Land and Houses Public Company Limited and its subsidiaries

Notes to interim financial statements

For the three-month period ended 31 March 2016

#### 1. General information

### 1.1 The Company's general information

Land and Houses Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company is principally engaged in property development. The registered office of the Company is at No. 1 South Sathon Road, 37th Floor, Q. House Lumpini Building, Tungmahamek, Sathon, Bangkok.

#### 1.2 Basis for preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2015) "Interim Financial Reporting", with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, income statement, comprehensive income, changes in shareholders' equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language financial statements.

#### 1.3 Basis of consolidation

These consolidated interim financial statements are prepared by applying the same basis as that applied for the preparation of the consolidated financial statements for the year ended 31 December 2015, with there being no changes in the structure of shareholding in subsidiaries during the period.

# 1.4 New financial reporting standards

During the period, the Company and its subsidiaries have adopted the revised and new financial reporting standards and accounting treatment guidance issued by the Federation of Accounting Professions which become effective for fiscal years beginning on or after 1 January 2016. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements

# 1.5 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2015.

# 2. Related party transactions

The relationships between the Company and its related parties are summarised below.

| Name of related parties             | Relationship                              |
|-------------------------------------|---|
| Atlantic Real Estate Co., Ltd.      | Subsidiary                                |
| LH Mall & Hotel Co., Ltd.           | Subsidiary                                |
| L&H Retail Management Co., Ltd.     | Subsidiary (99.95 percent held by LH Mall |
|                                     | & Hotel Co., Ltd.)                        |
| L&H Management Co., Ltd.            | Subsidiary (99.93 percent held by LH Mall |
|                                     | & Hotel Co., Ltd.)                        |
| Land and Houses North Co., Ltd.     | Subsidiary                                |
| Land and Houses Northeast Co., Ltd. | Subsidiary                                |
| Siam Tanee Property Co., Ltd.       | Subsidiary                                |
| Siam Tanee Real Estate Co., Ltd.    | Subsidiary (99.99 percent held by Siam    |
|                                     | Tanee Property Co., Ltd.)                 |
| L H Real Estate Co., Ltd.           | Subsidiary                                |
| L H Asset Co., Ltd.                 | Subsidiary                                |
| L H Muang Mai Co., Ltd.             | Subsidiary                                |
| Phuket Future Plan Co., Ltd.        | Subsidiary (99.99 percent held by L H     |
|                                     | Muang Mai Co., Ltd.)                      |
| Double Tree Co., Ltd.               | Subsidiary (99.99 percent held by L H     |
|                                     | Muang Mai Co., Ltd.)                      |
| L&H Property Co., Ltd.              | Subsidiary                                |

| Name of related parties                         | Relationship                             |
|---|--|
| L&H Hotel Management Co., Ltd.                  | Subsidiary (99.99 percent held by L&H    |
|   | Property Co., Ltd.)                      |
| Land and Houses U.S.A., Inc.                    | Subsidiary                               |
| Asia Asset Advisory Co., Ltd.                   | Subsidiary                               |
| LH Financial Group Plc.                         | Associate                                |
| Land and Houses Bank Plc.                       | Associate (99.99 percent held by LH      |
|   | Financial Group Plc.)                    |
| Land and Houses Fund Management Co., Ltd.       | Associate (99.99 percent held by         |
|   | LH Financial Group Plc.)                 |
| Quality Construction Products Plc.              | Associate                                |
| Home Product Center Plc.                        | Associate                                |
| Land and Houses Property and Loan Fund-II       | Associate                                |
| Quality Houses Plc.                             | Associate                                |
| Q.H. International Co., Ltd.                    | Associate (99.99 percent held by Quality |
|   | Houses Plc.)                             |
| Quality Houses Leasehold Property Fund          | Associate of Quality Houses Plc.         |
| Muang Mai Property Co., Ltd.                    | Shareholder of subsidiary                |
| Reco Resorts Pte Ltd.                           | Shareholder of subsidiary                |
| Siam Retail Development Co., Ltd.               | Common shareholder                       |
| Land and Houses Freehold and Leasehold Property | Common shareholder                       |
| Fund  |  |
| LH Shopping Centers Leasehold Real Estate       | Related company                          |
| Investment Trust                                |  |
| LH Hotel Leasehold Real Estate Investment Trust | Related company                          |
| Trinity Securities Company Limited              | Common director                          |
|   |  |

During the periods, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and those related parties.

(Unit: Million Baht)

| _   | For the three-month periods ended 31 March |          |                      |      |                                 |  |
|---|--|----------|----------------------|------|---------------------------------|--|
|   | Consoli                                    | dated    | Sepa                 | rate |                                 |  |
| _   | financial sta                              | atements | financial statements |      | Transfer pricing policy         |  |
| _   | 2016                                       | 2015     | 2016                 | 2015 |                                 |  |
| Transactions with subsidiaries            |  |          |                      |      |                                 |  |
| (Eliminated from the consolidated finance | cial statemer                              | nts)     |                      |      |                                 |  |
| Interest income                           | -  | -        | 53.4                 | 43.3 | 4.00% - 5.50% p.a.              |  |
| Management fee income                     | -  | -        | 2.0                  | 3.0  | Approximate cost                |  |
| Interest expenses                         | -  | -        | 0.1                  | 3.4  | 2.00% p.a. (2015: 3.00% p.a.)   |  |
| Service expenses                          | -  | -        | =                    | 0.4  | Market price                    |  |
| Transactions with associates              |  |          |                      |      |                                 |  |
| Interest income                           | 11.8                                       | 9.0      | 6.3                  | 7.7  | Market rate                     |  |
| Purchases of goods                        | 28.1                                       | 23.7     | 25.2                 | 23.0 | Market price                    |  |
| Property rental fee expenses              | 45.3                                       | 31.0     | -                    | -    | Contract price                  |  |
| Project management fee expenses           | -  | 6.1      | -                    | -    | Contract price                  |  |
| Transactions with related companies       |  |          |                      |      |                                 |  |
| Property management fee income            | 26.9                                       | 24.9     | -                    | -    | Contract price                  |  |
| Human-resources management                |  |          |                      |      |                                 |  |
| income                                    | 5.6  | -        | -                    | -    | Contract price                  |  |
| Dividend income                           | 40.6                                       | 23.8     | 23.2                 | 23.8 | Declared rate                   |  |
| Rental and services expenses              | 15.7                                       | 11.2     | 13.3                 | 11.2 | Baht 750 - 880 per square meter |  |
|   |  |          |                      |      | per month                       |  |
| Property rental fee expenses              | 97.7                                       | -        | -                    | -    | Contract price                  |  |
| Interest expenses                         | 0.1  | 0.1      | -                    | -    | 5.50% p.a.                      |  |
| Commission expenses                       | 0.8  | 3.0      | -                    | -    | Contract price                  |  |
| Project management fee expenses           | 2.4  | 6.9      | -                    | -    | Contract price                  |  |
| Transactions with directors of subsidiari | <u>es</u>                                  |          |                      |      |                                 |  |
| Interest expenses                         | 0.5  | 0.5      | -                    | =    | 5.50% p.a.                      |  |

According to the undertaking agreement with Land and Houses Freehold and Leasehold Property Fund, the Company and Reco Plaza Pte Ltd. guarantee income of such fund. They guarantee between the different amount of Baht 180 million and the actual net income for the year 2012 and Baht 243 million and the actual net income for the year 2013 - 2015. The Company and Reco Plaza Pte Ltd. guarantee at the portion of 52% and 48%, respectively. However, the guarantee income must not exceed 50% of actual net income before income guarantee. As at 31 December 2015, the outstanding provision to guarantee income of the fund is represented as short-term provisions at Baht 18 million (31 March 2016: Nil).

As at 31 March 2016 and 31 December 2015, the balances of the accounts between the Company and those related companies are as follows:

|  |                      |                  | (Ur              | nit: Million Baht) |
|--|----------------------|------------------|------------------|--------------------|
|  | Consolidated fina    | ncial statements | Separate finance | cial statements    |
|  | 31 March             | 31 December      | 31 March         | 31 December        |
|  | 2016                 | 2015             | 2016             | 2015               |
| Deposit at financial institution                               |                      |                  |                  |                    |
| (shown under cash and cash equivalents)                        |                      |                  |                  |                    |
| <u>Associate</u>   |                      |                  |                  |                    |
| Land and Houses Bank Plc.                                      | 1,663.8              | 4,649.8          | 353.7            | 3,158.9            |
| Current investments (Note 4)                                   |                      |                  |                  |                    |
| Associates   |                      |                  |                  |                    |
| Land and Houses Bank Plc.                                      | 90.3                 | 600.0            | -                | 600.0              |
| Land and Houses Fund Management Co., Ltd.                      | -                    | 601.8            | -                | 601.8              |
|  | 90.3                 | 1,201.8          | _                | 1,201.8            |
| Amounts due from and accounts receivables                      | - related parties (I | Note 5)          |                  |                    |
| Subsidiary   | rolatea partice (i   | 10.0 0,          |                  |                    |
| (Eliminated from the consolidated financial stater             | nents)               |                  |                  |                    |
| Land and Houses Northeast Co., Ltd.                            | -<br>-               | <u>-</u>         | -                | 0.8                |
|  |                      |                  |                  | 0.8                |
| Related companies  |                      |                  |                  |                    |
| Land and Houses Freehold and Leasehold                         |                      |                  |                  |                    |
| Property Fund  | _                    | 3.4              | _                | _                  |
| LH Hotel Leasehold Real Estate Investment                      | _                    | 3.4              | _                | _                  |
| Trust  | 0.2                  | _                | _                | _                  |
| LH Shopping Centers Leasehold                                  | 0.2                  |                  |                  |                    |
| Real Estate Investment Trust                                   | 7.5                  | 17.2             | -                | -                  |
| riodi Estato in rosanoni riasi                                 | 7.7                  | 20.6             |                  |                    |
| Total  | 7.7                  | 20.6             |                  | 0.8                |
|  |                      |                  |                  | 0.0                |
| Short-term loans and accrued interest receival<br>Subsidiaries | ibles - related pan  | iles             |                  |                    |
| (Eliminated from the consolidated financial stater             | nonto)               |                  |                  |                    |
| LH Mall & Hotel Co., Ltd.                                      | nents)               | _                | 150.5            | 381.0              |
| Atlantic Real Estate Co., Ltd.                                 | _                    | _                | 60.8             | 50.2               |
| Land and Houses Northeast Co., Ltd.                            | _                    | _                | 80.0             | 130.4              |
| L H Asset Co., Ltd.  | _                    | _                | 96.6             | 95.7               |
| L H Muang Mai Co., Ltd.  | _                    | _                | 159.7            | 108.2              |
| Land and Houses U.S.A., Inc.                                   | _                    | _                | -                | 180.5              |
| Land and Floudes G.G.A., Inc.                                  |                      |                  | 547.6            |                    |
| Aggariata  |                      | <u> </u>         | 547.6            | 946.0              |
| Associate  | 4.0                  | 6.4              |                  | E 4                |
| Land and Houses Bank Plc.                                      | 1.0                  | 6.4              |                  | 5.1                |
| Total  | 1.0                  | 6.4              | 547.6            | 951.1              |

(Unit: Million Baht)

|   | Consolidated financial statements |             | Separate financial statements |             |
|---|-----------------------------------|-------------|-------------------------------|-------------|
|   | 31 March                          | 31 December | 31 March                      | 31 December |
|   | 2016                              | 2015        | 2016                          | 2015        |
| Long-term loans and accrued interest receiv       | ables - related part              | <br>y       |                               |             |
| Subsidiary  |                                   |             |                               |             |
| (Eliminated from the consolidated financial state | ements)                           |             |                               |             |
| Land and Houses U.S.A., Inc.                      | -                                 | -           | 5,082.7                       | 4,238.9     |
| Deposit to related company                        |                                   |             |                               |             |
| (shown under other non-current assets)            |                                   |             |                               |             |
| Related company                                   |                                   |             |                               |             |
| Quality Houses Leasehold Property Fund            | 14.5                              | 15.3        | 11.4                          | 12.3        |
| Trade accounts payable - related parties (No      | ote 16)                           |             |                               |             |
| Associates  | ,                                 |             |                               |             |
| Quality Construction Products Plc.                | 5.2                               | 7.1         | 5.2                           | 7.1         |
| Home Product Center Plc.                          | 2.6                               | 0.8         | 0.8                           | 0.3         |
| Land and Houses Property and Loan Fund-II         | 6.4                               | 5.7         | -                             | -           |
|   | 14.2                              | 13.6        | 6.0                           | 7.4         |
| Related company                                   | 17.2                              | 10.0        | 0.0                           |             |
| Quality Houses Leasehold Property Fund            | 0.1                               | 1.1         |                               | _           |
| Quality Houses Leaserfold Froperty Fund           |                                   |             |                               |             |
| <b>-</b>  | 0.1                               | 1.1         |                               |             |
| Total   | 14.3                              | 14.7        | 6.0                           | 7.4         |
| Amounts due to related parties (Note 16)          |                                   |             |                               |             |
| <u>Associates</u>                                 |                                   |             |                               |             |
| Home Product Center Plc.                          | 0.5                               | 0.4         | 0.2                           | 0.3         |
| Land and Houses Property and Loan Fund-II         | 26.1                              | 17.7        | <del>-</del>                  |             |
|   | 26.6                              | 18.1        | 0.2                           | 0.3         |
| Related companies                                 |                                   |             |                               |             |
| LH Shopping Centers Leasehold                     |                                   |             |                               |             |
| Real Estate Investment Trust                      | -                                 | 0.1         | -                             | -           |
| Siam Retail Development Co., Ltd.                 | 1.1                               | 9.8         | -                             | -           |
| Quality Houses Leasehold Property Fund            | 0.4                               | 0.1         | 0.4                           | 0.1         |
| LH Hotel Leasehold Real Estate Investment         | 00.4                              | 04.0        |                               |             |
| Trust   | 98.4                              | 21.6        | <del>-</del>                  |             |
|   | 99.9                              | 31.6        | 0.4                           | 0.1         |
| Total   | 126.5                             | 49.7        | 0.6                           | 0.4         |
| Short-term loans and accrued interest payal       | oles - related parties            | 5           |                               |             |
| Subsidiaries                                      |                                   |             |                               |             |
| (Eliminated from consolidated financial stateme   | ents)                             |             |                               |             |
| L H Real Estate Co., Ltd.                         | -                                 | -           | 15.0                          | -           |
| Siam Tanee Property Co., Ltd.                     |                                   | _           | 110.0                         | -           |
|   | -                                 |             |                               |             |
| Land and House North Co., Ltd.                    |                                   |             | 15.0                          |             |

(Unit: Million Baht)

|  | Consolidated fina | ncial statements | Separate financial statements |             |  |
|--|-------------------|------------------|-------------------------------|-------------|--|
|  | 31 March          | 31 December      | 31 March                      | 31 December |  |
|  | 2016              | 2015             | 2016                          | 2015        |  |
| Related companies/persons              |                   |                  |                               |             |  |
| Muang Mai Property Co., Ltd.           | 14.2              | 14.1             | -                             | -           |  |
| Directors of subsidiaries              | 57.9              | 57.4             |                               |             |  |
|  | 72.1              | 71.5             | -                             | <u> </u>    |  |
| Total                                  | 72.1              | 71.5             | 140.0                         |             |  |
| Provision for guarantee income of fund |                   |                  |                               |             |  |
| (shown under short-term provisions)    |                   |                  |                               |             |  |
| Related company                        |                   |                  |                               |             |  |
| Land and Houses Freehold and           |                   |                  |                               |             |  |
| Leasehold Property Fund                |                   | 18.2             |                               | 18.2        |  |

Short-term loans from/to related parties are in the form of promissory notes without collateral which are due within 1 year or at call.

Long-term loans to related party are unsecured loans which are due between December 2017 to August 2020. Interest charged at the rate of 4% per annum.

During the three-month period ended 31 March 2016, movements of loans from/to the Company, subsidiaries and related companies were as follows:

(Unit: Million Baht)

|  | Consolidated financial statements |          |          |               |  |  |
|--|-----------------------------------|----------|----------|---------------|--|--|
|  | 1 January 2016                    | Increase | Decrease | 31 March 2016 |  |  |
| Short-term loans and accrued interest re | ceivables - related par           | rties    |          |               |  |  |
| <u>Associate</u>                         |                                   |          |          |               |  |  |
| Land and Houses Bank Plc.                | 6.4                               | 11.6     | (17.0)   | 1.0           |  |  |
| Short-term loans from and accrued inter  | est payables - related            | parties  |          |               |  |  |
| Related companies/persons                |                                   |          |          |               |  |  |
| Muang Mai Property Co., Ltd.             | 14.1                              | 0.1      | -        | 14.2          |  |  |
| Directors of subsidiaries                | 57.4                              | 0.5      |          | 57.9          |  |  |
| Total                                    | 71.5                              | 0.6      | <u>-</u> | 72.1          |  |  |

(Unit: Million Baht)

|  | Separate financial statements |          |          |               |  |  |
|--|-------------------------------|----------|----------|---------------|--|--|
|  | 1 January 2016                | Increase | Decrease | 31 March 2016 |  |  |
| Short-term loans and accrued interest re | eceivables - related par      | rties    | _        | _             |  |  |
| <u>Subsidiaries</u>                      |                               |          |          |               |  |  |
| LH Mall & Hotel Co., Ltd.                | 381.0                         | 220.8    | (451.3)  | 150.5         |  |  |
| Atlantic Real Estate Co., Ltd.           | 50.2                          | 10.6     | -        | 60.8          |  |  |
| Land and Houses Northeast Co., Ltd.      | 130.4                         | 1.2      | (51.6)   | 80.0          |  |  |
| L H Asset Co., Ltd.                      | 95.7                          | 0.9      | -        | 96.6          |  |  |
| L H Muang Mai Co., Ltd.                  | 108.2                         | 51.5     | -        | 159.7         |  |  |
| Land and Houses U.S.A., Inc.             | 180.5                         | 1.2      | (181.7)  |               |  |  |
|  | 946.0                         | 286.2    | (684.6)  | 547.6         |  |  |
| <u>Associate</u>                         |                               |          | _        | _             |  |  |
| Land and Houses Bank Plc.                | 5.1                           | 6.2      | (11.3)   |               |  |  |
| Total                                    | 951.1                         | 292.4    | (695.9)  | 547.6         |  |  |
| Long-term loans and accrued interest re  | ceivables - related par       | ty       |          |               |  |  |
| <u>Subsidiary</u>                        |                               |          |          |               |  |  |
| Land and Houses U.S.A., Inc.             | 4,238.9                       | 843.8    | <u>-</u> | 5,082.7       |  |  |
| Short-term loans and accrued interest p  | ayables - related partie      | es       | _        | _             |  |  |
| <u>Subsidiaries</u>                      |                               |          |          |               |  |  |
| L H Real Estate Co., Ltd.                | -                             | 15.0     | -        | 15.0          |  |  |
| Siam Tanee Property Co., Ltd.            | -                             | 110.0    | -        | 110.0         |  |  |
| Land and Houses North Co., Ltd.          |                               | 15.0     |          | 15.0          |  |  |
| Total                                    | -                             | 140.0    | -        | 140.0         |  |  |

# Directors and management's benefit

During the three-month periods ended 31 March 2016 and 2015, the Company and its subsidiaries had employee benefit expenses payable to their directors and management as below.

(Unit: Thousand Baht)

|                              | Consolidated                |        | Separate                    |        |
|------------------------------|-----------------------------|--------|-----------------------------|--------|
|                              | financial statements        |        | financial statements        |        |
|                              | For the three-month periods |        | For the three-month periods |        |
|                              | ended 31 March              |        | ended 31 March              |        |
|                              | 2016 2015                   |        | 2016                        | 2015   |
| Short-term employee benefits | 50,926                      | 31,978 | 44,649                      | 31,978 |
| Post-employment benefits     | 1,792                       | 1,147  | 1,110                       | 1,147  |
| Total                        | 52,718                      | 33,125 | 45,759                      | 33,125 |

# Commitments and contingent liabilities - related parties

The Company and its subsidiaries had commitments related to project management, finding lessees, consulting, operating lease and service agreement with related companies as described in Note 25.

The Company had outstanding guarantee obligations with its related parties, as described in Note 25.3.

# 3. Cash and cash equivalents

(Unit: Thousand Baht)

|                        | Consolidated         |            | Separate             |             |
|------------------------|----------------------|------------|----------------------|-------------|
|                        | financial s          | statements | financial statements |             |
|                        | 31 March 31 December |            | 31 March             | 31 December |
|                        | 2016                 | 2015       | 2016                 | 2015        |
| Cash                   | 3,750                | 4,006      | 2,020                | 2,020       |
| Bank deposits          | 1,301,292            | 3,740,570  | 901,020              | 3,295,218   |
| Cheques in transit     | 921,684              | 318,115    | 916,486              | 311,753     |
| Fixed deposits receipt | 1,319,034            | 4,894,061  | -                    | 3,500,000   |
| Total                  | 3,545,760            | 8,956,752  | 1,819,526            | 7,108,991   |

# 4. Current investments

(Unit: Thousand Baht)

|                                  | Consc       | lidated     | Separate    |             |
|----------------------------------|-------------|-------------|-------------|-------------|
|                                  | financial s | statements  | financial s | tatements   |
|                                  | 31 March    | 31 December | 31 March    | 31 December |
|                                  | 2016        | 2015        | 2016        | 2015        |
| Fixed deposits over three months |             |             |             |             |
| but not over one year            | 90,254      | 600,000     | _           | 600,000     |
| Investments in LH Money Market   |             |             |             |             |
| Fund, Cost                       | -           | 600,000     | -           | 600,000     |
| Add: Unrealised gain on changes  |             |             |             |             |
| in value of investments          | -           | 1,839       | -           | 1,839       |
| Investments in LH Money Market   |             |             |             |             |
| Fund - fair value                | -           | 601,839     |             | 601,839     |
| Total                            | 90,254      | 1,201,839   | -           | 1,201,839   |

# 5. Trade and other receivables

|                                       |           |             | (Unit: Thousand Baht) |             |
|---------------------------------------|-----------|-------------|-----------------------|-------------|
|                                       | Cons      | olidated    | Separate              |             |
| _                                     | financial | statements  | financial             | statements  |
|                                       | 31 March  | 31 December | 31 March              | 31 December |
|                                       | 2016      | 2015        | 2016                  | 2015        |
| Trade receivables - unrelated parties |           |             |                       |             |
| Past due                              |           |             |                       |             |
| Less than 3 months                    | 73,047    | 123,688     | -                     | -           |
| 3 - 6 months                          | 23,636    | 2,345       | -                     | -           |
| 6 - 9 months                          | 2,058     | 2,245       | -                     | -           |
| 9 - 12 months                         | 2,238     | 2,248       | -                     | -           |
| Over 12 months                        | 114       | 87          | -                     |             |
| Total trade receivables - unrelated   |           |             |                       |             |
| parties, net                          | 101,093   | 130,613     | -                     |             |
| Other receivables                     |           |             |                       |             |
| Amounts due from and accounts         |           |             |                       |             |
| receivables - related parties         | 7,744     | 20,642      | 52                    | 812         |
| Other                                 | 27,194    | 32,767      | 26,066                | 31,811      |
| Other receivables                     | 34,938    | 53,409      | 26,118                | 32,623      |
| Total trade and other receivables     |           |             |                       |             |
| - net                                 | 136,031   | 184,022     | 26,118                | 32,623      |

# 6. Land, construction in progress and utilities (inventories)

The Company and its subsidiaries have mortgaged land and structures thereon to secure the loans and the overdraft facilities of the Company and its subsidiaries, of with net book values as follows:

|                                       |           |             | (L                   | Init: Million Baht) |  |
|---------------------------------------|-----------|-------------|----------------------|---------------------|--|
|                                       | Cons      | olidated    | Separate             |                     |  |
|                                       | financial | statements  | financial statements |                     |  |
|                                       | 31 March  | 31 December | 31 March             | 31 December         |  |
|                                       | 2016      | 2015        | 2016                 | 2015                |  |
| Net book value of land and structures |           |             |                      |                     |  |
| thereon mortgaged as collateral       | 7,602     | 7,253       | 6,771                | 6,419               |  |

Movements in the allowance for loss on diminution in value of projects during the three-month period ended 31 March 2016 are summarised below.

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements Balance as at 1 January 2016 160,440 60,815 Less: Transferred to property, plant and equipment (334)(334)Reversal due to sale (2,554)(1,456)Balance as at 31 March 2016 157,552 59,025

During the current period, the Company transferred-out inventories with net book value of Baht 73 million and Baht 2 million to land held for development, and property, plant and equipment, respectively.

# 7. Investments in subsidiaries

7.1 Details of investments in subsidiaries as presented in the separate financial statements are as follows:

(Unit: Thousand Baht)

|                                     | Separate financial statements |           |           |               |           |           |          |          |             |             |
|-------------------------------------|-------------------------------|-----------|-----------|---------------|-----------|-----------|----------|----------|-------------|-------------|
|                                     |                               |           | Shareh    | olding        |           |           | Allowa   | nce for  | Carrying am | ount based  |
| Company's name                      | Paid-up                       | capital   | percer    | tage          | Co        | ost       | impair   | ment     | on cost me  | ethod - net |
|                                     | 31                            | 31        | 31        | 31            | 31        | 31        | 31       | 31       | 31          | 31          |
|                                     | March                         | December  | March     | December      | March     | December  | March    | December | March       | December    |
|                                     | 2016                          | 2015      | 2016      | 2015          | 2016      | 2015      | 2016     | 2015     | 2016        | 2015        |
|                                     |                               |           | (Percent) | (Percent)     |           |           |          |          |             |             |
| Atlantic Real Estate Co., Ltd.      | 15,000                        | 15,000    | 99.99     | 99.99         | 14,998    | 14,998    | -        | -        | 14,998      | 14,998      |
| LH Mall & Hotel Co., Ltd. and its   |                               |           |           |               |           |           |          |          |             |             |
| subsidiaries                        | 2,000,000                     | 1,241,000 | 99.99     | 99.99         | 2,000,000 | 1,241,000 | -        | -        | 2,000,000   | 1,241,000   |
| Land and Houses North Co., Ltd.     | 13,500                        | 13,500    | 99.99     | 99.99         | 13,500    | 13,500    | -        | -        | 13,500      | 13,500      |
| Land and Houses Northeast Co., Ltd. | 150,000                       | 150,000   | 99.99     | 99.99         | 149,999   | 149,999   | (50,000) | (50,000) | 99,999      | 99,999      |
| Siam Tanee Property Co., Ltd.       | 100,000                       | 100,000   | 99.99     | 99.99         | 64,859    | 64,859    | -        | -        | 64,859      | 64,859      |
| and its subsidiary                  |                               |           |           |               |           |           |          |          |             |             |
| L H Real Estate Co., Ltd.           | 58,000                        | 58,000    | 99.99     | 99.99         | 25,000    | 25,000    | -        | -        | 25,000      | 25,000      |
| LH Asset Co., Ltd.                  | 100,000                       | 100,000   | 99.99     | 99.99         | 52,734    | 52,734    | -        | -        | 52,734      | 52,734      |
| L H Muang Mai Co., Ltd.             | 900,000                       | 900,000   | 55.00     | 55.00         | 495,000   | 495,000   | -        | -        | 495,000     | 495,000     |
| and its subsidiaries                |                               |           |           |               |           |           |          |          |             |             |
| L&H Property Co., Ltd.              | 2,450,000                     | 2,450,000 | 60.00     | 60.00         | 1,566,000 | 1,566,000 | -        | -        | 1,566,000   | 1,566,000   |
| and its subsidiaries                |                               |           |           |               |           |           |          |          |             |             |
| Land and Houses U.S.A., Inc.        | (a)                           | (a)       | 100.00    | 100.00        | 1,343,127 | 616,427   | -        | -        | 1,343,127   | 616,427     |
| Asia Asset Advisory Co., Ltd.       | 5,000                         | 5,000     | 99.99     | 99.99         | 5,000     | 5,000     | -        |          | 5,000       | 5,000       |
|                                     |                               |           |           | <u>=</u><br>_ | 5,730,217 | 4,244,517 | (50,000) | (50,000) | 5,680,217   | 4,194,517   |
|                                     |                               |           |           | _             |           |           |          |          |             |             |

<sup>(</sup>a) As at 31 March 2016 and 31 December 2015, Land and Houses U.S.A., Inc. had paid-up capital amounted to USD 40 million and USD 20 million, respectively.

# 7.2 Significant changes in investments in subsidiaries

# LH Mall & Hotel Co., Ltd. and it subsidiaries

LH Mall & Hotel Co., Ltd., the subsidiary which the Company hold 99.99% of shares, called for the remaining of shares registered capital in the amount of Baht 759 million (13,800,000 ordinary shares at Baht 55 each). As a result, the paid-up capital of the subsidiary is now 20 million shares at price of 100 baht per share, totaling Baht 2,000 million. The Company has already paid the subscription in January 2016.

# Land and Houses U.S.A., Inc.

On 20 January 2016, Land and Houses U.S.A., Inc., the Company's 100% owned subsidiary, passed a resolution to increase its registered capital from USD 20 million to USD 40 million. The Company has already paid the subscription.

# L H Muang Mai Co., Ltd. and its subsidiaries

As at 31 March 2016 and 31 December 2015, L H Muang Mai Co., Ltd. pledged the ordinary shares of its subsidiaries, Phuket Future Plan Co., Ltd. and Double Tree Co., Ltd., as collateral of long-term loans.

#### 8. Investments in associates

#### 8.1 Details of investments in associates

(Unit: Thousand Baht) Consolidated financial statements Carrying amounts based on Shareholding Country of Company's name Nature of business incorporation percentage Cost equity method 31 31 31 31 31 March December March December March December 2016 2015 2016 2015 2016 2015 (Percent) (Percent) LH Financial Group Plc. Thai 33.98 33.98 4,538,712 4,538,712 6,396,723 6,109,613 Holding company Quality Construction Products Plc. 21.16 21.16 412.906 Manufacture of Thai 179.178 179,178 410.149 construction materials 5,728,752 Home Product Center Plc. Trading of construction Thai 30.23 30.23 1,489,020 1,489,020 6,000,305 Land and Houses Property and Real estate business Thai 49.99 49.99 743.925 743.925 482.205 466.998 Loan Fund-II Quality Houses Plc. Real estate business Thai 24.98 24.98 3,282,682 3,282,682 6,447,529 6,245,449 10,233,517 10,233,517 19,736,911 18,963,718

(Unit: Thousand Baht)

|   |                                       |                          | Separate financial statements |                     |                  |                     |
|---|---------------------------------------|--------------------------|-------------------------------|---------------------|------------------|---------------------|
| Company's name Nature of business         |                                       | Country of incorporation | Shareholding percentage       |                     | Cost             |                     |
|   |                                       |                          | 31 March<br>2016              | 31 December<br>2015 | 31 March<br>2016 | 31 December<br>2015 |
|   |                                       |                          | (Percent)                     | (Percent)           |                  |                     |
| LH Financial Group Plc.                   | Holding company                       | Thai                     | 33.98                         | 33.98               | 4,538,712        | 4,538,712           |
| Quality Construction Products Plc.        | Manufacture of construction materials | Thai                     | 21.16                         | 21.16               | 179,178          | 179,178             |
| Home Product Center Plc.                  | Trading of construction materials     | Thai                     | 30.23                         | 30.23               | 1,489,020        | 1,489,020           |
| Land and Houses Property and Loan Fund-II | Real estate business                  | Thai                     | 49.99                         | 49.99               | 743,925          | 743,925             |
| Quality Houses Plc.                       | Real estate business                  | Thai                     | 24.98                         | 24.98               | 3,282,682        | 3,282,682           |
|   |                                       |                          |                               |                     | 10,233,517       | 10,233,517          |

### 8.2 Significant changes in investments in associates

# LH Financial Group Public Company Limited

On 29 March 2016, LH Financial Group Public Company Limited ("LHFG") entered into a memorandum of understanding in relation to a share subscription agreement ("SSA MOU") with CTBC Bank Co., Ltd. ("CTBC"). Under the SSA MOU, LHFG agrees in principle to issue 7,545 million new ordinary shares ("Shares") through a private placement to CTBC and CTBC agrees in principle to subscribe to the Shares at Baht 2.20 per share (the "Transaction"), provided that certain conditions precedent are met. Moreover, the price and the Transaction are subject to change or cancellation should due diligence uncover material adverse findings related to the business or financial position of LHFG.

On the same day, a meeting of the Board of Directors of the Company passed a resolution to approve a memorandum of understanding in relation to the shareholders agreement ("SHA MOU") with Quality Houses Public Company Limited ("QH") and CTBC, in order to stipulate the respective rights and obligations as the shareholders of LHFG upon the completion of the Transaction. The SHA MOU was executed by the Company, QH and CTBC on 29 March 2016.

Upon the completion of the Transaction, CTBC will hold 35.6 percent of the issued and paid-up share capital of LHFG and the Company's shareholding in LHFG will be diluted to 21.9 percent.

# 8.3 Share of profit and dividend received

During the periods, the Company has recognised its share of profit from investments in associate companies in the consolidated financial statements and dividend income in the separate financial statements as follows:

(Unit: Thousand Baht)

|   | For the three-month periods ended 31 March     |                  |   |          |                   |      |  |  |
|---|--|------------------|---|----------|-------------------|------|--|--|
|   |  | Consolidated fir | Separate financial statements                     |          |                   |      |  |  |
| Company's name                            | Share of profit from investments in associates |                  | Share of other comprehensive income of associates |          | Dividend received |      |  |  |
|   | 2016   | 2015             | 2016  | 2015     | 2016              | 2015 |  |  |
| LH Financial Group Plc.                   | 194,195  | 111,533          | 92,915  | 17,290   | -                 | -    |  |  |
| Quality Construction Products Plc.        | (2,757)  | 1,730            | -   | -        | -                 | -    |  |  |
| Home Product Center Plc.                  | 261,865  | 221,805          | 9,688   | (17,070) | -                 | -    |  |  |
| Land and Houses Property and Loan Fund-II | 15,207   | 8,756            | -   | -        | -                 | -    |  |  |
| Quality Houses Plc.                       | 185,919  | 139,684          | 16,161  | (108)    | -                 | =    |  |  |
| Total                                     | 654,429  | 483,508          | 118,764   | 112      | -                 | -    |  |  |

# 8.4 Fair values of investments in listed associates

In respect of investments in associated companies that are listed companies on the Stock Exchange, their fair values are as follows:

(Unit: Million Baht)

| Company's name                     | Fair              | Fair values |  |  |  |
|------------------------------------|-------------------|-------------|--|--|--|
|                                    | 31 March 31 Decen |             |  |  |  |
|                                    | 2016              | 2015        |  |  |  |
| LH Financial Group Plc.            | 8,713             | 7,647       |  |  |  |
| Quality Construction Products Plc. | 396               | 420         |  |  |  |
| Home Product Center Plc.           | 32,602            | 27,036      |  |  |  |
| Quality Houses Plc.                | 6,262             | 6,101       |  |  |  |
| Total                              | 47,973            | 41,204      |  |  |  |
|                                    |                   |             |  |  |  |

8.5 The Company's interim consolidated financial statements for the three-month period ended 31 March 2016 included investments in the following associates accounted for under the equity method, and share of profit from investments in the associates under the equity method, determined based on the financial statements of those companies which have been reviewed and/or have not been reviewed as stipulated.

(Unit: Thousand Baht)

|   | Consolidated financial statements |                        |         |  |  |
|---|-----------------------------------|------------------------|---------|--|--|
|   | Investments under the             | For the thre           | e-month |  |  |
|   | equity method as at               | periods ended 31 March |         |  |  |
|   | 31 March 2016                     | 2016                   | 2015    |  |  |
| Reviewed by auditor and other auditors of the same firm |                                   |                        |         |  |  |
| Home Product Center Plc.                                | 6,000,305                         | 261,865                | 221,805 |  |  |
| Land and Houses Property and Loan Fund-II               | 482,205                           | 15,207                 | 8,756   |  |  |
| Quality Houses Plc.                                     | 6,447,529                         | 185,919                | 139,684 |  |  |
| Reviewed by other auditors                              |                                   |                        |         |  |  |
| Quality Construction Products Plc.                      | 410,149                           | (2,757)                | 1,730   |  |  |
| Unreviewed by auditor                                   |                                   |                        |         |  |  |
| LH Financial Group Plc.                                 | 6,396,723                         | 194,195                | 111,533 |  |  |
| Total   | 19,736,911                        | 654,429                | 483,508 |  |  |

# 9. Other long-term investments

(Unit: Thousand Baht)

| Conso       | lidated   | Separate  |   |  |
|-------------|---|---|---|--|
| financial s | statements  | financial statements  |   |  |
| 31 March    | 31 December   | 31 March  | 31 December   |  |
| 2016        | 2015  | 2016  | 2015  |  |
|             |   |   |   |  |
| 2,368,704   | 2,368,704   | 2,368,704   | 2,368,704   |  |
| 1,513,912   | 1,513,912   | 783,568   | 783,568   |  |
| 2,100,902   | 1,223,454   | 1,946,856   | 1,211,687   |  |
| 5,983,518   | 5,106,070   | 5,099,128   | 4,363,959   |  |
|             |   |   |   |  |
| 204,239     | 204,239   | 26,000  | 26,000  |  |
| 165         | 165   | -   | -   |  |
| (100,500)   | (100,500)   | (16,000)  | (16,000)  |  |
| 103,904     | 103,904   | 10,000  | 10,000  |  |
| 6,087,422   | 5,209,974   | 5,109,128   | 4,373,959   |  |
|             | financial s<br>31 March<br>2016<br>2,368,704<br>1,513,912<br>2,100,902<br>5,983,518<br>204,239<br>165<br>(100,500)<br>103,904 | 2016     2015       2,368,704     2,368,704       1,513,912     1,513,912       2,100,902     1,223,454       5,983,518     5,106,070       204,239     204,239       165     165       (100,500)     (100,500)       103,904     103,904 | financial statements         financial statements           31 March         31 December         31 March           2016         2015         2016           2,368,704         2,368,704         2,368,704           1,513,912         1,513,912         783,568           2,100,902         1,223,454         1,946,856           5,983,518         5,106,070         5,099,128           204,239         204,239         26,000           165         165         -           (100,500)         (100,500)         (16,000)           103,904         103,904         10,000 |  |

# 10. Land held for development

As at 31 March 2016 and 31 December 2015, the Company and its subsidiaries have mortgaged land held for development to secure long-term loans with net book value as follows:

|                                      |           |               | (1                 | Jnit: Million Baht) |  |
|--------------------------------------|-----------|---------------|--------------------|---------------------|--|
|                                      | Consolida | ted financial | Separate financial |                     |  |
|                                      | state     | ements        | statements         |                     |  |
|                                      | 31 March  | 31 December   | 31 March           | 31 December         |  |
|                                      | 2016      | 2015          | 2016               | 2015                |  |
| Net book value of mortgaged land     |           |               |                    |                     |  |
| held for development to secure loans | 3,496     | 3,496         | 2,551              | 2,551               |  |

During the current period, the Company transferred-in inventories with net book value of Baht 73 million to land held for development.

# 11. Investment properties

Movements of the investment properties account during the three-month period ended 31 March 2016 are presented below.

(Unit: Thousand Baht)

|                                     | Consolidated Sepa |            |  |
|-------------------------------------|-------------------|------------|--|
|                                     | financial         | financial  |  |
|                                     | statements        | statements |  |
| Net book value as at 1 January 2016 | 6,418,436         | 207,854    |  |
| Acquisitions - at cost              | 3,524,242         | -          |  |
| Depreciation                        | (44,604)          | -          |  |
| Translation adjustment              | (145,747)         |            |  |
| Net book value as at 31 March 2016  | 9,752,327         | 207,854    |  |

The investment properties of the subsidiary with a total net book value as at 31 March 2016 of Baht 6,057 million (31 December 2015: Baht 2,620 million) have been used as collateral for long-term loans from overseas financial institutions.

# 12. Property, plant and equipment

Movements of the property, plant and equipment account during the three-month period ended 31 March 2016 are presented below.

(Unit: Thousand Baht)

|                                     | Consolidated financial | Separate<br>financial |
|-------------------------------------|------------------------|-----------------------|
|                                     | statements             | statements            |
| Net book value as at 1 January 2016 | 310,862                | 227,594               |
| Transfer in                         | 1,526                  | 1,526                 |
| Acquisitions - at cost              | 32,969                 | 28,252                |
| Disposals - net book value          | (1,750)                | (1,249)               |
| Depreciation                        | (16,112)               | (11,300)              |
| Translation adjustment              | (7)                    |                       |
| Net book value as at 31 March 2016  | 327,488                | 244,823               |

# 13. Leasehold rights

(Unit: Thousand Baht)

|                           | Consolidated financial statements |           |          |              |           |  |  |  |
|---------------------------|-----------------------------------|-----------|----------|--------------|-----------|--|--|--|
|                           | Remaining                         |           |          |              |           |  |  |  |
|                           | periods of                        |           |          |              |           |  |  |  |
|                           | leasehold                         |           |          |              |           |  |  |  |
|                           | rights                            | 1 January |          |              | 31 March  |  |  |  |
| Project                   | (years)                           | 2016      | Increase | Amortisation | 2016      |  |  |  |
| Grande Centre Point Hotel |                                   |           |          |              |           |  |  |  |
| Ratchadamri               | 21                                | 1,604,671 | -        | (22,624)     | 1,582,047 |  |  |  |
| Grande Centre Point Hotel |                                   |           |          |              |           |  |  |  |
| Thonglo                   | 31                                | 701,759   | 342,197  | (1,944)      | 1,042,012 |  |  |  |
| Vacant land               | 12 and 32                         | 96,045    | 274,307  | (2,660)      | 367,692   |  |  |  |
| Total                     |                                   | 2,402,475 | 616,504  | (27,228)     | 2,991,751 |  |  |  |

The subsidiary has pledged their land leasehold rights of Grande Centre Point Hotel Ratchadamri and Grande Centre Point Hotel Thonglo project with construction thereon with a total net book value as at 31 March 2016 of Baht 1,582 million and Baht 1,042 million, respectively as collateral for bank overdrafts and long-term loan (31 December 2015: Baht 1,605 million and Baht 702 million, respectively).

#### 14. Income tax

Interim corporate income tax was calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses for the three-month periods ended 31 March 2016 and 2015 are made up as follows:

|                                      |              |          | (Unit: The           | ousand Baht) |
|--------------------------------------|--------------|----------|----------------------|--------------|
|                                      | Consol       | idated   | Separate             |              |
|                                      | financial st | atements | financial statements |              |
|                                      | 2016 2015    |          | 2016                 | 2015         |
| Current income tax:                  |              |          |                      |              |
| Interim corporate income tax charge  | 352,233      | 214,480  | 319,528              | 198,084      |
| Deferred tax:                        |              |          |                      |              |
| Relating to origination and reversal |              |          |                      |              |
| of temporary differences             | (5,888)      | 30,602   | 2,730                | 3,862        |
| Income tax expenses reported in      |              |          |                      |              |
| the statements of income             | 346,345      | 245,082  | 322,258              | 201,946      |

The amounts of income tax relating to each component of other comprehensive income for the three-month periods ended 31 March 2016 and 2015 are as follows:

(Unit: Thousand Baht)

|                                    | For the three-month periods ended 31 March |          |                               |          |  |
|------------------------------------|--|----------|-------------------------------|----------|--|
|                                    | Consoli                                    | dated    | Separate financial statements |          |  |
|                                    | financial sta                              | atements |                               |          |  |
|                                    | 2016                                       | 2015     | 2016                          | 2015     |  |
| Deferred tax relating to gain on   |  |          |                               |          |  |
| changes in value of available-for- |  |          |                               |          |  |
| sale investments                   | (175,490)                                  | (18,725) | (147,034)                     | (18,725) |  |

#### 15. Bank overdrafts and short-term loans from financial institutions

|                                      |                     |                   |                      |          | (Unit:               | Thousand Baht) |
|--------------------------------------|---------------------|-------------------|----------------------|----------|----------------------|----------------|
|                                      | Interes             | t rate            | Cons                 | olidated | Separate             |                |
|                                      | (percent per annum) |                   | financial statements |          | financial statements |                |
|                                      | 31                  | 31                | 31                   | 31       | 31                   | 31             |
|                                      | March               | December          | March                | December | March                | December       |
|                                      | 2016                | 2015              | 2016                 | 2015     | 2016                 | 2015           |
| Bank overdrafts and short-term       | loans from fina     | ncial institution | ons                  |          |                      |                |
| Bank overdrafts                      | MOR                 | MOR               | -                    | 19,799   | -                    | -              |
| Promissory notes                     | MOR - 2.0           | MOR - 1.5         | 200,000              | 200,000  | -                    | -              |
| Total bank overdrafts and short-term |                     |                   |                      |          |                      |                |
| loans from financial institutions    |                     |                   | 200,000              | 219,799  | _                    |                |

As at 31 March 2016 and 31 December 2015, bank overdrafts and short-term loans from financial institutions are secured by the pledge of land leasehold rights and mortgage of land and structures thereon of projects of the subsidiaries.

# 16. Trade and other payables

(Unit: Thousand Baht)

|                                    | Consc     | olidated    | Separate             |             |
|------------------------------------|-----------|-------------|----------------------|-------------|
|                                    | financial | statements  | financial statements |             |
|                                    | 31 March  | 31 December | 31 March             | 31 December |
|                                    | 2016      | 2015        | 2016                 | 2015        |
| Trade payables - unrelated parties | 2,263,946 | 2,071,134   | 2,047,080            | 1,933,324   |
| Trade payables - related parties   | 14,295    | 14,708      | 6,035                | 7,387       |
| Other payables - related parties   | 126,514   | 49,715      | 571                  | 380         |
| Accrued expenses                   | 819,745   | 1,039,939   | 708,481              | 902,649     |
| Others                             | 91,040    | 42,942      | 60,161               | 18,593      |
| Total trade and other payables     | 3,315,540 | 3,218,438   | 2,822,328            | 2,862,153   |

# 17. Long-term loans

(Unit: Thousand Baht)

|                       | Consc                | lidated   | Separate             |             |  |
|-----------------------|----------------------|-----------|----------------------|-------------|--|
|                       | financial statements |           | financial statements |             |  |
|                       | 31 March 31 December |           | 31 March             | 31 December |  |
| _                     | 2016                 | 2015      | 2016                 | 2015        |  |
| Long-term loans       | 8,288,544            | 8,860,421 | 4,546,180            | 6,966,486   |  |
| Less: Current portion | (458,164)            | (371,155) | (1,000)              |             |  |
| Net                   | 7,830,380            | 8,489,266 | 4,545,180            | 6,966,486   |  |

Movements in the long-term loans during the three-month period ended 31 March 2016 are summarised below.

(Unit: Thousand Baht)

|                              | Consolidated financial | Separate financial |
|------------------------------|------------------------|--------------------|
|                              | statements             | statements         |
| Balance as at 1 January 2016 | 8,860,421              | 6,966,486          |
| Add: Additional borrowing    | 1,928,374              | -                  |
| Less: Repayment              | (2,470,522)            | (2,420,306)        |
| Less: Translation adjustment | (29,729)               | -                  |
| Balance as at 31 March 2016  | 8,288,544              | 4,546,180          |

As at 31 March 2016 and 31 December 2015, the Company and its subsidiaries have pledged part of land and structures thereon of projects, investment properties, land held for development, investment properties, land leasehold rights and shares of subsidiaries as collateral for long-term loans.

The Company and Reco Resorts Pte Ltd., as shareholders of L&H Property Company Limited, agreed to provide assurance to the lender of L&H Property Company Limited, the Company's subsidiary, whereby there are certain covenants pertaining to, among other things, the maintenance of its level of shareholding in the subsidiary, the provision of financial support to the subsidiary as may be required to ensure that the subsidiary is able to meet its payment obligations under this facility. In addition, the Company needs to obtain the written consent from the lender should the Company sells, transfers or pledges the shares of such subsidiary.

Most loan agreements contain certain covenants and restrictions imposed by the lenders regarding, the proportion of shareholding of the major shareholders, changes in management, guarantees to loans or aval to promissory notes of any other persons or other companies, dividend payments, merger or consolidation with any other companies, the maintenance of certain financial ratios and formal reporting when the Company has a legal case which may affect its ability to repay loan.

As at 31 March 2016 and 31 December 2015, there were available long-term loan facilities from financial institutions as follows:

|                            |           |                                | (Un      | it: Million Baht)    |  |
|----------------------------|-----------|--------------------------------|----------|----------------------|--|
|                            | Cons      | olidated                       | Separate |                      |  |
|                            | financial | financial statements           |          | financial statements |  |
|                            | 31 March  | 31 March 31 December 2016 2015 |          | 31 December          |  |
|                            | 2016      |                                |          | 2015                 |  |
| Undrawdown loan facilities | 3,298     | 3,308                          | 1,795    | 1,795                |  |

#### 18. Debentures

Details of approval to issue the debenture of the Company are as follows:

Approved by The Annual General Meeting of the Company's shareholders

held on 24 April 2014

Amount Revolving amount of Baht 40,000 million or the equivalent in

any other currencies

Term Maximum terms of 10 years

Type Any types of debentures such as unsubordinated and/or

subordinated, unsecured and/or secured, with and/or without

debenture holder representation

Method of issuance To be issued in Thailand and/or offshore

As at 31 March 2016, the Company has unissued debentures under the above mentioned approval totaling Baht 11,000 million. (31 December 2015: Baht 7,500 million).

The outstanding balance of debentures as at 31 March 2016 and 31 December 2015 are detailed below.

|                       |                         |           |             |                   | Consolidated and Separate financial statements |                 |             | nents       |
|-----------------------|-------------------------|-----------|-------------|-------------------|--|-----------------|-------------|-------------|
|                       |                         |           |             |                   | Number of deb                                  | enture (Shares) | Amount (Tho | usand Baht) |
|                       |                         |           |             |                   | 31   | 31              | 31          | 31          |
|                       |                         |           |             |                   | March  | December        | March       | December    |
| No.                   | Interest rate per annum | Age       | Repayment   | Maturity          | 2016   | 2015            | 2016        | 2015        |
| Unsubordinated and u  | unsecured debentures    |           |             |                   |  |                 |             |             |
| No. 1/2013            | Fixed rate 3.59%        | 3 years   | At maturity | 31 March 2016     | -  | 3,500,000       | -           | 3,500,000   |
| No. 2/2013            | Fixed rate 4.03%        | 3 years   | At maturity | 30 September 2016 | 3,500,000                                      | 3,500,000       | 3,500,000   | 3,500,000   |
| No. 1/2014            | Fixed rate 3.63%        | 3 years   | At maturity | 27 February 2017  | 500,000  | 500,000         | 500,000     | 500,000     |
| No. 2/2014            | Fixed rate 3.59%        | 3 years   | At maturity | 4 April 2017      | 3,500,000                                      | 3,500,000       | 3,500,000   | 3,500,000   |
| No. 3/2014            | Fixed rate 3.25%        | 2 years   | At maturity | 9 May 2016        | 1,500,000                                      | 1,500,000       | 1,500,000   | 1,500,000   |
| No. 4/2014            | Fixed rate 3.70%        | 3.5 years | At maturity | 17 March 2018     | 1,000,000                                      | 1,000,000       | 1,000,000   | 1,000,000   |
| No. 5/2014            | Fixed rate 3.50%        | 3 years   | At maturity | 6 October 2017    | 4,000,000                                      | 4,000,000       | 4,000,000   | 4,000,000   |
| No. 1/2015            | Fixed rate 3.02%        | 3.5 years | At maturity | 25 September 2018 | 1,000,000                                      | 1,000,000       | 1,000,000   | 1,000,000   |
| No. 2/2015 (1)        | Fixed rate 2.81%        | 3 years   | At maturity | 2 April 2018      | 7,000,000                                      | 7,000,000       | 7,000,000   | 7,000,000   |
| No. 2/2015 (2)        | Fixed rate 3.31%        | 5 years   | At maturity | 2 April 2020      | 1,000,000                                      | 1,000,000       | 1,000,000   | 1,000,000   |
| No. 3/2015 (1)        | Fixed rate 2.41%        | 3 years   | At maturity | 8 October 2018    | 4,000,000                                      | 4,000,000       | 4,000,000   | 4,000,000   |
| No. 3/2015 (2)        | Fixed rate 2.66%        | 4 years   | At maturity | 8 October 2019    | 1,000,000                                      | 1,000,000       | 1,000,000   | 1,000,000   |
| No. 3/2015 (3)        | Fixed rate 2.99%        | 5 years   | At maturity | 8 October 2020    | 1,000,000                                      | 1,000,000       | 1,000,000   | 1,000,000   |
| Total                 |                         |           |             |                   | 29,000,000                                     | 32,500,000      | 29,000,000  | 32,500,000  |
| Less: Current portion | of debentures           |           |             |                   |  |                 | (5,500,000) | (8,500,000) |
| Net                   |                         |           |             |                   |  |                 | 23,500,000  | 24,000,000  |

Movements in the debentures during the three-month period ended 31 March 2016 are summarised below.

|                              | (Unit: Thousand Baht) |
|------------------------------|-----------------------|
|                              | Consolidated and      |
|                              | separate financial    |
|                              | statements            |
| Balance as at 1 January 2016 | 32,500,000            |
| Less: Redemption             | (3,500,000)           |
| Balance as at 31 March 2016  | 29,000,000            |

Prospectus contains certain covenants and restrictions regarding the maintenance of certain financial ratios, dividend payments and formal reporting when the significant events occurred such as a legal case.

# 19. Share capital

During the three-month period ended 31 March 2016, the increase in share capital of the Company resulting from exercising of warrants are summarised below.

|                  |         |            |                    |                  | Date of registration  | Date of the Stock        |
|------------------|---------|------------|--------------------|------------------|-----------------------|--------------------------|
|                  |         | Number of  | Ordinary shares    |                  | of share capital with | Exchange of Thailand     |
| Date of          | Type of | exercised  | issued for         |                  | the Ministry          | approved ordinary shares |
| exercised        | warrant | warrants   | exercised warrants | Exercise price   | of Commerce           | as listed securities     |
|                  |         | (Unit)     | (Shares)           | (Baht per share) |                       |                          |
| 30 December 2015 | LH-W3   | 17,548,416 | 17,548,416         | 3.50             | 6 January 2016        | 11 January 2016          |
| Total            |         | 17,548,416 | 17,548,416         |                  |                       |                          |
|                  |         |            |                    |                  |                       |                          |

# Reconciliation of number of shares

|                                       |                                   | (Unit: Share)  |  |
|---------------------------------------|-----------------------------------|----------------|--|
|                                       | Consolidated and separate         |                |  |
|                                       | financial statements              |                |  |
|                                       | For the three-month periods ended |                |  |
|                                       | 31 March                          |                |  |
|                                       | <u>2016</u>                       | <u>2015</u>    |  |
| Registered share capital              | 12,031,105,828                    | 12,031,105,828 |  |
| Issued and paid-up share capital      |                                   |                |  |
| Balance as at beginning of period     | 11,730,034,787                    | 10,985,568,017 |  |
| Increased due to exercise of warrants | 17,548,416                        | 10,644,015     |  |
| Balance as at end of period           | 11,747,583,203                    | 10,996,212,032 |  |
|                                       |                                   |                |  |

The registered ordinary shares which are not issued and paid-up are the ordinary shares reserved for exercise of warrants.

#### 20. Warrants

On 6 May 2014, the Company issued of 1,998,184,856 registered warrants free of charge to existing shareholders (LH-W3) in a ratio of 5 existing shares per 1 unit of warrant. These warrants have an exercise price of Baht 3.50 per share, an exercise ratio of 1 warrant to 1 new ordinary share, and can be exercised on the last working day of every March, June, September and December, for a period of 3 years from the issued date, beginning on 30 June 2014 and with a final exercise date of 4 May 2017. The Stock Exchange of Thailand accepted the warrants as listed securities, to be traded as from 30 May 2014.

Details of the warrants of the Company (LH-W3) are as follows:

|         |                |                | Number of warrants | Number of          | Number of warrants |
|---------|----------------|----------------|--------------------|--------------------|--------------------|
| Type of | Exercise price | Exercise ratio | outstanding as at  | warrants exercised | outstanding as at  |
| warrant | per 1 share    | per 1 warrant  | 1 January 2016     | during the period  | 31 March 2016      |
|         | (Baht)         |                | (Units)            | (Units)            | (Units)            |
| LH-W3   | 3.50           | 1 unit of      | 276,523,176        | (24,722,411)       | 251,800,765        |
|         |                | warrant to 5   |                    |                    |                    |
|         |                | new ordinary   |                    |                    |                    |
|         |                | share          |                    |                    |                    |

# 21. Cash receipts from share subscription

During the three-month period ended 31 March 2016, the Company received cash from exercise of warrants to purchase its ordinary shares as follows.

|               |         |            |                    |                  | Date of registration | Date of the Stock        |
|---------------|---------|------------|--------------------|------------------|----------------------|--------------------------|
|               |         | Number of  | Ordinary shares    |                  | of share capital     | Exchange of Thailand     |
| Date of       | Type of | exercised  | issued for         |                  | with the Ministry    | approved ordinary shares |
| exercise      | warrant | warrants   | exercised warrants | Exercise price   | of Commerce          | as listed securities     |
|               |         | (Unit)     | (Shares)           | (Baht per share) |                      |                          |
| 31 March 2016 | LH-W3   | 24,722,411 | 24,722,411         | 3.50             | 5 April 2016         | 11 April 2016            |

As at 31 March 2016, the Company records cash received from exercised of warrants Baht 87 million. The amount is represented as cash receipts in advance from share subscription in the statement of financial position.

# 22. Revaluation surplus in investments

During the three-month periods ended 31 March 2016 and 2015, movements of revaluation surplus in investments are as follows:

(Unit: Thousand Baht)

|                                   | Consol          | idated        | Sepa                 | arate         |  |
|-----------------------------------|-----------------|---------------|----------------------|---------------|--|
|                                   | financial s     | tatements     | financial statements |               |  |
|                                   | For the three-r | month periods | For the three-r      | month periods |  |
|                                   | ended 3         | 1 March       | ended 31 March       |               |  |
|                                   | 2016 2015       |               | 2016                 | 2015          |  |
| Balance as at beginning of period | 982,277         | 1,341,026     | 969,350              | 1,341,026     |  |
| Changes during the period due to  |                 |               |                      |               |  |
| - Revaluation                     | 877,448         | 93,626        | 735,169              | 93,626        |  |
| - Income taxes                    | (175,490)       | (18,725)      | (147,034)            | (18,725)      |  |
| Balance as at end of period       | 1,684,235       | 1,415,927     | 1,557,485            | 1,415,927     |  |

# 23. Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

Diluted earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period, plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the period or on the date the potential ordinary shares were issued.

|  | Consolidated financial statements          |                      |  |   |                          |                |  |
|--|--|----------------------|--|---|--------------------------|----------------|--|
|  | For the three-month periods ended 31 March |                      |  |   |                          |                |  |
|  |  |                      | Weighted aver  | Earnings  |                          |                |  |
|  | Profit for t                               | the period           | ordinary   | per sl  | nare                     |                |  |
|  | 2016 2015                                  |                      | 2016   | 2015  | 2016                     | 2015           |  |
|  | (Thousand Baht)                            | (Thousand Baht)      | (Thousand shares)  | (Thousand shares)   | (Baht)                   | (Baht)         |  |
| Basic earnings per share   |  |                      |  |   |                          |                |  |
| Profit attributable to equity holders  |  |                      |  |   |                          |                |  |
| of the Company   | 1,995,515                                  | 1,345,330            | 11,747,855*  | 11,003,976*   | 0.17                     | 0.12           |  |
| Effect of dilutive potential ordinary  | shares                                     |                      |  |   |                          |                |  |
| Warrants (LH-W3)   | <u> </u>                                   | <u> </u>             | 163,824  | 647,820   |                          |                |  |
| Diluted earnings per share   |  |                      |  |   |                          |                |  |
| Profit of ordinary shareholders  |  |                      |  |   |                          |                |  |
| assuming the conversion of   |  |                      |  |   |                          |                |  |
| warrants to ordinary shares  | 1,995,515                                  | 1,345,330            | 11,911,679   | 11,651,796  | 0.17                     | 0.12           |  |
| * Included ordinary shares from cash   | receipts from share                        | e subscription       |  |   |                          |                |  |
|  |  |                      | Separate financial st  | atements  |                          |                |  |
|  |  | For the              | throe month periods  | ended 31 March  |                          |                |  |
|  | -  |                      | three-month periods  | ended 51 March  |                          |                |  |
|  |  |                      | •  | rage number of  | Earni                    | ings           |  |
|  | Profit for t                               | the period           | Weighted aver  |   | Earni<br>per sl          | •              |  |
|  | Profit for t                               | the period 2015      | Weighted aver  | rage number of  |                          | •              |  |
|  | 2016                                       | 2015                 | Weighted aver  | rage number of y shares 2015                                  | per sl                   | nare           |  |
| Basic earnings per share   | 2016                                       | 2015                 | Weighted aver  | rage number of y shares 2015                                  | per sl                   | 2015           |  |
| Basic earnings per share Profit attributable to equity holders   | 2016                                       | 2015                 | Weighted aver  | rage number of y shares 2015                                  | per sl                   | 2015           |  |
|  | 2016                                       | 2015                 | Weighted aver  | rage number of y shares 2015                                  | per sl                   | 2015           |  |
| Profit attributable to equity holders  | 2016<br>(Thousand Baht)<br>1,374,195       | 2015 (Thousand Baht) | Weighted aver<br>ordinary<br>2016<br>(Thousand shares)         | rage number of y shares  2015  (Thousand shares)              | per sl<br>2016<br>(Baht) | 2015<br>(Baht) |  |
| Profit attributable to equity holders of the Company   | 2016<br>(Thousand Baht)<br>1,374,195       | 2015 (Thousand Baht) | Weighted aver<br>ordinary<br>2016<br>(Thousand shares)         | rage number of y shares  2015  (Thousand shares)              | per sl<br>2016<br>(Baht) | 2015<br>(Baht) |  |
| Profit attributable to equity holders of the Company  Effect of dilutive potential ordinary  | 2016<br>(Thousand Baht)<br>1,374,195       | 2015 (Thousand Baht) | Weighted average ordinary 2016  (Thousand shares)  11,747,855* | rage number of y shares  2015  (Thousand shares)  11,003,976* | per sl<br>2016<br>(Baht) | 2015<br>(Baht) |  |
| Profit attributable to equity holders of the Company  Effect of dilutive potential ordinary Warrants (LH-W3)                             | 2016<br>(Thousand Baht)<br>1,374,195       | 2015 (Thousand Baht) | Weighted average ordinary 2016  (Thousand shares)  11,747,855* | rage number of y shares  2015  (Thousand shares)  11,003,976* | per sl<br>2016<br>(Baht) | 2015<br>(Baht) |  |
| Profit attributable to equity holders of the Company  Effect of dilutive potential ordinary Warrants (LH-W3)  Diluted earnings per share | 2016<br>(Thousand Baht)<br>1,374,195       | 2015 (Thousand Baht) | Weighted average ordinary 2016  (Thousand shares)  11,747,855* | rage number of y shares  2015  (Thousand shares)  11,003,976* | per sl<br>2016<br>(Baht) | 2015<br>(Baht) |  |

<sup>\*</sup> Included ordinary shares from cash receipts from share subscription

# 24. Segment information

For management purposes, the Company and its subsidiaries are organised into business units based on its products and services. During the period, the Company and its subsidiaries have no change on operating segment information.

Revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month periods ended 31 March 2016 and 2015 are as follows.

(Unit: Million Baht)

| For the three-month period ended 31 March 2016 |
|--|
|--|

| r                                     |                     | Rental and |        |            | Adjustments  | Consolidated |
|---------------------------------------|---------------------|------------|--------|------------|--------------|--------------|
| r                                     | Real estate service |            |        | reportable | and          | financial    |
|                                       | business            | business   | Others | segments   | eliminations | statements   |
| Revenue from external                 |                     |            |        |            |              |              |
| customers                             | 7,016               | 629        | -      | 7,645      | -            | 7,645        |
| Inter-segment revenue                 | -                   | 33         | -      | 33         | (33)         | -            |
| Interest revenue                      | 62                  | 6          | -      | 68         | (54)         | 14           |
| Infrastructure service income         | 76                  | -          | -      | 76         | -            | 76           |
| Interest expense                      | (71)                | (72)       | -      | (143)      | 55           | (88)         |
| Depreciation and amortisation         | (13)                | (78)       | -      | (91)       | -            | (91)         |
| Gain on sales of assets               | -                   | 1          | -      | 1          | -            | 1            |
| Share of profit from                  |                     |            |        |            |              |              |
| investments in associates             | 183                 | 15         | 456    | 654        | -            | 654          |
| Segment profit                        | 1,788               | 48         | 456    | 2,292      | 3            | 2,295        |
| Unallocated revenue and expense       | es:                 |            |        |            |              |              |
| Other income                          |                     |            |        |            |              | 187          |
| Loss on derivatives                   |                     |            |        |            |              | (122)        |
| Income tax expenses                   |                     |            |        |            |              | (346)        |
| Non-controlling interests of the sub- | sidiaries           |            |        |            |              | (18)         |
| Profit for the period                 |                     |            |        |            |              | 1,996        |

(Unit: Million Baht)

| _                                | For the three-month period ended 31 March 2015 |            |        |            |              |              |  |
|----------------------------------|--|------------|--------|------------|--------------|--------------|--|
|                                  |  | Rental and |        | Total      | Adjustments  | Consolidated |  |
|                                  | Real estate                                    | service    |        | reportable | and          | financial    |  |
|                                  | business                                       | business   | Others | segments   | eliminations | statements   |  |
| Revenue from external            |  |            |        |            |              |              |  |
| customers                        | 5,214  | 482        | -      | 5,696      | -            | 5,696        |  |
| Inter-segment revenue            | -  | 50         | -      | 50         | (50)         | -            |  |
| Interest revenue                 | 58   | 3          | -      | 61         | (47)         | 14           |  |
| Infrastructure service income    | 77   | -          | -      | 77         | -            | 77           |  |
| Interest expense                 | (52)   | (49)       | -      | (101)      | 47           | (54)         |  |
| Depreciation and amortisation    | (15)   | (75)       | -      | (90)       | -            | (90)         |  |
| Loss on diminution in value of   |  |            |        |            |              |              |  |
| project and land held for        |  |            |        |            |              |              |  |
| development                      | (1)  | -          | -      | (1)        | -            | (1)          |  |
| Gain on sales of assets          | 10   | -          | -      | 10         | -            | 10           |  |
| Share of profit from             |  |            |        |            |              |              |  |
| investments in associates        | 141  | 9          | 333    | 483        | -            | 483          |  |
| Segment profit                   | 1,159  | 57         | 333    | 1,549      | (1)          | 1,548        |  |
| Unallocated revenue and expe     | nses:  |            | _      |            |              |              |  |
| Other income                     |  |            |        |            |              | 48           |  |
| Income tax expenses              |  |            |        |            |              | (245)        |  |
| Non-controlling interests of the | subsidiaries                                   |            |        |            |              | (6)          |  |
| Profit for the period            |  |            |        |            |              | 1,345        |  |

# 25. Commitments and contingent liabilities

#### 25.1 Commitments

25.1.1 As at 31 March 2016 and 31 December 2015, the Company and its subsidiaries have commitments under construction contracts as follows:

|                        |                                   |          | (Un       | it: Million Baht) |
|------------------------|-----------------------------------|----------|-----------|-------------------|
|                        | Consolidated financial statements |          | Separate  |                   |
|                        |                                   |          | financial | statements        |
|                        | 31                                | 31       | 31        | 31                |
|                        | March                             | December | March     | December          |
|                        | 2016                              | 2015     | 2016      | 2015              |
| Commitments under      |                                   |          |           |                   |
| construction contracts | 7,304                             | 6,371    | 4,177     | 5,017             |

25.1.2 As at 31 March 2016 and 31 December 2015, the subsidiaries have the following commitments under, land and construction lease agreement and land lease agreement as follows:

# a) Land and construction lease agreement

| Agreement   | Agreement |               |  |
|-------------|-----------|---------------|--|
| date        | period    | Maturity date | Rental rate  |
| 7 June 2005 | 30 years* | 31 May 2038   | From 1 June 2008, the following rental is to be paid in monthly installments |
|             |           |               | 1st - 5th year, total rental payment of Baht 33 million                      |
|             |           |               | (Full amount has been paid)  |
|             |           |               | 6th - 10th year, total rental payment of Baht 42 million                     |
|             |           |               | (As at 31 March 2016: already paid Baht 23 million in total)                 |
|             |           |               | 11th - 15th year, total rental payment of Baht 54 million                    |
|             |           |               | 16th - 20th year, total rental payment of Baht 69 million                    |
|             |           |               | 21st - 25th year, total rental payment of Baht 88 million                    |
|             |           |               | 26th - 30th year, total rental payment of Baht 112 million                   |

<sup>\*</sup> The agreement runs from 1 June 2008 (3 years after the period of construction).

In addition, as at 31 March 2016 and 31 December 2015, L&H Property Company Limited, the Company's subsidiary is committed to pay security expenses at the rate of Baht 11,160 per month throughout the period of construction and the period of the lease.

# b) Land lease agreement

| Agreement     | Agreement |   |
|---------------|-----------|---|
| date          | period    | Rental rate   |
| 10 March 2006 | 30 years* | Land leasing fee is to be monthly paid as follows:          |
|               |           | 1st - 5th year, total rental of Baht 20 million             |
|               |           | (Full amount has been paid)                                 |
|               |           | 6th - 10th year, total rental of Baht 23 million            |
|               |           | (As at 31 March 2016: already paid Baht 3 million in total) |
|               |           | 11th - 15th year, total rental of Baht 27 million           |
|               |           | 16th - 20th year, total rental of Baht 31 million           |
|               |           | 21st - 25th year, total rental of Baht 35 million           |
|               |           | 26th - 30th year, total rental of Baht 41 million           |

\* The agreement runs from 1 September 2010 to 31 August 2040. However, the lessor consented to allow L&H Property Company Limited, the Company's subsidiary to develop or construct on the leased land between 1 September 2007 and 31 August 2010, and the subsidiary agreed to pay additional ground rental fee of Baht 160,000 per month.

The rentals under the above land lease agreement are recognised as expenses in the consolidated financial statement, at present value, as part of relevant expenses in the sales of assets to REIT.

# c) Land lease agreements

| Agreement      | Agreement |               |  |
|----------------|-----------|---------------|--|
| date           | period    | Maturity date | Rental rate  |
| 3 October 2013 | 30 years* | 31 March 2047 | From 1 April 2017, the following rental is to be paid in   |
|                |           |               | annually installments                                      |
|                |           |               | 1st - 7th year, total rental payment of Baht 35 million    |
|                |           |               | 8th - 17th year, total rental payment of Baht 100 million  |
|                |           |               | 18th - 27th year, total rental payment of Baht 150 million |
|                |           |               | 28th - 30th year, total rental payment of Baht 75 million  |

<sup>\*</sup> The agreement runs from 1 April 2017 (3 years after the period of construction).

In addition, as at 31 March 2016 and 31 December 2015, LH Mall & Hotel Co., Ltd., the Company's subsidiary, is committed to pay commission at Baht 5 million per year in the second and third year of construction period.

#### d) Land lease agreement

| Agreement     | Agreement |  |
|---------------|-----------|--|
| date          | period    | Rental rate  |
| 4 August 2015 | 30 years* | Land leasing fee is to be monthly paid as follows:         |
|               |           | 1st - 3rd year, total rental payment of Baht 71 million    |
|               |           | 4th - 6th year, total rental payment of Baht 78 million    |
|               |           | 7th - 9th year, total rental payment of Baht 86 million    |
|               |           | 10th - 12th year, total rental payment of Baht 95 million  |
|               |           | 13th - 15th year, total rental payment of Baht 104 million |
|               |           | 16th - 18th year, total rental payment of Baht 115 million |
|               |           | 19th - 21st year, total rental payment of Baht 126 million |
|               |           | 22nd - 24th year, total rental payment of Baht 139 million |
|               |           | 25th - 27th year, total rental payment of Baht 153 million |
|               |           | 28th - 30th year, total rental payment of Baht 168 million |

<sup>\*</sup> The agreement runs after the construction period of 3 years. However, the lessor consented to allow LH Mall & Hotel Co., Ltd., the Company's subsidiary, to develop or construct on the leased land for 3 years after the transfer and lease registration date. The subsidiary is committed to pay commission at Baht 1.72 million per month in the first and second year of construction period and Baht 1.98 million per month in the third year of construction period.

25.1.3 As at 31 March 2016 and 31 December 2015, L&H Hotel Management Company Limited, the Company's subsidiary, is committed to pay a fixed rental fee and variable rental fee in accordance with the conditions stipulated in the lease agreements to lease assets of the followings:

| Fund and/or REIT               | Project                   | Term                   |
|--------------------------------|---------------------------|------------------------|
| Land and Houses Property and   | Grande Centre Point Hotel | From 1 January 2016 to |
| Loan Fund-II                   | Ploenchit                 | 31 December 2018       |
| LH Hotel Leasehold Real Estate | Grand Centre Point Hotel  | From 1 January 2016 to |
| Investment Trust               | Terminal 21               | 31 December 2018       |

The subsidiary has the following future minimum lease payments required under the lease agreements for the fixed rental.

|                             | (Unit: Million Baht) |      |
|-----------------------------|----------------------|------|
|                             | Consolidated         |      |
|                             | financial statements |      |
|                             | 31 March 31 Decem    |      |
|                             | 2016                 | 2015 |
| Payable:                    |                      |      |
| In up to 1 year             | 317                  | 317  |
| In over 1 and up to 3 years | 554                  | 633  |

25.1.4 As at 31 March 2016 and 31 December 2015, the Company had outstanding commitment of Baht 90 million in respect of uncalled portion of investments in L&H Property Co., Ltd.

25.1.5 As at 31 March 2016 and 31 December 2015, the Company has commitment related to purchase of land as follows.

(Unit: Million Baht)

Consolidated and separate

financial statements

31 31

March December

2016 2015

582

411

Commitment to purchase of land

25.1.6 As at 31 March 2016, the subsidiaries have servitude over land of approximately 90 rai of which the cost is included in the cost of projects (31 December 2015: 90 rai).

# 25.1.7 Operating lease commitments

The Company and its subsidiaries have entered into lease agreements and service agreements in respect of the lease of office building space. The terms of the agreements are 3 years.

As at 31 March 2016 and 31 December 2015, the future minimum lease payments and services fee payments required under these non-cancellable contracts were as follows.

|                             |                        |          | (Unit: N           | fillion Baht) |
|-----------------------------|------------------------|----------|--------------------|---------------|
|                             | Consolidated financial |          | Separate financial |               |
|                             | statements             |          | statements         |               |
|                             | 31                     | 31       | 31                 | 31            |
|                             | March                  | December | March              | December      |
|                             | 2016                   | 2015     | 2016               | 2015          |
| Payable:                    |                        |          |                    |               |
| In up to 1 year             | 48                     | 50       | 36                 | 38            |
| In over 1 and up to 3 years | 40                     | 51       | 25                 | 34            |

#### 25.2 Bank guarantees

As at 31 March 2016 and 31 December 2015, there were the following outstanding bank guarantees issued by the banks in respect of certain performance bonds required in the normal course of business by the Company and its subsidiaries.

(Unit: Million Baht)

|   | Consolidated financial statements |          | Separate financial statements |          |
|---|-----------------------------------|----------|-------------------------------|----------|
| _   |                                   |          |                               |          |
|   | 31                                | 31       | 31                            | 31       |
|   | March                             | December | March                         | December |
| _   | 2016                              | 2015     | 2016                          | 2015     |
| Letter of guarantee for arrangement and   |                                   |          |                               |          |
| maintenance of public utilities           | 2,242                             | 2,301    | 2,047                         | 2,072    |
| Letter of guarantee for electricity usage | 64                                | 70       | 48                            | 52       |
| _   | 2,306                             | 2,371    | 2,095                         | 2,124    |

#### 25.3 Guarantees

25.3.1 As at 31 March 2016 and 31 December 2015, the Company has the following obligations in respect of guarantee.

|                      |           |          | (Unit: Mill | ion Baht) |
|----------------------|-----------|----------|-------------|-----------|
|                      |           | 31 March | 31 Dec      | ember     |
| Guarantor            | Guarantee | 2016     | 201         | 15        |
| Land and Houses Plc. | Customers |          | 7           | 7         |

25.3.2 The Company has contingent liabilities to a bank in relation to the financial support in form of issuance of a letter of comfort to provide to a subsidiary for loan and guarantee facilities obtained for development of the subsidiary's projects. As at 31 March 2016, the subsidiary has outstanding loans related to guarantee portion of the Company as specified in the letter of comfort amounting to Baht 3 million (31 December 2015: Baht 3 million).

# 25.4 Litigations

# The Company and its subsidiaries

The following significant lawsuits have been filed against the Company and its subsidiaries.

In 2006, two housing estate juristic persons filed a lawsuit against the Company and Atlantic Real Estate Co., Ltd., the Company's subsidiary for claim of Baht 1,013 million in relation to access to public thoroughfares. Subsequently, in June 2009, the plaintiffs requested to reduce the claim amount to Baht 800 million. On 24 July 2014, the Court of First Instance dismissed the lawsuit. At present, the case is under the process of the Appeal Court. As at 31 March 2016, the Company has set aside a provision of Baht 25 million for liabilities arising as a result of this case (31 December 2015: Baht 25 million).

In addition, in February 2009, the Company and its subsidiary were additional sued in two lawsuits which were under the claims amounting to Baht 310 million and Baht 102 million, in accordance with the Land Allocation Act and Customer Protect Act. On 10 August 2012, the Court of First Instance issued a verdict on a civil case with the amount in dispute of Baht 102 million between the Company, and two housing estate juristic persons together with co-defendant. The Court ordered the Company to pay for damages of Baht 104 million plus interest at a rate of 7.5% per annum, commencing from 8 December 2008 until the full amount is paid. At present, the case is under the process of the Appeal Court. As at 31 March 2016, the Company has set aside a provision including interest of Baht 161 million for liabilities arising as a result of these cases, based on the opinion of its legal department and its legal advisor (31 December 2015: Baht 160 million).

Subsequently, on 5 November 2014, the Appeal Court rendered a conflict judgement with the Court of First Instance, by instructing the Company to pay a plaintiff for damages of Baht 5 million plus interest at a rate of 7.5% per annum, commencing from 10 December 2008 until the full amount is paid. At present, the case is under the process of the Supreme Court.

2) As at 31 March 2016, the Company has been sued for a total of approximately Baht 505 million (31 December 2015: Baht 529 million). To date, the Court of First Instance and the Appeal Court have ordered the Company to pay compensation plus interest totaling Baht 151 million (31 December 2015: Baht 141 million). As at 31 March 2016, the Company has set aside a provision of Baht 151 million for liabilities arising as a result of these cases, based on the opinion of their legal department (31 December 2015: Baht 141 million).

# 25.5 Cross Currency and Interest Rate Swap agreements

The details of outstanding Cross Currency and Interest Rate Swap agreements as at 31 March 2016 and 31 December 2015 are as follows:

| As at 31 March 2016  |                            |   |  |                  |
|----------------------|----------------------------|---|--|------------------|
| Currency and Intere  | st Revenue Rate            | Currency and Interest Expense Rate Swap |  |                  |
| Swap agre            | eement                     | agreement                               |  | Termination date |
| Principal amount     | Interest rate              | Principal amount                        | Interest rate                          |                  |
| Baht 3,075.0 million | Floating rate<br>MLR-2.25% | USD 95.8 million                        | Floating rate LIBOR 6 month plus 3.19% | 8 December 2017  |

| As at 31 December 2015 |                            |   |  |                  |
|------------------------|----------------------------|---|--|------------------|
| Currency and Intere    | st Revenue Rate            | Currency and Interest Expense Rate Swap |  |                  |
| Swap agre              | eement                     | agreement                               |  | Termination date |
| Principal amount       | Interest rate              | Principal amount                        | Interest rate                          |                  |
| Baht 346.0 million     | Floating rate<br>MLR-2.25% | USD 11.3 million                        | Floating rate LIBOR 6 month plus 3.25% | 8 December 2017  |
| Baht 3,075.0 million   | Floating rate<br>MLR-2.25% | USD 95.8 million                        | Floating rate LIBOR 6 month plus 3.19% | 8 December 2017  |
| Baht 15.5 million      | Floating rate<br>MLR-2.25% | USD 0.5 million                         | Floating rate LIBOR 6 month plus 3.19% | 8 December 2017  |
| Baht 254.4 million     | Floating rate<br>MLR-2.25% | USD 8.2 million                         | Floating rate LIBOR 6 month plus 3.19% | 8 December 2017  |

The estimated fair values of the derivatives are as follows:

(Unit: Million Baht)

|  | As at         | As at            |
|--|---------------|------------------|
|  | 31 March 2016 | 31 December 2015 |
|  | Fair value    | Fair value       |
|  | Gain (loss)   | Gain (loss)      |
| Cross Currency and Interest Rate Swap agreements | (343)         | (544)            |

#### 26. Fair value of financial instruments

The Company and its subsidiaries use the market approach to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

# Fair value hierarchy

In applying the above-mentioned valuation techniques, the Company and its subsidiaries endeavor to use relevant observable inputs as much as possible. TFRS 13 Fair Value Measurement establishes a fair value hierarchy categorising such inputs into three levels as follows:

- Level 1 Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 Use of unobservable inputs such as estimates of future cash flows

As at 31 March 2016 and 31 December 2015, the Company and its subsidiaries had the following assets that were measured at fair value using different levels of inputs as follows:

(Unit: Million Baht) Consolidated financial statements As at 31 March 2016 Level 1 Level 2 Level 3 Total Financial assets measured at fair value Other long-term investments - Available-for-sale securities Equity securities - Overseas 4.309 4.309 Investment units - Domestic 1,675 1,675 (Unit: Million Baht) Consolidated financial statements As at 31 December 2015 Level 1 Level 2 Level 3 Total Financial assets measured at fair value 602 Current investments - Trading securities 602 Other long-term investments - Available-for-sale securities Equity securities - Overseas 3.662 3.662 Investment units - Domestic 1,444 1,444 (Unit: Million Baht) Separate financial statements As at 31 March 2016 Level 1 Level 2 Level 3 Total Financial assets measured at fair value Other long-term investments - Available-for-sale securities Equity securities - Overseas 4,309 4,309 Investment units - Domestic 790 790 (Unit: Million Baht) Separate financial statements As at 31 December 2015 Level 2 Level 1 Level 3 Total Financial assets measured at fair value Current investments - Trading securities 602 602 Other long-term investments - Available-for-sale securities

During the current period, there were no transfers within the fair value hierarchy.

3,662

702

Equity securities - Overseas

Investment units - Domestic

3.662

702

#### 27. Events after the reporting period

- 27.1 On 4 April 2016, the Board of Director Meeting of L&H Property Co., Ltd., the Company's 60% owned subsidiary, passed a resolution to approve the payment of interim dividend for the year 2016 of Baht 20.80 per share, amounting to Baht 509.60 million. The payment of such dividend shall be made on 7 April 2016.
- 27.2 On 5 April 2016, the Company registered the increase in its issued and paid-up share capital as a result of the warrant holders exercising their rights to convert warrants to ordinary shares in March 2016, as described in Note 21, which increased the Company's paid-up share capital from Baht 11,748 million to Baht 11,772 million. The Stock Exchange of Thailand approved the additional ordinary shares as listed securities on 11 April 2016.
- 27.3 On 26 April 2016, the Annual General Meeting of the Company's shareholders passed the resolution to approve the payment of a dividend for the year 2015 of Baht 0.60 per share. However, since the Board of Directors previously approved an interim dividend from profit of the year 2015 amounting to Baht 0.25 per share, the Board will propose the remaining dividend payment of Baht 0.35 per share, amounting to Baht 4,678 million. The payment of such dividend shall be made within 24 May 2016.
- 27.4 On 27 April 2016, the Annual General Meeting of the Company's subsidiaries shareholders passed the following resolutions:
  - 1) L&H Property Co., Ltd., the Company's 60% owned subsidiary passed a resolution to approve an decrease in the registered share capital by change of the par value of the company's ordinary shares from Baht 100 each to Baht 63 each. As a result, the company's share registered will be Baht 1,638 million, comprise of 26 million ordinary shares at Baht 63 each.
  - 2) Asia Asset Advisory Co., Ltd., the Company's 99.99% owned subsidiary passed a resolution to approve the payment of a dividend for the year 2015 of Baht 77 per share, amounting to Baht 38.5 million, and also to approve the payment of interim dividend for the year 2016 of Baht 1 per share, amounting to Baht 0.5 million. The payment of such dividends shall be made on 15 May 2016.
  - 3) L&H Hotel Management Co., Ltd., the Company's 60% owned indirect subsidiary passed a resolution to approve the payment of a dividend for the year 2015 of Baht 220 per share, amounting to Baht 22 million. The payment of such dividend shall be made on 15 May 2016.

27.5 On 29 April 2016, the Company issued unsubordinated and unsecured debentures No. 1/2016 to institutional investors and/or private placement by issuing 5,000,000 units at Baht 1,000 each, a total of Baht 5,000 million. The debentures have fixed interest rate at 1.82% per annum, with a semi-annually interest payment schedule. The debentures have a maturity of 3 years, with redemption on 29 April 2019.

# 28. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's Board of Directors on 12 May 2016.