   | 174,671  | (2,650)      | 823,105   |  |  |
| Vacant land               | 10                                | 368       |          | (9)          | 359       |  |  |
| Total                     |                                   | 3,778,856 | 207,607  | (31,444)     | 3,955,019 |  |  |

The subsidiary has pledged their land leasehold rights of Grande Centre Point Hotel Ratchadamri and Grande Centre Point Hotel Sukhumvit 55 project with construction as collateral for bank overdrafts and long-term loans.

# Grande Centre Point Ratchadamri

L&H Property Co., Ltd. ("LHP"), the subsidiary which the Company hold 60% of shares, wishes LH Hotel Leasehold Real Investment Trust ("LHHOTEL") to invest in the Grande Centre Point Hotel Ratchadamri Project through a sublease of the immovable assets at a term of approximately 21 years, and a purchase of the movable assets of such project from LHP at a total price of not over Baht 3,887 million.

At present, the management is considering the terms and conditions of the relevant agreements to be entered into with LHHOTEL. On 28 April 2017, LHHOTEL received an approval with respect to offering additional trust units from the Securities and Exchange Commission to invest in the Grande Centre Point Hotel Ratchadamri Project.

Leasehold rights of Grande Centre Point Hotel Ratchadamri project included the value of premises thereon because a subsidiary has to transfer such premises located on the leasehold to the lessor when the construction of such premises completed, in accordance with the conditions stipulated in the agreement.

# 16. Other intangible assets

Movements of other intangible assets (computer software) during the three-month period ended 31 March 2017 are presented below.

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements Net book value as at 1 January 2017 45,665 20,320 Acquisition of computer software 356 Amortisation (2,837)(914)Translation adjustment (656)42,528 19,406 Net book value as at 31 March 2017

#### 17. Short-term loans from financial institutions

(Unit: Thousand Baht) Interest rate Consolidated Separate financial statements (Percent per annum) financial statements 31 31 31 31 December March December March March December 2017 2016 2017 2016 2017 2016 Short-term loans Promissory notes 2.76 1,000,000 1,000,000 Less: Prepaid interest (1,398)(1,398)Total short-term loans from financial institutions 998,602 998,602

Short-term loans is unsecured loans and repayable in May 2017.

# 18. Trade and other payables

(Unit: Thousand Baht)

|                                    | Consc       | olidated    | Separate             |             |
|------------------------------------|-------------|-------------|----------------------|-------------|
|                                    | financial s | statements  | financial statements |             |
|                                    | 31 March    | 31 December | 31 March             | 31 December |
|                                    | 2017        | 2016        | 2017                 | 2016        |
| Trade payables - unrelated parties | 1,634,116   | 1,813,285   | 1,379,534            | 1,609,412   |
| Trade payables - related parties   | 3,151       | 5,369       | 3,102                | 4,881       |
| Other payables - related parties   | 150,564     | 135,840     | 486                  | 162         |
| Accrued expenses                   | 942,312     | 1,030,037   | 796,182              | 860,889     |
| Others                             | 81,261      | 332,472     | 27,179               | 284,047     |
| Total trade and other payables     | 2,811,404   | 3,317,003   | 2,206,483            | 2,759,391   |

# 19. Long-term loans

(Unit: Thousand Baht)

|                       | Conso                | lidated     | Separate             |             |  |
|-----------------------|----------------------|-------------|----------------------|-------------|--|
|                       | financial s          | tatements   | financial statements |             |  |
|                       | 31 March 31 December |             | 31 March             | 31 December |  |
|                       | 2017                 | 2016        | 2017                 | 2016        |  |
| Long-term loans       | 7,356,741            | 7,406,236   | 3,075,180            | 3,075,180   |  |
| Less: Current portion | (3,091,180)          | (3,075,180) | (3,075,180)          | (3,075,180) |  |
| Net                   | 4,265,561            | 4,331,056   | -                    |             |  |

Movements in the long-term loans during the three-month period ended 31 March 2017 are summarised below.

(Unit: Thousand Baht)

|                              |                      | (                    |
|------------------------------|----------------------|----------------------|
|                              | Consolidated         | Separate             |
|                              | financial statements | financial statements |
| Balance as at 1 January 2017 | 7,406,236            | 3,075,180            |
| Add: Additional borrowing    | 74,000               | -                    |
| Add: Translation adjustment  | (123,495)            |                      |
| Balance as at 31 March 2017  | 7,356,741            | 3,075,180            |
| Dalatico do de of March 2017 |                      |                      |

As at 31 March 2017 and 31 December 2016, the Company and its subsidiaries have pledged part of land and structures there on of projects, investment properties, land held for development and land leasehold rights as collateral for long-term loans.

Most loan agreements contain certain covenants and restrictions imposed by the lenders regarding, the proportion of shareholding of the major shareholders, changes in management, guarantees to loans or aval to promissory notes of any other persons or other companies, dividend payments, merger or consolidation with any other companies, the maintenance of certain financial ratios and formal reporting when the Company has a legal case which may affect its ability to repay loan.

As at 31 March 2017 and 31 December 2016, there were available long-term loan facilities from financial institutions as follows:

|                            |           |                                   | (U | nit: Million Baht) |
|----------------------------|-----------|-----------------------------------|----|--------------------|
|                            | Cons      | Consolidated financial statements |    | arate              |
|                            | financial |                                   |    | statements         |
|                            | 31 March  | 31 March 31 December 2017 2016    |    | 31 December        |
|                            | 2017      |                                   |    | 2016               |
| Undrawdown loan facilities | 172       | 290                               | 70 | 70                 |

#### 20. Debentures

Details of approval to issue the debenture of the Company are as follows:

| Approved by        | The Annual General Meeting of the Company's shareholders     |
|--------------------|--|
|                    | held on 24 April 2014  |
| Amount             | Revolving amount of Baht 40,000 million or the equivalent in |
|                    | any other currencies   |
| Term               | Maximum terms of 10 years                                    |
| Type               | Any types of debentures such as unsubordinated and/or        |
|                    | subordinated, unsecured and/or secured, with and/or without  |
|                    | debenture holder representation                              |
| Method of issuance | To be issued in Thailand and/or offshore                     |

As at 31 March 2017, the Company has unissued debentures under the above mentioned approval totaling Baht 4,250 million (31 December 2016: Baht 3,750 million).

The outstanding balance of debentures as at 31 March 2017 and 31 December 2016 are detailed below.

|                    |                         |           |             |                  | Consolidated and Separate financial statements |             |            |              |
|--------------------|-------------------------|-----------|-------------|------------------|--|-------------|------------|--------------|
|                    |                         |           |             |                  | Number of debenture (Shares)                   |             | Amount (Th | ousand Baht) |
|                    |                         |           |             |                  | 31 March                                       | 31 December | 31 March   | 31 December  |
| No.                | Interest rate per annum | Age       | Repayment   | Maturity         | 2017   | 2016        | 2017       | 2016         |
| Unsubordinated and | unsecured debentures    |           |             |                  |  |             |            |              |
| No. 1/2014         | Fixed rate 3.63%        | 3 years   | At maturity | 27 February 2017 | -  | 500,000     | -          | 500,000      |
| No. 2/2014         | Fixed rate 3.59%        | 3 years   | At maturity | 4 April 2017     | 3,500,000                                      | 3,500,000   | 3,500,000  | 3,500,000    |
| No. 4/2014         | Fixed rate 3.70%        | 3.5 years | At maturity | 17 March 2018    | 1,000,000                                      | 1,000,000   | 1,000,000  | 1,000,000    |
| No. 5/2014         | Fixed rate 3.50%        | 3 years   | At maturity | 6 October 2017   | 4,000,000                                      | 4,000,000   | 4,000,000  | 4,000,000    |

|                       |                         |           |             |                   | Consolidated and Separate financial statements |             |                        | nents       |
|-----------------------|-------------------------|-----------|-------------|-------------------|--|-------------|------------------------|-------------|
|                       |                         |           |             |                   | Number of debenture (Shares)                   |             | Amount (Thousand Baht) |             |
|                       |                         |           |             |                   | 31 March                                       | 31 December | 31 March               | 31 December |
| No.                   | Interest rate per annum | Age       | Repayment   | Maturity          | 2017   | 2016        | 2017                   | 2016        |
| No. 1/2015            | Fixed rate 3.02%        | 3.5 years | At maturity | 25 September 2018 | 1,000,000                                      | 1,000,000   | 1,000,000              | 1,000,000   |
| No. 2/2015 (1)        | Fixed rate 2.81%        | 3 years   | At maturity | 2 April 2018      | 7,000,000                                      | 7,000,000   | 7,000,000              | 7,000,000   |
| No. 2/2015 (2)        | Fixed rate 3.31%        | 5 years   | At maturity | 2 April 2020      | 1,000,000                                      | 1,000,000   | 1,000,000              | 1,000,000   |
| No. 3/2015 (1)        | Fixed rate 2.41%        | 3 years   | At maturity | 8 October 2018    | 4,000,000                                      | 4,000,000   | 4,000,000              | 4,000,000   |
| No. 3/2015 (2)        | Fixed rate 2.66%        | 4 years   | At maturity | 8 October 2019    | 1,000,000                                      | 1,000,000   | 1,000,000              | 1,000,000   |
| No. 3/2015 (3)        | Fixed rate 2.99%        | 5 years   | At maturity | 8 October 2020    | 1,000,000                                      | 1,000,000   | 1,000,000              | 1,000,000   |
| No. 1/2016            | Fixed rate 1.82%        | 3 years   | At maturity | 29 April 2019     | 5,000,000                                      | 5,000,000   | 5,000,000              | 5,000,000   |
| No. 2/2016            | Fixed rate 2.23%        | 3 years   | At maturity | 28 October 2019   | 7,250,000                                      | 7,250,000   | 7,250,000              | 7,250,000   |
| Total                 |                         |           |             |                   | 35,750,000                                     | 36,250,000  | 35,750,000             | 36,250,000  |
| Less: Current portion | of debentures           |           |             |                   |  |             | (8,500,000)            | (8,000,000) |
| Net                   |                         |           |             |                   |  |             | 27,250,000             | 28,250,000  |
|                       |                         |           |             |                   |  |             |                        |             |

Movements in the debentures during the three-month period ended 31 March 2017 are summarised below.

|                              | (Unit: Thousand Baht) |
|------------------------------|-----------------------|
|                              | Consolidated and      |
|                              | separate financial    |
|                              | statements            |
| Balance as at 1 January 2017 | 36,250,000            |
| Less: Redemption             | (500,000)             |
| Balance as at 31 March 2017  | 35,750,000            |

Prospectus contains certain covenants and restrictions regarding the maintenance of certain financial ratios, dividend payments and formal reporting when the significant events occurred such as a legal case.

# 21. Share capital

The increase in share capital of the Company during the three-month period ended 31 March 2017 resulting from exercising of warrants are summarised below.

|                  |         |             |                    |                  | Date of registration  | Date of the Stock        |
|------------------|---------|-------------|--------------------|------------------|-----------------------|--------------------------|
|                  |         | Number of   | Ordinary shares    |                  | of share capital with | Exchange of Thailand     |
| Date of          | Type of | exercised   | issued for         |                  | the Ministry          | approved ordinary shares |
| exercised        | warrant | warrants    | exercised warrants | Exercise price   | of Commerce           | as listed securities     |
|                  |         | (Unit)      | (Shares)           | (Baht per share) |                       |                          |
| 30 December 2016 | LH-W3   | 106,998,154 | 106,998,154        | 3.50             | 6 January 2017        | 11 January 2017          |
| Total            |         | 106,998,154 | 106,998,154        |                  |                       |                          |
|                  |         |             |                    |                  |                       |                          |

#### Reconciliation of number of shares

(Unit: Shares)

|                                       | Consolidated and                           |                |  |  |
|---------------------------------------|--|----------------|--|--|
|                                       | separate financi                           | ial statements |  |  |
|                                       | For the three-month periods ended 31 March |                |  |  |
|                                       | <u>2017</u> <u>201</u>                     |                |  |  |
| Registered share capital              | 12,031,105,828                             | 12,031,105,828 |  |  |
| Issued and paid-up share capital      |  |                |  |  |
| Balance beginning of period           | 11,786,545,992                             | 11,730,034,787 |  |  |
| Increased due to exercise of warrants | 106,998,154                                | 17,548,416     |  |  |
| Balance ending of period              | 11,893,544,146                             | 11,747,583,203 |  |  |

The registered ordinary shares which are not issued and paid-up are the ordinary shares reserved for exercise of warrants

#### 22. Warrants

On 6 May 2014, the Company issued of 1,998,184,856 registered warrants free of charge to existing shareholders (LH-W3) in a ratio of 5 existing shares per 1 unit of warrant which will be expired in 3 years from issuance date. These warrants have an exercise price of Baht 3.50 per share, an exercise ratio of 1 warrant to 1 new ordinary share, and can be exercised on the last working day of every March, June, September and December, beginning on 30 June 2014 and with a final exercise date of 4 May 2017. The Stock Exchange of Thailand accepted the warrants as listed securities, to be traded as from 30 May 2014.

Details of the warrants of the Company (LH-W3) are as follows:

|         |                  |                 | Number of warrants | Number of          | Number of warrants |
|---------|------------------|-----------------|--------------------|--------------------|--------------------|
| Type of |                  | Exercise ratio  | outstanding as at  | warrants exercised | outstanding as at  |
| warrant | Exercise price   | per 1 warrant   | 1 January 2017     | during the period  | 31 March 2017      |
|         | (Baht per share) |                 | (Units)            | (Units)            | (Units)            |
| LH-W3   | 3.50             | 5 existing      | 130,562,233        | (24,157,575)       | 106,404,658        |
|         |                  | shares per 1    |                    |                    |                    |
|         |                  | unit of warrant |                    |                    |                    |

## 23. Cash receipts from share subscription

During the three-month period ended 31 March 2017, the Company received cash from exercise of warrants to purchase its ordinary shares as follows.

|               |         |            |                    |                  | Date of registration | Date of the Stock        |
|---------------|---------|------------|--------------------|------------------|----------------------|--------------------------|
|               |         | Number of  | Ordinary shares    |                  | of share capital     | Exchange of Thailand     |
| Date of       | Type of | exercised  | issued for         |                  | with the Ministry    | approved ordinary shares |
| excercise     | warrant | warrants   | exercised warrants | Exercise price   | of Commerce          | as listed securities     |
|               |         | (Unit)     | (Shares)           | (Baht per share) |                      |                          |
| 31 March 2017 | LH-W3   | 24,157,575 | 24,157,575         | 3.50             | 5 April 2017         | 10 April 2017            |

As at 31 March 2017, the Company record cash received from exercised of warrants Baht 85 million. The amount is represented as cash receipts from share subscription in the statement of financial position.

# 24. Surplus on changes in value of available-for-sale investments

During three-month periods ended 31 March 2017 and 2016, movement of surplus on changes in value of available-for-sale investments are as follows:

(Unit: Thousand Baht)

|                                   | Consol          | idated        | Separate             |               |  |
|-----------------------------------|-----------------|---------------|----------------------|---------------|--|
|                                   | financial st    | atements      | financial statements |               |  |
|                                   | For the three-n | nonth periods | For the three-r      | nonth periods |  |
|                                   | ended 31        | March         | ended 31 March       |               |  |
|                                   | 2017 2016       |               | 2017                 | 2016          |  |
| Balance as at beginning of period | 1,231,959       | 982,277       | 1,022,642            | 969,350       |  |
| Changes during the period due to  |                 |               |                      |               |  |
| - Revaluation                     | (126,668)       | 877,448       | (142,352)            | 735,169       |  |
| - Income taxes                    | 25,334          | (175,490)     | 28,470               | (147,034)     |  |
| Balance as at end of period       | 1,130,625       | 1,684,235     | 908,760              | 1,557,485     |  |

# 25. Income tax

Interim corporate income tax was calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses for the three-month period ended 31 March 2017 and 2016 are made up as follows:

(Unit: Thousand Baht)

|                              | Consolida      | ated    | Separate             |         |  |
|------------------------------|----------------|---------|----------------------|---------|--|
|                              | financial stat | tements | financial statements |         |  |
|                              | 2017           | 2016    | 2017                 | 2016    |  |
| Current income tax:          |                |         |                      |         |  |
| Interim corporate income tax |                |         |                      |         |  |
| charge                       | 330,955        | 352,233 | 300,239              | 319,528 |  |
| Deferred tax:                |                |         |                      |         |  |
| Relating to origination and  |                |         |                      |         |  |
| reversal of temporary        |                |         |                      |         |  |
| differences                  | (2,634)        | (5,888) | (17,623)             | 2,730   |  |
| Income tax expenses reported |                |         |                      |         |  |
| in the statements of income  | 328,321        | 346,345 | 282,616              | 322,258 |  |

The amounts of income tax relating to each component of other comprehensive income for the three-month period ended 31 March 2017 and 2016 are as follows:

|                                    |              |           | (Unit:       | Thousand Baht) |  |
|------------------------------------|--------------|-----------|--------------|----------------|--|
|                                    | Consol       | idated    | Separate     |                |  |
|                                    | financial st | atements  | financial st | tatements      |  |
|                                    | 2017         | 2016      | 2017         | 2016           |  |
| Deferred tax relating to gain/loss |              |           |              |                |  |
| on changes in value of             |              |           |              |                |  |
| available-for-sale investments     | 25,334       | (175,490) | 28,470       | (147,034)      |  |
|                                    | 25,334       | (175,490) | 28,470       | (147,034)      |  |

#### 26. Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

Diluted earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period, plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the period or on the date the potential ordinary shares were issued.

|                                       | Consolidated financial statements   |  |                      |                   |                       |            |  |  |
|---------------------------------------|-------------------------------------|--|----------------------|-------------------|-----------------------|------------|--|--|
|                                       |                                     | For the three-month periods ended 31 March |                      |                   |                       |            |  |  |
|                                       | Profit for                          | the period                                 | Weighted aver        |                   | Earnings<br>per share |            |  |  |
|                                       | 2017                                | 2016                                       | 2017                 | 2016              | 2017                  | 2016       |  |  |
|                                       | (Thousand Baht)                     | (Thousand Baht)                            | (Thousand shares)    | (Thousand shares) | (Baht)                | (Baht)     |  |  |
| Basic earnings per share              |                                     |  |                      |                   |                       |            |  |  |
| Profit attributable to equity holders |                                     |  |                      |                   |                       |            |  |  |
| of the parent                         | 1,773,553                           | 1,995,515                                  | 11,893,813*          | 11,747,855*       | 0.15                  | 0.17       |  |  |
| Effect of dilutive potential ordinary | shares                              |  |                      |                   |                       |            |  |  |
| Warrants (LH-W3)                      | -                                   |  | 83,570               | 163,824           |                       |            |  |  |
| Diluted earnings per share            |                                     |  |                      |                   |                       |            |  |  |
| Profit of ordinary shareholders       |                                     |  |                      |                   |                       |            |  |  |
| assuming the conversion of            |                                     |  |                      |                   |                       |            |  |  |
| warrants to ordinary shares           | 1,773,553                           | 1,995,515                                  | 11,977,383           | 11,911,679        | 0.15                  | 0.17       |  |  |
| * Included ordinary shares from cash  | receipts from shar                  | e subscription                             |                      |                   |                       |            |  |  |
|                                       |                                     |  |                      |                   |                       |            |  |  |
|                                       |                                     |  | Separate financial s | tatements         |                       |            |  |  |
|                                       |                                     | For the                                    | three-month periods  | s ended 31 March  |                       |            |  |  |
|                                       | Weighted average number of Earnings |  |                      |                   |                       | ū          |  |  |
|                                       | Profit for the period               |  | ordinary shares      |                   |                       | share      |  |  |
|                                       | 2017                                | 2016                                       | 2017                 | 2016              | 2017                  | 2016       |  |  |
|                                       | (Thousand Baht)                     | ,  | (Thousand shares)    | (Thousand shares) | (Baht)                | (Baht)     |  |  |
| Basic earnings per share              |                                     | (Restated)                                 |                      |                   |                       | (Restated) |  |  |
| Dasic earnings per snare              |                                     |  |                      |                   |                       |            |  |  |

1,773,553

1,773,553

# 27. Segment information

Profit attributable to equity holders

Effect of dilutive potential ordinary shares

of the parent

Warrants (LH-W3)

Diluted earnings per share
Profit of ordinary shareholders
assuming the conversion of
warrants to ordinary shares

For management purposes, the Company and its subsidiaries are organised into business units based on its products and services. During the period, the Company and its subsidiaries have no change on operating segment information.

1,995,515

11,893,813\*

83,570

11,977,383

11,747,855\*

163,824

11,911,679

0.15

0.15

0.17

0.17

<sup>\*</sup> Included ordinary shares from cash receipts from share subscription

Revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month periods ended 31 March 2017 and 2016 are as follows.

(Unit: Million Baht)

|                                  |              | For the three-month period ended 31 March 2017 |          |            |              |              |  |
|----------------------------------|--------------|--|----------|------------|--------------|--------------|--|
|                                  |              | Rental and                                     | <u> </u> | Total      | Adjustments  | Consolidated |  |
|                                  | Real estate  | service  |          | reportable | and          | financial    |  |
|                                  | business     | business                                       | Others   | segments   | eliminations | statements   |  |
| Revenue from external            |              |  |          |            |              |              |  |
| customers                        | 6,369        | 785  | -        | 7,154      | -            | 7,154        |  |
| Inter-segment revenue            | -            | 34   | -        | 34         | (34)         | -            |  |
| Interest revenue                 | 99           | 2  | -        | 101        | (96)         | 5            |  |
| Infrastructure service income    | 77           | -  | -        | 77         | -            | 77           |  |
| Interest expense                 | (87)         | (133)  | -        | (220)      | 97           | (124)        |  |
| Depreciation and amortisation    | (13)         | (132)  | -        | (145)      | -            | (145)        |  |
| Gain on sales of assets          | 91           | 2  | -        | 93         | -            | 93           |  |
| Share of profit from             |              |  |          |            |              |              |  |
| investments in associates        | 161          | 15   | 516      | 692        | -            | 692          |  |
| Segment profit                   | 1,678        | (25)   | 516      | 2,169      | 50           | 2,219        |  |
| Unallocated revenue and expe     | nses:        |  |          |            |              |              |  |
| Other income                     |              |  |          |            |              | 34           |  |
| Loss on exchange rate            |              |  |          |            |              | (132)        |  |
| Income tax expenses              |              |  |          |            |              | (328)        |  |
| Non-controlling interests of the | subsidiaries |  |          |            |              | (19)         |  |
| 3                                |              |  |          |            |              |              |  |

Profit for the period

(Unit: Million Baht)

1,774

|                                  |              | For the three-month period ended 31 March 2016 |        |            |              |              |  |
|----------------------------------|--------------|--|--------|------------|--------------|--------------|--|
|                                  |              | Rental and                                     |        | Total      | Adjustments  | Consolidated |  |
|                                  | Real estate  | service  |        | reportable | and          | financial    |  |
|                                  | business     | business                                       | Others | segments   | eliminations | statements   |  |
| Revenue from external            |              |  |        |            |              |              |  |
| customers                        | 7,016        | 629  | -      | 7,645      | -            | 7,645        |  |
| Inter-segment revenue            | -            | 33   | -      | 33         | (33)         | -            |  |
| Interest revenue                 | 62           | 6  | -      | 68         | (54)         | 14           |  |
| Infrastructure service income    | 76           | -  | -      | 76         | -            | 76           |  |
| Interest expense                 | (71)         | (72)   | -      | (143)      | 55           | (88)         |  |
| Depreciation and amortisation    | (13)         | (78)   | -      | (91)       | -            | (91)         |  |
| Gain on sales of assets          | -            | 1  | -      | 1          | -            | 1            |  |
| Share of profit from             |              |  |        |            |              |              |  |
| investments in associates        | 183          | 15   | 456    | 654        | -            | 654          |  |
| Segment profit                   | 1,788        | 48   | 456    | 2,292      | 3            | 2,295        |  |
| Unallocated revenue and expe     | nses:        |  |        |            |              |              |  |
| Other income                     |              |  |        |            |              | 187          |  |
| Loss on derivatives              |              |  |        |            |              | (122)        |  |
| Income tax expenses              |              |  |        |            |              | (346)        |  |
| Non-controlling interests of the | subsidiaries |  |        |            |              | (18)         |  |
| Profit for the period            |              |  |        |            |              | 1,996        |  |

## 28. Commitments and contingent liabilities

#### 28.1 Commitments

28.1.1 As at 31 March 2017 and 31 December 2016, the Company and its subsidiaries have commitments to complete projects on hand as follows:

|                                   |                      |            | (U                   | nit: Million Baht) |  |
|-----------------------------------|----------------------|------------|----------------------|--------------------|--|
|                                   | Consc                | olidated   | Separate             |                    |  |
|                                   | financial            | statements | financial statements |                    |  |
|                                   | 31 March 31 December |            | 31 March             | 31 December        |  |
|                                   | 2017                 | 2016       | 2017                 | 2016               |  |
| Commitments under                 |                      |            |                      |                    |  |
| construction contracts            | 5,693                | 3,546      | 1,604                | 1,917              |  |
| Commitment in respect of the      |                      |            |                      |                    |  |
| installation of central utilities |                      |            |                      |                    |  |
| of projects on hand               | 1,399                | 1,311      | 1,341                | 1,249              |  |

28.1.2 As at 31 March 2017 and 31 December 2016, L&H Property Company Limited ("LHP"), the subsidiary which the Company hold 60% of shares and LH Mall & Hotel Company Limited ("LHMH"), the subsidiary which the Company hold 99.99% of shares, have the following commitments under, land and construction lease agreement and land lease agreement as follows:

# a) Land and construction lease agreement - LHP

| Agreement   | Agreement |               |  |
|-------------|-----------|---------------|--|
| date        | period    | Maturity date | Rental rate  |
| 7 June 2005 | 30 years* | 31 May 2038   | From 1 June 2008, the following rental is to be paid in monthly installments |
|             |           |               | 1st - 5th year, total rental payment of Baht 33 million                      |
|             |           |               | (Full amount has been paid)  |
|             |           |               | 6th - 10th year, total rental payment of Baht 42 million                     |
|             |           |               | (As at 31 March 2017: already paid Baht 32 million in total)                 |
|             |           |               | 11th - 15th year, total rental payment of Baht 54 million                    |
|             |           |               | 16th - 20th year, total rental payment of Baht 69 million                    |
|             |           |               | 21st - 25th year, total rental payment of Baht 88 million                    |
|             |           |               | 26th - 30th year, total rental payment of Baht 112 million                   |

<sup>\*</sup> The agreement runs from 1 June 2008 (3 years after the period of construction).

In addition, as at 31 March 2017 and 31 December 2016, LHP is committed to pay security expenses at the rate of Baht 11,160 per month throughout the period of construction and the period of the lease.

## b) Land lease agreement - LHP

| Agreement     | Agreement |   |
|---------------|-----------|---|
| date          | period    | Rental rate   |
| 10 March 2006 | 30 years* | Land leasing fee is to be monthly paid as follows:          |
|               |           | 1st - 5th year, total rental of Baht 20 million             |
|               |           | (Full amount has been paid)                                 |
|               |           | 6th - 10th year, total rental of Baht 23 million            |
|               |           | (As at 31 March 2017: already paid Baht 7 million in total) |
|               |           | 11th - 15th year, total rental of Baht 27 million           |
|               |           | 16th - 20th year, total rental of Baht 31 million           |
|               |           | 21st - 25th year, total rental of Baht 35 million           |
|               |           | 26th - 30th year, total rental of Baht 41 million           |

<sup>\*</sup> The agreement runs from 1 September 2010 to 31 August 2040. However, the lessor consented to allow LHP to develop or construct on the leased land between 1 September 2007 and 31 August 2010, and LHP agreed to pay additional ground rental fee of Baht 160,000 per month.

The rentals under the above land lease agreement are recognised as liabilities in the consolidated financial statement, at present value, as part of relevant expenses in the sales of assets to LH Shopping Centers Leasehold Real Estate Investment Trust and LH Hotel Leasehold Real Estate Investment Trust.

#### c) Land lease agreements - LHMH

| Agreement      | Agreement |               |  |
|----------------|-----------|---------------|--|
| date           | period    | Maturity date | Rental rate  |
| 3 October 2013 | 30 years* | 31 March 2047 | From 1 April 2017, the following rental is to be paid in annually installments |
|                |           |               | 1st - 7th year, total rental payment of Baht 35 million                        |
|                |           |               | 8th - 17th year, total rental payment of Baht 100 million                      |
|                |           |               | 18th - 27th year, total rental payment of Baht 150 million                     |
|                |           |               | 28th - 30th year, total rental payment of Baht 75 million                      |

<sup>\*</sup> The agreement runs from 1 April 2017 (3 years after the period of construction).

In addition, as at 31 March 2017 and 31 December 2016, LHMH, is committed to pay commission at Baht 5 million per year in the second and third year of construction period.

# d) Land lease agreements - LHMH

| Agreement     | Agreement |  |
|---------------|-----------|--|
| date          | period    | Rental rate  |
| 4 August 2015 | 30 years* | Land leasing fee is to be monthly paid as follows:         |
|               |           | 1st - 3rd year, total rental payment of Baht 71 million    |
|               |           | 4th - 6th year, total rental payment of Baht 78 million    |
|               |           | 7th - 9th year, total rental payment of Baht 86 million    |
|               |           | 10th - 12th year, total rental payment of Baht 95 million  |
|               |           | 13th - 15th year, total rental payment of Baht 104 million |

| Agreement | Agreement |  |
|-----------|-----------|--|
| date      | period    | Rental rate  |
|           |           | 16th - 18th year, total rental payment of Baht 115 million |
|           |           | 19th - 21st year, total rental payment of Baht 126 million |
|           |           | 22nd - 24th year, total rental payment of Baht 139 million |
|           |           | 25th - 27th year, total rental payment of Baht 153 million |
|           |           | 28th - 30th year, total rental payment of Baht 168 million |

<sup>\*</sup> The agreement runs after the construction period of 3 years. However, the lessor consented to allow LHMH, to develop or construct on the leased land for 3 years after the transfer and lease registration date. LHMH is committed to pay commission at Baht 1,716,000 per month in the first and second year of construction period and Baht 1,980,000 per month in the third year of construction period.

28.1.3 As at 31 March 2017 and 31 December 2016, the subsidiary, is committed to pay a fixed rental fee and variable rental fee in accordance with the conditions stipulated in the lease agreements to lease assets of the followings:

| Fund and/or REIT               | Project                   | Term                   |
|--------------------------------|---------------------------|------------------------|
| Land and Houses Property and   | Grande Centre Point Hotel | From 1 January 2016 to |
| Loan Fund-II                   | Ploenchit                 | 31 December 2018       |
| LH Hotel Leasehold Real Estate | Grande Centre Point Hotel | From 1 January 2016 to |
| Investment Trust               | Terminal 21               | 31 December 2018       |

The subsidiary has the following future minimum lease payments required under the lease agreements for the fixed rental.

(Unit: Million Baht)
Consolidated

|                             | financial | financial statements |  |  |
|-----------------------------|-----------|----------------------|--|--|
|                             | 31 March  | 31 December          |  |  |
|                             | 2017      | 2016                 |  |  |
| Payable:                    |           |                      |  |  |
| In up to 1 year             | 317       | 317                  |  |  |
| In over 1 and up to 3 years | 238       | 317                  |  |  |
|                             |           |                      |  |  |

28.1.4 As at 31 March 2017 and 31 December 2016, the Company has commitment related to purchase of land as follows.

(Unit: Million Baht)

| Consolidated and separate |             |  |  |
|---------------------------|-------------|--|--|
| financial statements      |             |  |  |
| 31 March                  | 31 December |  |  |
| 2017                      | 2016        |  |  |
| 3,170                     | 2,380       |  |  |

Commitment to purchase of land

- 28.1.5 During the current period, LHMH entered into a memorandum of understanding (MOU) in relation to land lease agreement with a company. LHMH had commitment related to the land lease agreement as at transfer and lease registration date. As at 31 March 2017, LHMH has commitment under the MOU amounting to Baht 961 million.
- 28.1.6 As at 31 March 2017, the subsidiaries have servitude over land of approximately 96 rai (31 December 2016: 96 rai) of which the cost is included in the cost of projects.

# 28.1.7 Operating lease commitments

The Company and its subsidiaries have entered into lease agreements and service agreements in respect of the lease of office building space. The terms of the agreements are 3 years.

As at 31 March 2017 and 31 December 2016, the future minimum lease payments and services fee payments required under these non-cancellable contracts were as follows.

|                             |              |                      | (Unit: M | lillion Baht)        |  |
|-----------------------------|--------------|----------------------|----------|----------------------|--|
|                             | Consolidated |                      | Separate |                      |  |
| _                           | financial s  | financial statements |          | financial statements |  |
|                             | 31           | 31                   | 31       | 31                   |  |
|                             | March        | December             | March    | December             |  |
| _                           | 2017         | 2016                 | 2017     | 2016                 |  |
| Payable:                    |              |                      |          |                      |  |
| In up to 1 year             | 46           | 57                   | 37       | 45                   |  |
| In over 1 and up to 3 years | 10           | 19                   | 10       | 13                   |  |

## 28.2 Bank guarantees

As at 31 March 2017 and 31 December 2016, there were the following outstanding bank guarantees issued by the banks in respect of certain performance bonds required in the normal course of business by the Company and its subsidiaries.

(Unit: Million Baht)

|  | Consolidated         |          | Separate             |          |
|--|----------------------|----------|----------------------|----------|
| _  | financial statements |          | financial statements |          |
|  | 31 31                |          | 31                   | 31       |
|  | March                | December | March                | December |
| _  | 2017                 | 2016     | 2017                 | 2016     |
| Letter of guarantees for arrangement       |                      |          |                      |          |
| and maintenance of public utilities        | 2,621                | 2,647    | 2,432                | 2,458    |
| Letter of guarantees for electricity usage | 70                   | 71       | 57                   | 58       |
|  | 2,691                | 2,718    | 2,489                | 2,516    |

#### 28.3 Guarantees

28.3.1 As at 31 March 2017 and 31 December 2016, the Company has the following obligations in respect of guarantees.

(Unit: Million Baht)

|                      |           | 31 March | 31 December |
|----------------------|-----------|----------|-------------|
| Guarantor            | Guarantee | 2017     | 2016        |
| Land and Houses Plc. | Customers | 7        | 7           |

28.3.2 The Company has contingent liabilities to a bank in relation to the financial support in form of issuance of a letter of comfort to provide to the subsidiaries company for loans and guarantee facilities obtained for development of the subsidiary's project. As at 31 March 2017, the subsidiaries have outstanding loans related to guarantee portion of the Company as specified in the letter of comfort amounting to Baht 1,204 million (31 December 2016: Baht 1,130 million).

# 28.4 Litigations

In 2006, two housing estate juristic persons and housing residents filed a lawsuit against the Company and Atlantic Real Estate Co., Ltd., the Company's 99.99% owned subsidiary for claim of Baht 1,013 million in relation to access to public thoroughfares. Subsequently, in June 2009, the plaintiffs requested to reduce the claim Baht 800 million. On 24 July 2014, the Court of First Instance dismissed the lawsuit. At present, the case is under the process of the Appeal Court. However, as at 31 March 2017, the Company has set aside a provision of Baht 25 million for liabilities arising as a result of this case (31 December 2016: Baht 25 million).

In February 2009, the Company and its subsidiary were additional sued in 2 lawsuits which were under the claims Baht 310 million and Baht 102 million, in accordance with the Customer Protect Act.

- a) Currently, the Court has suspended the civil case amounting Baht 310 million while waiting for the Appeals Court decision of the civil case Baht 800 million.
- b) The Court of First Instance issued a verdict on a civil case with the amount in dispute of Baht 102 million. The Court ordered the Company to pay for damages of Baht 104 million plus interest at a rate of 7.5% per annum, commencing from 8 December 2008 until the full amount is paid. Subsequently, the Appeals Court rendered a conflict judgement with the Court of First Instance, by instructing the Company to pay for damages of Baht 5 million plus interest at a rate of 7.5% per annum, commencing from 10 December 2008 until the full amount is paid. At present, the case is under the process of the Supreme Court. However, as at 31 March 2017, the Company has set aside a provision including interest of Baht 169 million for liabilities arising as a result of these cases (31 December 2016: Baht 167 million).
- 2) In 2010 2012, a housing estate juristic persons and housing residents filed totaling 9 lawsuits against the Company, involving the construction of a kindergarten demanding damages totaling Baht 492 million. The Court of First Instance ordered the Company to pay for damages of Baht 27 million plus interest at a rate of 7.5% per annum, commencing from 18 January 2008 until the full amount is paid. Subsequently, the Appeal Court rendered a conflict judgement with the Court of First Instance, by instructing the Company to pay for damages of Baht 13.5 million plus interest at a rate of 7.5% per annum, commencing from 18 January 2008 until the full amount is paid. At present, the case is under the process of the Supreme Court. However, as at 31 March 2017 the Company has set aside a provision including interest of Baht 158 million for liabilities arising as a result of these cases (31 December 2016: Baht 156 million).

- 3) In August and September 2016, the Company has been sued by two condominium juristic persons in civil lawsuits (Consumer Protection legal cases) for breach of agreements, claiming for compensation total of Baht 544 million. The lawsuits are currently in the judicial process and the Company is during in negotiation with the plaintiffs. The management believes that the Company is in full compliance with such agreements, and the plaintiffs' claiming are unreasonable, without relevant evidences of demanding. However, for a reasons of prudence, the Company had set aside certain provision which the management deem to be an appropriate amount in the financial statements.
- 4) As at 31 March 2017, the Company has been sued for breach of agreements, claiming for a total of Baht 50 million (31 December 2016: Baht 20 million). However, the Company has set aside a provision including interest of Baht 5 million for liabilities arising as a result of these cases (31 December 2016: Baht 1 million).

# 28.5 Cross Currency and Interest Rate Swap agreements

The details of the Cross Currency and Interest Rate Swap agreements outstanding as at 31 March 2017 and 31 December 2016 are as follows:

|                     | Consolidated and Separate financial statements |                    |                       |                  |  |  |  |  |
|---------------------|--|--------------------|-----------------------|------------------|--|--|--|--|
|                     | As at 31 March 2017 and 31 December 2016       |                    |                       |                  |  |  |  |  |
| Currency and Intere | st Revenue Rate                                | Currency and Inter | est Expense Rate Swap |                  |  |  |  |  |
| Swap agre           | eement   | ag                 | reement               | Termination date |  |  |  |  |
| Principal amount    | Interest rate                                  | Principal amount   | Interest rate         |                  |  |  |  |  |
| Baht 3,075 million  | Floating rate                                  | USD 95.8 million   | Floating rate LIBOR 6 | 8 December 2017  |  |  |  |  |
|                     | MLR-2.25%                                      |                    | month plus 3.19%      |                  |  |  |  |  |
| Baht 1,951 million  | Fixed rate 3.00%                               | USD 54.8 million   | Fixed rate 2.915%     | 14 December 2017 |  |  |  |  |
| Baht 2,385 million  | Fixed rate 3.00%                               | USD 67.0 million   | Fixed rate 3.31%      | 14 December 2021 |  |  |  |  |

The estimated fair values of the derivatives are as follows:

Cross Currency and Interest Rate Swap agreements

As at As at

31 March 2017 31 December 2016

Fair value Fair value

Gain (loss) Gain (loss)

(118) (422)

#### 29. Fair value hierarchy

The Company and its subsidiaries use the market approach to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

# Fair value hierarchy

In applying the above-mentioned valuation techniques, the Company and its subsidiaries endeavor to use relevant observable inputs as much as possible. TFRS 13 Fair Value Measurement establishes a fair value hierarchy categorising such inputs into three levels as follows:

- Level 1 Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 Use of unobservable inputs such as estimates of future cash flows

As at 31 March 2017 and 31 December 2016, the Company and its subsidiaries had the following assets that were measured at fair value using different levels of inputs as follows:

|  |                                   |                  | (Unit:           | Million Baht) |
|--|-----------------------------------|------------------|------------------|---------------|
|  | Consolidated financial statements |                  |                  |               |
|  |                                   | As at 31 Ma      | rch 2017         |               |
|  | Level 1                           | Level 2          | Level 3          | Total         |
| Financial assets measured at fair value          |                                   |                  |                  |               |
| Other long-term investments - Available-for-sale | securities                        |                  |                  |               |
| Equity securities - Overseas                     | 3,501                             | -                | -                | 3,501         |
| Investment units - Domestic                      | 1,791                             | -                | -                | 1,791         |
|  |                                   |                  | (Unit:           | Million Baht) |
|  | Со                                | nsolidated finar | ncial statements | 3             |
|  |                                   | As at 31 Dece    | mber 2016        |               |
|  | Level 1                           | Level 2          | Level 3          | Total         |
| Financial assets measured at fair value          |                                   |                  |                  |               |
| Other long-term investments - Available-for-sale | securities                        |                  |                  |               |
| Equity securities - Overseas                     | 3,654                             | -                | -                | 3,654         |
| Investment units - Domestic                      | 1,764                             |                  |                  | 1,764         |

(Unit: Million Baht)

|  | Separate financial statements |                 |                |               |
|--|-------------------------------|-----------------|----------------|---------------|
|  | As at 31 March 2017           |                 |                |               |
|  | Level 1                       | Level 2         | Level 3        | Total         |
| Financial assets measured at fair value          |                               |                 |                |               |
| Other long-term investments - Available-for-sale | securities                    |                 |                |               |
| Equity securities - Overseas                     | 3,501                         | -               | -              | 3,501         |
| Investment units - Domestic                      | 788                           | -               | -              | 788           |
|  |                               |                 | (Unit:         | Million Baht) |
|  |                               | Separate financ | ial statements |               |
|  |                               | As at 31 Dec    | ember 2016     |               |
|  | Level 1                       | Level 2         | Level 3        | Total         |
| Financial assets measured at fair value          |                               |                 |                |               |
| Other long-term investments - Available-for-sale | securities                    |                 |                |               |
| Equity securities - Overseas                     | 3,654                         | -               | -              | 3,654         |
| Investment units - Domestic                      | 777                           | -               | -              | 777           |

During the current period, there were no transfers within the fair value hierarchy.

## 30. Subsequent events after reporting period

- 30.1 On 5 April 2017, the Company registered the increase in its issued and paid-up share capital as a result of the warrant holders exercising their rights to convert warrants to ordinary shares in March 2017, as described in Note 22, which increased the Company's paid-up share capital from Baht 11,893 million to Baht 11,918 million. The Stock Exchange of Thailand approved the additional ordinary shares as listed securities on 10 April 2017.
- 30.2 On 27 April 2017, the Annual General Meeting of the Company's shareholders approved the following resolutions:
  - 1) To approve the payment of a dividend for the year 2016 of Baht 0.65 per share. However, since the Board of Directors previously approved an interim dividend from profit of the year 2016 amounting to Baht 0.35 per share, therefore the remaining dividend payment is Baht 0.30 per share. The payment of such dividend shall be made within 24 May 2017.

- 2) To approve the issuance and offering for sale of additional revolving debenture of not exceeding Baht 20,000 million or the equivalent in any other currency. This amount will be added up to the approved revolving debenture in Annual General Meeting of the Company's shareholders of the year 2014 of Baht 40,000 million, totaling Baht 60,000 million.
- 30.3 On 28 April 2017, the Company issued unsubordinated and unsecured debenture as follow:

|   |        |                  |         |             |               | Number of | Amount    |
|---|--------|------------------|---------|-------------|---------------|-----------|-----------|
|   |        | Interest rate    |         |             |               | debenture | (Thousand |
| _ | No.    | per annum        | Age     | Repayment   | Maturity      | (Shares)  | Baht)     |
|   | 1/2017 | Fixed rate 2.48% | 3 years | At maturity | 28 April 2020 | 6,000,000 | 6,000,000 |
|   | 2/2017 | Fixed rate 2.22% | 2 years | At maturity | 28 April 2019 | 1,000,000 | 1,000,000 |

# 31. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's Board of Directors on 11 May 2017.